

Weekly News

September 9, 2026

American National

Faster Processing. Fewer Delays. Quicker Commissions.

When you submit business using FireLight, eSignature, and ePolicy Delivery, you help improve application quality, reduce follow-up requirements, and accelerate policy issuance. [See the flyer.](#)

Cincinnati Life

Interest rates – [See the rates](#) effective September 1st.

Corebridge Financial (American General)

Assured Edge Fixed Annuity product updates available in California September 14th – [Get details.](#)

Index annuities – [See the rates](#) effective September 8th.

Genworth Financial

In-Force Rate Action Announcements

- [Connecticut: Choice I](#)
- [Washington: Privileged Choice & Classic Select](#)
- [Washington: Privileged Choice Flex](#)
- [Washington: PCS I, PCS II, Choice I](#)

NEW Coverage Review Letters with Benefit Options for PCS II and Choice I Policyholders in AL, CT, ALGT (MA, NJ) – [Get details.](#)

John Hancock

LTC in-force rate action notifications for late September – [Get details.](#)

New SimpleLock Capped Indexed Account: Locks in gains when the cap is hit

Introducing the [SimpleLock Capped Indexed Account](#) - a new indexed account option that automatically locks in gains the day the cap is reached, helping protect credited performance instead of leaving it dependent on the index value at segment end. Available on John Hancock's leading single-life and survivorship IUL products:

- Accumulation IUL 26
- Protection IUL 26
- Protection Survivorship IUL 26

Lincoln Financial Group

Roth conversions, simplified!

With tax rates near historic lows, many clients have a window of opportunity right now. But the process for Roth conversions can be ... a lot. Not with Lincoln FIAs. [This 3-minute video](#) explains how they handle it: one application, two contracts, and full flexibility to convert over multiple years without opening new contracts each time. [Share the client flyer.](#)

MassMutual

Introducing Whole Life Guard 10 Pay & Whole Life 95

MassMutual's Whole Life portfolio is evolving to meet a wider set of client needs. Their new [Whole Life Guard 10 Pay](#) and [Whole Life 95](#) solutions provide guaranteed death benefit protection and gives more ways to match a whole life product design to meet a client's objectives. [Get more resources!](#) *With this launch, please note their Whole Life 12 Pay will no longer be offered for newly issued policies.*

Mutual / United of Omaha



Express

A Weekly Update for Mutual of Omaha's
Brokerage Sales Distribution

[In this issue](#) of **Express**:

- Living Benefit Riders for TLE: Now Available in CA
- Turn Tough Cases Into Opportunity – and don't forget your 10% Commission Bonus!
- Executive Bonus Planning Made Simple
- HIP: More States, More Opportunity
- Reminder! Increased Compensation on HIP
- Minimizing Potential Underwriting Delays During AEP
- Hospital Indemnity Optional Rider: Ambulance and Emergency or Urgent Care
- Med Supp Rate Adjustments
- We'll Be Here to Pay Your Claims
- Oklahoma LTC Training Requirement Discontinued
- Cancer Insurance That Fits Your Client's Budget
- Changing How Clients View Annuities
- Updated SPA Support & Training

Fixed annuities – [See the rates](#) effective September 7th.

Ultra Advantage FIA – [See the rates](#) effective September 7th.

North American Annuity

New Spanish language resource

The [Income Expedition consumer brochure](#) is now available in Spanish, giving agents a new tool to support retirement income conversations with Spanish-speaking clients and help make important retirement concepts easier to understand.

The resource can help them guide conversations around:

- Understanding retirement income challenges, including market volatility and longevity risk
- Preparing for the transition from saving to the decumulation phase
- Exploring how a fixed index annuity may help provide protected lifetime income
- Building greater confidence for the retirement journey ahead

Visit the [Spanish Speaking Resource Hub](#) for more.



[In this issue](#) of **Insider**:

- Our highest premium bonus ever
- Podcast: Explore the AI developments reshaping financial services
- Protecting retirement savings during an unstable market
- The ABCs of RMDs
- Support women throughout retirement
- Create your custom Financial Home Makeover assessment link

Pacific Life - Lynchburg

Disaster Relief bulletins

- [Indiana Disaster Relief](#)
- [Oregon Wildfire Disaster Relief](#)

Protective Life

Secure Saver fixed annuity – [See the rates](#) effective September 1st.

Prudential Financial

Life Insurance Awareness Month

September is the ideal time to show clients how to put life insurance to work to help address retirement income needs, chronic illness costs, and other needs beyond protection. Visit Prudential's [LIAM page](#).

Symetra

Underwriting Upgrade Special – August 24th through December 31st

Eligible Symetra IUL cases approved at Standard will automatically receive an underwriting class upgrade to Preferred or Super Preferred, depending on the product and face amount. [Visit United Underwriters Incentives Page for details.](#)