

Weekly News

February 25, 2026

American National

Performance and Guarantees Combined

Rate Certainty Annuity stands out with its three powerful performance trigger strategies, all exclusively utilizing a single index. With the upside potential of an indexed annuity and guarantees similar to their Multi-Year Guarantee annuities; this product is an excellent addition to your annuity offerings. [Browse the product brochure to learn more.](#)

Banner Life / William Penn

Advertising compliance – [Download the guidelines.](#)

Corebridge Financial (American General)

New quick & easy Foreign National tools determine eligibility

Access the new online tool: [Foreign National Questionnaire.](#)

- Determine client eligibility
- No log in required
- Available on the Rapid Rater quoting tool

Plus, check out the [updated Foreign National Guidelines](#) for Life Insurance Sales that include the elimination of IRS form W-9 and W-8BEN.

Fixed annuities - [See the rates](#) effective February 4th.

John Hancock

SmartStart Segments: A clearer, stronger first-year story

Improve both your experience and your clients' first-year policy experience with a powerful new enhancement to our Protection and Accumulation IUL products: [SmartStart Segments.](#)



[In this issue](#) of **Spotlight**:

- Join John Hancock Vitality PRO - Register today to earn tickets to see the FIFA World Cup
- Enhance income potential with Fixed Index loans
- Delivering seamless policy management
- Accumulation IUL 26 and Protection IUL 26 are now approved for sale in Florida
- On-demand webinar: Planning for longevity: How LifeCare's redesigned 6-year benefit delivers even more
- Podcast: Driving healthspan improvements

Lincoln Financial Group

Meet Lincoln WealthProtector IUL – [Watch the webinar recording.](#)



[In this issue](#) of **Life in Focus**:

- 2026 Town Hall: Go Behind the Scenes
- Meet Lincoln WealthProtector IUL
- Protect your clients' legacies for life
- Spreading the love through wealth transfer
- Positive updates for in-force IULs
- Expanded Foreign National Underwriting Guidelines!

Mutual / United of Omaha



[In this issue](#) of **Express**:

- Spanish Queue Now Available
- Understanding your Exposure with Telephone and Text Solicitations
- Coverage at the Speed of Life
- Inforce LTCi Rate Adjustments Effective May 1, 2026
- Peace of Mind: Protect Your Client's Retirement
- Protecting the Non-Working Spouse with Critical Advantage
- Help Your Clients Protect and Grow Their Retirement Savings

Nationwide

The new Nationwide Indexed UL Accumulator III

In early March, you'll be able to offer Nationwide Indexed UL Accumulator III to clients who need death benefit protection and tax-advantaged growth. It still has a transparent, low-cost design and now also features some valuable enhancements.

These are 2 of the new enhancements that you'll probably want to learn more about right away:

- 8% Enhanced DCA - To help mitigate the impact that market timing risk can have on a client's cash value.
- Performance Lock - To help make sure your clients can keep the gains from their index interest strategy.

[Get the product overview.](#)

North American Annuity

MYGA rate decreases - See the [NAC Guarantee Plus rate decreases](#) effective February 23rd.

Pacific Life - Lynchburg

Website Security Enhancements – [Get details that affect your login.](#)

Prudential Financial

Meet diverse planning needs with Prudential's survivorship products

Survivorship life insurance is a cornerstone of estate planning—and [Prudential's survivorship suite](#) offers innovative solutions designed to meet diverse client needs. With options to customize the protection, living benefits, and investment options or index-crediting accounts, you can explore opportunities that suit the goals of clients you work with.

Entitlement benefits & life insurance

Incorporating life insurance into clients' financial plans early can help them optimize their Social Security and Medicare benefits.

[Visit the February Trimester page](#) to explore the newest case study that shows how this strategy can also help clients:

- Close potential income gaps before retirement
- Plan for the costs of a chronic illness event
- Protect their life's work

Symetra

Super Preferred Upgrade Program: Extended through July 1st

If clients qualify for a Preferred Non-Nicotine rating on Accumulator Ascent IUL cases, Symetra will automatically bump them up to Super Preferred to bring their overall insurance premiums down even further. [See program details.](#)