

Press Release

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EXSIM HOSPITALITY BERHAD REPORTS STRONG FY2025 WITH 25.7X FULL-YEAR REVENUE GROWTH AND PROFIT OF RM18.0 MILLION

Fit-out orderbook at RM204.9 million and hospitality portfolio expands to 1,002 properties

KUALA LUMPUR, 29 AUGUST 2025 – EXSIM Hospitality Berhad ("EHB" or the "Group"), today announced its financial results for the fourth quarter ended 30 June 2025 ("**Q4FY25**") and the full financial year ended 30 June 2025 ("**FY2025**"), supported by steady earnings contributions from its Design Fit-out and Hospitality Operator segment.

For the quarter under review, EHB recorded revenue of RM69.10 million, representing nearly a 40-fold increase compared to RM1.51 million in the corresponding quarter last year ("**Q4FY24**"). The Group swung to a profit after tax ("**PAT**") of RM11.00 million, compared to a loss of RM10.32 million in Q4FY24, an improvement of RM21.32 million (206.6%).

For the full year, EHB posted revenue of RM146.53 million, a remarkable 25.7 times increase from RM5.70 million in the preceding year ("**FY2024**"). The Group also achieved a PAT of RM18.04 million, compared to a net loss of RM13.33 million in FY2024, translating into an impressive turnaround of approximately 235.3%.

Segmentally, the Design and Fit-out business continued to be the primary growth driver, contributing 94.5% of total revenue or RM138.46 million in FY2025. Meanwhile, the Hospitality Operator segment, introduced under the Group's hospitality brand ("**Mana Mana Hospitality**") at the beginning of the financial year, has shown promising traction and contributed positively within its first year of operations.

The Group noted that its own-and-operate hotel segment recorded no revenue in Q4FY25 due to the temporary closure of Corus Hotel in Port Dickson, which has been undergoing major refurbishment since May 2025. Scheduled to reopen in the first half of 2026, the upgraded resort is expected to enhance competitiveness, boost occupancy rates, and create new revenue streams from expanded food and beverage offerings and improved facilities.

Tan Hai Liang, Managing Director of EXSIM Hospitality Berhad, said: "This has been a breakthrough year for EHB. We closed FY2025 with revenue of RM146.53 million compared to just RM5.70 million last year and delivered a PAT of RM18.04 million. The design and fit-out business continue to anchor our earnings, it has grown our orderbook to RM204.90 million as at 30 June 2025, including RM69.00 million of new contracts secured in the fourth quarter. These contracts are expected

to contribute positively to revenue and profitability over the next 6 to 15 months, providing strong earnings visibility for the coming financial year.”

He added: “Our Hospitality Operator segment, managed through Mana Mana Hospitality has also made encouraging progress, securing 1,002 managed properties as at 30 June 2025. Expansion is ongoing, including ventures into en-bloc hotel buildings as well as alternative hospitality offerings such as glamping sites and homestays. The recognition of Mana Mana Hospitality in The Malaysia Book of Records as Malaysia’s Largest Short-Stay Management Company is a validation of this growth strategy. Together, our shareholders have also approved two major corporate exercises- a rights issue with free detachable warrants to raise up to RM250.8 million, and the RM240.25 million acquisition of Tower E at Empire City, Damansara, a proposed 5-star rated hotel tower with retail podium and supporting facilities. These initiatives will broaden our recurring income base, strengthen our hospitality portfolio and deliver long-term value to shareholders.”

With its strong turnaround performance in FY2025, EHB remains committed to expanding its hospitality footprint while sustaining growth in its design and fit-out business.

ABOUT EXSIM HOSPITALITY BERHAD

EXSIM Hospitality Berhad (EHB) is a Malaysian investment holding company, primarily engaged in hospitality sector through three main business segments: Own-and-Operate, Hospitality Operator, and Design and Fit-out.

EHB owns and manages a growing portfolio of hospitality assets, offering a mix of short-term and long-term rental accommodations. In addition to its own hospitality assets, EHB has expanded into the short-term rental property market, managing units owned by third parties asset owners and catering to the growing demand for flexible accommodation solutions. To support this growth, EHB has built a dedicated operations team to deliver hotel-style management services that uphold consistent service quality.

The company’s Design and Fit-out division supports operational efficiency and aesthetic consistency across various property types. By integrating Own-and-Operate, Hospitality Operator, and Design and Fit-out services, EHB enhances control over quality, cost management, and scalability, reinforcing its competitive edge in the hospitality sector.

Through strategic investments and sustainable practices, the company is poised for long-term profitability while redefining hospitality standards in Malaysia and beyond.

To learn more, visit <https://www.exsimhospitality.com/>

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For more information, please contact:

Shum Jing Wei Assistant Manager, Public Relations Tel: +603 64199501 / +603 64199502 Email: jingwei@esente.com.my	Joshua Jintony Associate, Public Relations Tel: +603 6419 9501 Email: joshuajintony@esente.com.my
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