

Weekly News

April 8, 2026

American National



[In this issue](#) of **Annuity Watch**:

- New Commission Dashboard Live Now
- New! Smart Start Accumulator Video
- The Advantage Clients Want From Day One
- New AI Driven Document Review in FireLight

Corebridge Financial (American General)

Gestational & Pre-Diabetes Underwriting Rates

[See how](#) to field underwrite Gestational and Pre-Diabetes.

Fixed annuities – [See the rates](#) effective April 6th.

John Hancock

Faster IUL approvals: Up to \$5M with no exams – [Learn more](#).

LTC in-force rate action notifications for late April – [Get details](#).

The YMCA of Greater Boston is reimagining what it means to build belonging in today's world

[Listen to the podcast](#).



[In this issue](#) of **Advanced Markets News**:

- New and updated key resources
- Endorsement split dollar new two-page flyer
- LTC planning for VA program constraints
- Recently refreshed resources
- Central intelligence
- What JH Solutions can do for you

Lincoln Financial Group

OptiBlend Income fixed indexed annuity

What makes it stand out?

- Protected savings and growth: Clients get 9% guaranteed growth every year for future income — plus 100% downside protection.
- Protected lifetime income: 6.80% at age 65 — guaranteed never to go down, no matter how long they live.
- Protected legacy: First-of-its-kind Estate Lock Death Benefit helps ensure loved ones receive the full purchase amount.

Access the [Client Guide](#) for real client scenarios.



[In this issue](#) of the **Lincoln Leader for Life Solutions**:

- Temporary Underwriting Updates for Foreign Travel
- Action Required for Lincoln DesignIt Desktop Users
- Indexed Account Analyzer Tool now available for Lincoln WealthProtector IUL
- Important Update: Collateral Assignment Requirements for Lincoln Life Policies
- Updates to Secondary Addressee Notifications for Life Product

MassMutual

DI for CRNAs

See the [case study](#) for a Certified Registered Nurse Anesthetist (CRNA) with a side-by-side coverage comparison.

Mutual / United of Omaha

Increased the maximum face amounts on IUL Express and Term Life Express – [View the highlights](#).



[In this issue](#) of **Express**:

- Higher Face Amounts for IULE/TLE Effective April 1
- Disability Waiver of Premium Rider Approval in NJ
- Got a Big Case? Put It in the Right Hands.
- Start Every LTC Conversation with What Matters Most: Your Client
- Strengthening the LTC Business Experience
- What Most Clients Get Wrong About Cancer Costs
- Affordable Cancer Insurance to Support Your Clients When They Need It Most

Fixed annuities – [See the rates](#) effective April 6th.

Ultra Advantage FIA – [See the rates](#) effective April 6th.

Nationwide

6 tax conversations with clients for 2026

With clients focused on taxes this season, now is the perfect time for FPs to discuss 2026 tax planning strategies.

[This quick read](#) breaks down key opportunities, from leveraging Roth accounts and non-qualified annuities to maximizing state and local tax and temporary senior deductions.

Sharing the guide can help you build tax diversification into your clients' financial plans and navigate potentially higher future tax rates.

North American Annuity

Income Pay Pro just got even stronger

With a recent increase to lifetime payment percentages (LPPs), the income story for clients is even more compelling. For example, joint level LPPs at age 67 are now 7%, giving couples stronger lifetime income potential.

Income Pay Pro also offers an 8% guaranteed roll-up, helping clients grow their income base while they wait to begin lifetime income.

[See the bulletin and run a quote.](#)

Earn an extra 50bps EPC commission

Starting April 1, Exclusive Producers Connection (EPC) qualifiers earn an extra 50bps commission on all EPC-eligible business. [Learn more.](#)

Rate changes – [See the rate changes](#) effective April 2nd.

MYGA rates – [See the rates](#) effective April 2nd.

Symetra

Charges: The often overlooked drag on IUL performance

Join the webinar on April 9 - [Mastering the Mechanics of IUL](#).

Symetra will break down how charges and other moving parts affect IUL performance over time.

Fixed annuities – [See the rates](#) effective April 3rd.

Western & Southern Financial (Integrity Life)

Money on the Move

Wealth transfer could total \$124 Trillion over the next 20 years. So you may want to ask yourself three questions...

1. What's the best wealth transfer solution?
2. What happens after wealth is transferred?
3. Do you want to be part of this opportunity?

Check out this new "[Great Wealth Transfer](#)" brochure. Get facts and tips to help you drive sales with money on the move.

Fixed annuities – [See the rates](#) effective April 1st.

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Please note: UUI does not offer variable products.