

Weekly News

June 10, 2026



[In this issue](#) of **Annuity Watch**:

- New Digital Rate Page
- Loyalty Rewards program
- Rate Certainty Annuity - Stability with guarantees
- Palladium Multi-Year Guarantee solutions

Athene

Private Credit in the News

Athene has received many questions regarding recent commentary and media coverage surrounding private credit exposure. Athene has always been highly transparent about their investment philosophy and portfolio construction, and encourage you to review their three-part video series, [Athene: In Context](#).

Corebridge Financial (American General)

Secure their future with a term conversion

Transitioning your clients to permanent coverage today can provide the long-term security they may need. Visit the "[Term-to-Perm Pivot](#)" page for resources!

John Hancock

Today's clients want speed and ease — John Hancock's enhanced underwriting delivers

Through John Hancock ExpressTrack, eligible term and permanent cases up to and including \$5M have the potential to receive an exam- and lab-free experience along with an instant underwriting decision. And this is just one of several ways they make it easier and faster to move from app to issue. [Learn more about their streamlined underwriting](#).

Deliver UL and IUL faster — and grow your business with it

John Hancock has expanded their enhanced digital policy delivery experience to newly issued UL and IUL products - designed to help you move faster, close more cases, and create a better client journey. [See the edelivery guide](#).

[In this issue](#) of **Living Longer. Healthier. Better.:**

- The next evolution in longevity preparation – partnership with MIT AgeLab
- Strengthening our commitment to cardiac health – partnership with GoRescue
- April Symposium highlights: Advancing the future of Longevity
- Top stories

Mutual / United of Omaha



Express

A Weekly Update for Mutual of Omaha's
Brokerage Sales Distribution

[In this issue](#) of **Express:**

- Simple. Flexible. Built for Income Potential
- Go All In on IULs
- Term Life Answers - Why Term Still Leads
- Long-Term Care Claims Value Overview
- Reminder! Use Our New Long-Term Care In-Force Quoting Tool
- Critical Advantage vs. Other CI Products: What Sets It Apart?
- Beyond Health Insurance: Where Critical Advantage Fits in a Client's Financial Plan
- Annuity Awareness Month: Lead with Mutual of Omaha Annuities
- Annuity Interest Rate Updates Effective June 1, 2026

Fixed annuities – [See the rates](#) effective June 1st.

Ultra Advantage FIA – [See the rates](#) effective June 1st.

Nationwide

CareMatters Annuity to launch in DE June 15th – [See the product highlights.](#)

The new annuity conversation

Rising client interest in annuities reflects a growing demand for guaranteed retirement income, creating an opportunity for FPs to guide proactive conversations while supporting greater confidence and stronger retirement outcomes. [Read the blog.](#)

Disciplined investing in a politicized climate

Political headlines drive short term volatility, election noise fuels emotional misperceptions, but history shows fundamentals dominate long term returns, reinforcing the value of staying invested. [Read the paper.](#)

Retirement planning made simple – or fully customizable

[RetireAssist](#) offers FPs flexible retirement plan solutions – either turnkey or customizable – featuring diverse investment options, competitive pricing, and comprehensive support to meet varied client needs.

Simplified screening designed to help support retirement needs

CareMatters Annuity features simplified underwriting with minimal medical requirements, eligibility screening questions, and suitability guidelines, providing long-term care benefits tied to annuity contracts for qualified applicants. [Learn about their simple underwriting.](#)

Using a SPIA in Medicaid planning

Income Promise Select helps convert assets into Medicaid-compliant income streams, aiding eligibility when structured per federal rules and attorney guidance while aligning with state requirements and long-term care planning needs. [Learn more.](#)

Convert excess assets into a meaningful legacy

[Nationwide Heritage Single Premium Whole Life](#) helps clients turn excess retirement assets into a larger legacy, supported by resources to guide FPs from initial conversations through implementation.

North American Annuity

The retirement income conversation just got easier

Income Pay Pro fixed index annuity (FIA) is stepping up this summer with competitive Lifetime Payment Percentage (LPP) increases across all ages – creating stronger guaranteed lifetime income opportunities across a broader range of retirement conversations.

Combined with an 8% guaranteed roll-up and increasing income options, Income Pay Pro continues to offer a compelling guaranteed lifetime income story both now and while clients wait. [Run an income quote in seconds.](#)

Pacific Life - Lynchburg



[In this issue](#) of **Field News Monthly**:

- Life Uncomplicated: GUL vs. Term
- Selling Life Insurance to Gen Z
- A Full-Picture Approach to Underwriting
- Engage and Retain Female Clients

Prudential Financial

June Sales Strategy: Estate Planning for All

Estate planning is a core component of every client's financial plan. [Use this month's resources](#) to show all clients how estate planning can help them create a lasting legacy that's more than just the wealth they leave behind.

Securian Financial

A sound succession strategy can ensure the value of a business

Whether your client is starting a new business or retiring from a long-established enterprise, a business succession strategy can be essential.

When it comes time to transfer a business to new ownership, bold action on succession can ensure the business owner's hard work and commitment can be turned into value they've earned. [Business Owner Life-stage Design \(BOLD\)](#) strategies and tools can help get them there.

Income Protection Flex Agreement (IPA Flex)

See how IPA Flex can help financial professionals improve income potential through smarter Indexed Universal Life (IUL) design. From tobacco and table-rated cases to income-focused strategies, IPA Flex may help create stronger outcomes without increasing premium. [Explore resources.](#)



[In this issue](#) of **The Scoop**:

- IPA Flex and IPA rate updates boost income potential
- Update to thoracic aorta underwriting approach
- Inside Own It with our Director of Advanced Sales
- Stop letting volatility stall LTC conversations

Symetra

Annuity rates – [See the rates](#) effective June 9th.

Western & Southern Financial (Integrity Life)

Bridge Income Gaps - Build a Bridge with a SPIA Period Certain Payout

Span a variety of client needs with a Single Premium Immediate Annuity "period certain" payout. It provides a set income for a set timeframe that can help build income bridges. [See the sales flyer.](#)