

Weekly News

May 6, 2026

American National



[In this issue](#) of **Annuity Watch**:

- Earn Your Spot at the 2027 Partner Conference!
- Palladium Multi-Year Guarantee Solutions
- Be FireLight Fast
- Explore The Update That Allows 25 Commissionable Agents on One Policy
- Review the new CA Annuity Application

Annuity rates – [See the rates](#) effective May 1st.

Athene

FIRE SALE - 26% Premium Bonus for the next 60 days – [Get details.](#)

Corebridge Financial (American General)

Index annuities – [See the rates](#) effective May 4th.

John Hancock

LTC in-force rate action notifications for late May - [Get details.](#)

Turn longevity curiosity into planning conversations

Planning for a longer, healthier, better life starts where your clients stand today. Our new [Longevity Preparedness Tool](#) gives you and your clients a quick, clear snapshot of their current readiness to age — and what steps can help improve it.

Expanded index options = More ways to strengthen IUL performance

John Hancock's leading [Protection IUL and Accumulation IUL products](#) now include enhanced indexed account parameters and a new diversification opportunity. Key upgrades include:

- Updated caps and participation structures
- Stronger overall performance potential
- Access to the new Nasdaq Capped Indexed Account
- Broader diversification beyond traditional S&P-based strategies

[In this issue](#) of **Advanced Markets News**:

- Planning focus: Asset positioning and life insurance
- Central Intelligence
- The Blended Families Concept
- They Dynasty Trust Concept

Lincoln Financial Group

Clients concerned with RMDs?

A lot of clients are concerned while watching RMDs slowly chip away at what they plan to leave their loved one. [Scenario #2 in the attached collection of case studies](#) shows how a Lincoln annuity with Estate LockSM helped one client meet RMDs and still protect the full investment amount for their beneficiaries. It's a nice way to calm those "forced withdrawal" concerns.



[In this issue](#) of the **Leader for Life Solutions**:

- A second group of inforce IUL policies will have access to additional indexed accounts
- Updates to level term letters for clients enrolled in EFT
- Expanding customer service capacity to better serve you
- Action required for Lincoln DesignIt desktop users

Mutual / United of Omaha

The Closing Concept

Unleashing Opportunities Through Business Evaluations

Turn assumptions into clarity and conversations into funded continuity.

Business succession, buy-sell funding and continuity planning can feel complex and overwhelming. This concept shows how leading with an [informal business valuation](#) can help provide clarity and allow for deeper planning to unfold.

This Closing Concept is especially effective for:

- Clients with existing [buy-sell agreements](#)
- Long time clients whose businesses have grown
- Business owners who believe "we already took care of that"

Watch the [video](#). Download the [concept](#).



[In this issue](#) of **Express**:

- Don't let Signatures Slow you Down
- Term Life Answers Conversion Updates effective May 1
- New Producer Resource: LTC Claims Value Overview
- Make the Most of SPA for Your Social Media Strategy
- Where Critical Advantage Fits in a Client's Financial Plan
- Positioning Critical Illness Coverage with Confidence
- A Fixed Index Annuity Built for Today: Backed for Tomorrow

Fixed annuities – [See the rates](#) effective May 4th.

Ultra Advantage FIA – [See the rates](#) effective May 4th.

Nationwide

8% Enhanced DCA rate — currently the highest in the IUL industry

Along with offering death benefit protection, the new Nationwide Indexed UL Accumulator III helps to give your clients more control over their growth potential with their 8% Initial Premium Enhanced DCA program:

- This may help lower their risk of investing at a high point
- Use it for some or all of their initial premium, including 1035 exchanges

[Download the Dollar Cost Averaging Guide.](#)

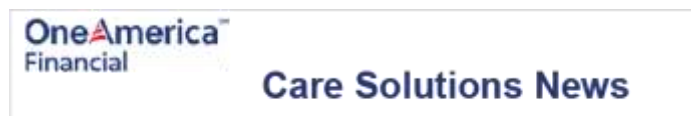
CareMatters Annuity launching in South Carolina May 11th

CareMatters Annuity, our latest cash indemnity long-term care (LTC) solution, is already active in Compact states and includes the following features:

- Simple application with just 6 underwriting questions
- LTC benefit is triple or double contract value
- Interest rate guaranteed for life of contract
- Joint coverage option to help protect 2 lives

To learn more about the CareMatters Annuity please review the [Product Highlights](#).

OneAmerica



[In this issue](#) of **Care Solutions News**:

- Why LTC planning strengthens practice value
- Reimbursement or indemnity: How long-term care benefits are paid
- On demand: Long-Term Care Market Outlook webinar
- 2026 illustration certifications
- Interest rates

Protective Life

Lower prices for Protective Classic Choice term – [Get details](#).

Securian Financial

A more informed approach to thoracic aorta cases

As underwriting insights evolve, we're refining our approach to thoracic aorta enlargement, bringing more clarity to these often complex cases.

Here's what matters:

- We've improved our ability to differentiate risk by aligning with current clinical practices and mortality experience, to ensure each case is assessed more precisely.
- Updated guidelines can create more opportunities for competitive outcomes, particularly for clients who demonstrate:
 - Well-controlled cardiac risk factors
 - Regular monitoring with appropriate diagnostic testing
 - Stability without evidence of progression

[Learn more about Securian's underwriting approach.](#)

Making the most of annual policy reviews

- The right questions lead to meaningful conversations – Download the [client questionnaire](#).
- A three-step approach to effective policy reviews – See the [three-step guide](#).
- The power of a policy review brought to life – Watch the [webinar recording](#).

Symetra



[In this issue](#) of **Sales Flash**:

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| <ul style="list-style-type: none"> • Webinar replay: Mastering the Mechanics of IUL • Swift producer validation enhancement • Your one-stop shop for term • Open the door to future possibilities with SwiftTerm's Conversion Enhancement Rider | <ul style="list-style-type: none"> • Private split-dollar arrangements: An efficient way to transfer family wealth • New on-demand videos to level up your illustration skills • Sue Bird brings life insurance into the spotlight |
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Annuity rates – [See the rates](#) effective May 6th.

Western & Southern Financial (Integrity Life)

Fixed annuities – [See the rates](#) effective May 1st.