

Weekly News

May 20, 2026

American National

New Maximum Premium Limits – [Review the new limits.](#)

Athene

Performance Elite Premium 60-Day Donus Special – [Get details.](#)

Corebridge Financial (American General)

Stop the clock on expiring term policies

Every term policy in your book is an expiring asset. Help your clients transform temporary coverage into a permanent, lifetime solution.

- Use the [term conversion playbook](#)
- Offer more with a [term conversion with chronic illness protection](#)
- See the [term conversion FAQ](#)

Assured Edge Fixed Annuity Product Suite Enhancements – [Get details.](#)

John Hancock

LifeCare: Built to help address inflation

Recent research indicates that long-term care costs are rising faster than 3%. Yet many of today's hybrid LTC solutions still rely on a fixed 3% compound inflation rider — an approach that may undershoot your clients' long-term care need in 20 to 30 years.

LifeCare is designed to help align benefits with the real costs of long-term care — and to help clients' plans stay on track over time. [See how LifeCare stays ahead.](#)

Income solving just got stronger — new Fixed Index Loan option

A new Fixed Index Loan (S&P) account is now available on [Accumulation IUL 26](#) - offering a notable income lift for clients focused on retirement income planning.

A smart age-gap solution

If you work with couples where one spouse is younger, you know how joint life payouts can feel underwhelming. Check out scenario #3 in this [collection of case studies](#) where an older spouse used single life income with Estate LockSM to boost their payout while still protecting the full investment for the younger spouse. It's a simple "have your cake and eat it too" situation.



[In this issue](#) of **Life in Focus**:

- Discover the power of partnership – podcast
- It's tax (advantages) season – blog
- Do you know IUL? – training videos
- Business owner planning toolkit

OptiBlend Income Fixed Annuity – [See the rates](#) effective May 18th.

OptiBlend Fixed Annuity – [See the rates](#) effective May 18th.

MyGuarantee Plus Fixed Annuity – [See the rates](#) effective May 18th.

Mutual / United of Omaha



When Family Businesses Plan Ahead, Advisors Lead the Conversation

Family business succession often seems straightforward, at least until you uncover the hidden questions beneath the surface.

Take a walk through a real scenario where a father-and-son transition plan needed a more thoughtful, comprehensive strategy. By leveraging key person planning, the advisor helped protect the business, generate retirement income for the father and support the son's long-term financial future.

[Watch this video](#) for a high-level overview, then explore the [complete concept](#) to fully learn and understand how this story can be used to strengthen future conversations with your clients.



[In this issue](#) of **Express**:

- Now Available: Inherited Funding for FIA
- When Fully Underwritten is the Better Fit
- Strength Through Teamwork: Grow Your Business Through Association Marketing
- Reminder! Use Our New Long-Term Care In-Force Quoting Tool
- Quick Quotes for Instant Insight
- Turning a Difficult Conversation into a Valuable One: Positioning Critical Illness Coverage with Confidence
- Top-Ranked Annuity Rates. Real Sales Momentum.
- Errors and Omissions Insurance

North American Annuity

Income Pay Pro FIA – stronger guaranteed lifetime income

Agents have been revisiting their Income Pay Pro® fixed index annuity cases and seeing stronger guaranteed lifetime income outcomes because of it. The question is: are any of your past cases now leaving opportunity on the table? [Read more.](#)

Yes – you can do full & partial Roth conversions with FIAs

How Roth conversions can help manage taxes in retirement

For clients willing to meet tax liabilities at conversion, Roth and partial Roth conversions can be powerful tools to provide tax-free income in the future. North American fixed index annuities are more flexible than many realize, helping manage taxes in retirement. [Review the FAQ.](#)

OneAmerica

Retired and thriving: Are your clients prepared for rising care costs?

Enjoying the retirement you've helped them prepare for is most likely one of the main goals of all your clients. But rising care costs can create uncertainty even for clients with a strong financial strategy. [Here's what your clients can expect](#) from OneAmerica and Asset Care.

Securian Financial

Boost accumulation potential - even in tough underwriting cases

The Income Protection Flex (IPA Flex) Agreement available on Eclipse Accumulator II Indexed Universal Life (IUL) offers a strategy worth exploring.

IPA Flex allows death benefits to be distributed through a combination of lump sum and installments, creating a structured income stream for beneficiaries. While installment payments are made, remaining proceeds continue to grow at a fixed rate, creating the possibility that total benefits paid could exceed the original death benefit. [Learn more about how it can benefit you and your clients.](#)

Symetra

Simplified protection for businesses covering multiple lives

With Symetra's MultiLife Business Program, you can help business clients retain their top talent and protect their businesses with a streamlined underwriting process designed specifically for them.

Take a look at [Accumulator Ascent IUL](#) – one of their most competitive and well-rounded products offered through the program. Review the [Multi-Life Business Program Guide](#).

Symetra Income Edge Plus update

Higher Base Guaranteed Lifetime Withdrawal Benefit (GLWB) withdrawal percentages for ages 65+ effective May 19th. Single Life, Level Withdrawal Percentage for Issue age 65:

- 7.75%
- 10.25% if deferring to age 70
- 11.75% if deferring to age 73

Take a look at this ["The longer you wait, the higher your rate"](#) rider withdrawal percentage tables.

Annuity rates – [See the rates](#) effective May 15th.

Western & Southern Financial (Integrity Life)

Indextra Diversification

Volatility. It affects clients. [This new piece](#) shows how to address challenging volatility through distinct diversification within Indextra Series fixed indexed annuity. Take advantage of multiple asset classes ... and multiple return drivers ... all in one volatility-controlled strategy. View our quick-read one-pager for Indextra's diversification details.

Combat Inflation with Increasing Payouts

Help clients keep income rising in retirement. Consider the guaranteed [Increasing Payout Option \(IPO\)](#) available with IncomeSource single premium immediate annuity. Owners can choose to increase their retirement payouts by 1%, 2%, 3%, 4% or 5% annually with the IPO. Share this strategy with your clients concerned about inflation.

Indextra – [See the rates](#) effective May 15th. (See the [New York rates](#).)

JourneyMark – [See the rates](#) effective May 15th.