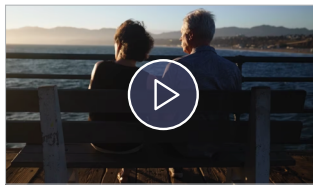


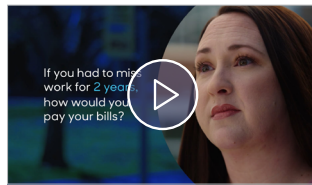
# Disability Insurance Awareness Month (DIAM)

What if a client's paycheck was delayed indefinitely? Starting the conversation about disability income insurance today can help safeguard their income tomorrow.

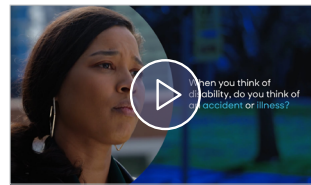
## Videos & Motion Graphics



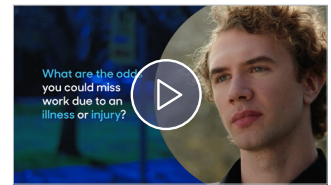
Jane's Story



How would you pay your bills?



Accident or Illness

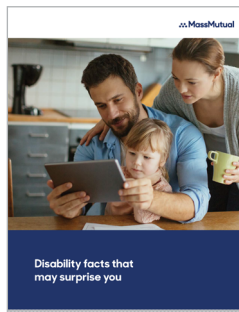


Odds of Missing Work

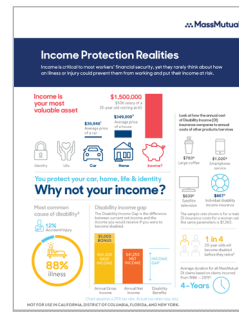
## Short Conversation Starters



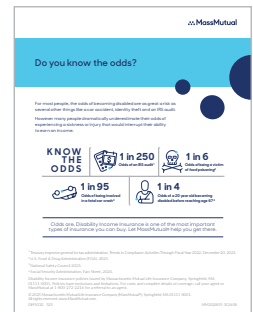
What's your most valuable asset?



Disability facts that may surprise you



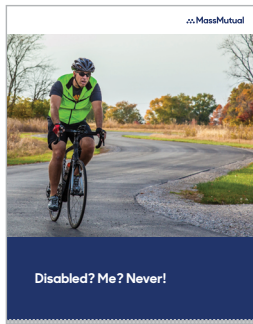
Income protection realities



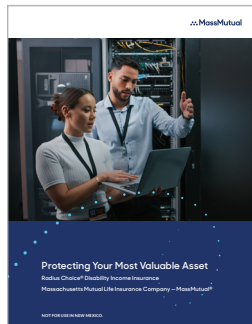
Do you know the odds?



# Short Conversation Starters (continued)



Disabled? Me? Never!



Protecting Your Most Valuable Asset

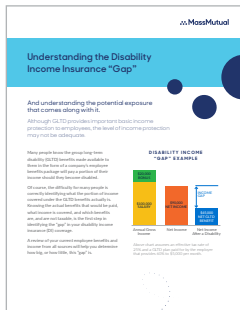


Do you have the coverage you need?



Helping to keep the lights on

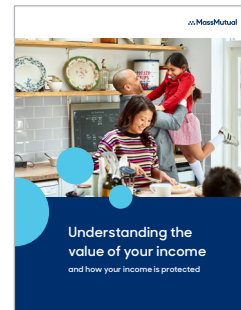
## The Value of Income and DI Gap



Understanding the DI Gap



The value of your income and how to protect it



Understanding the value of your income

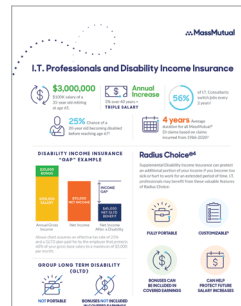
## Occupation-Specific Materials for Physicians, Lawyers, and Science, Technology, Engineering, & Math (STEM) Occupations



A Physician's Income Protection Reality



A Lawyer's Income Protection Reality



I.T. Professionals and Disability Income Insurance



STEM: Protecting Your Most Valuable Asset



Visit our **DI Digital Hub**  
for more information.



**FOR FINANCIAL PROFESSIONALS. NOT FOR USE WITH THE PUBLIC.**

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