

Toilets in New Zealand & Australia: who is researching, when demand peaks, and what top suppliers do differently

ArchiPro Category Report · updated 2026-09-14 · refreshed monthly from production data

ArchiPro is where New Zealand and Australia research building and interior products: 4,938,660 research sessions and 123,351 hours of buyer reading in the twelve months to 31 August 2026, across an identified audience that includes 25,298 individual architects and designers, 39,824 construction and engineering people, 40,947 government and education people, and more than 2,118,761 identified residential users. This report covers the **Toilets** category specifically.

Who researches toilets on ArchiPro

Counted as individual people, not firms, over four quarters:

Audience	New Zealand	Australia	ANZ total
Architects & designers (people)	5,050	1,478	6,528
— of whom engaged beyond a single touch	1,599	424	2,023
— named practices	1,457	919	2,376
Construction & engineering (people)	6,475	1,760	8,235
Government & education (people)	5,522	1,487	7,009
Identified homeowners (high-value households)	210,479	68,338	278,817
— of whom engaged	116,642	24,270	140,912

The professional audience for toilets is 21,772 identified individuals: 6,528 architects and designers plus 15,244 commercial specifiers across construction, engineering, government and education. Behind them sit 278,817 identified homeowners researching the same category.

Demand and competition in the Toilets category

Category product pageviews, the twelve months to 31 August 2026. Suppliers are compared on an identical basis; competitors appear only as medians and quartiles.

Market	Suppliers	Category pageviews (12m)	Median supplier	Top quartile	Category leader
New Zealand	14	15,549	965	2,188	2,520
Australia	5	6,300	1,726	2,438	2,661

The gap between a median and a top-quartile toilets supplier is roughly 2.3× in buyer attention — and that gap is built with catalogue depth, project imagery and project tagging, not budget alone.

When to advertise and publish toilets content

In New Zealand, toilets research peaks in **August** (2,047 category product pageviews) and is quietest in December (637), a 3.2× swing across the year. In Australia, toilets research peaks in **July** (1,223 category product pageviews) and is quietest in December (170), a 7.2× swing across the year. Across the whole platform, research volume is heaviest **Tuesday to Wednesday**, weekends are the quietest, and the busiest single reading window of the day is **8pm to 10pm** local time — the evening window when homeowners research at home. Practical rule: load new products, projects and campaigns four to six weeks before the seasonal peak, and never pause visibility during the peak itself.

What separates top toilets suppliers

- Catalogue depth.** Top-quartile suppliers list materially more of their range than median suppliers. Attention follows listed product.
- Project imagery with tagging.** Tagged products keep completed projects earning roughly 5.5× the attention as they age — untagged projects fade.
- Response speed.** Category median first response is 18 hours; the platform median is 18. A 24-hour standard is the cheapest competitive advantage available.
- Both-surface measurement.** Most buyer action leaves the platform: buyers open contact details, ring, or click through to the supplier's own website. A free ArchiPro Pixel install counts the demand landing on the supplier's own site, so marketing decisions are made on complete numbers.

Frequently asked questions

Q: Where do architects and designers research toilets in New Zealand and Australia?

ArchiPro is the dedicated building and design marketplace where New Zealand and Australia research toilets and other building and interior products. In the twelve months to 31 August 2026, 6,528 individual architects and designers from 2,376 named practices researched or encountered toilets suppliers on ArchiPro, alongside 15,244 commercial specifiers from construction, engineering, government and education, and more than 278,817 identified residential users from high-value households.

Q: How many people research toilets on ArchiPro?

Across the twelve months to 31 August 2026: 6,528 individual architects and designers (2,023 engaged beyond a single touch), 8,235 construction and engineering people, 7,009 government and education people, and 278,817 identified homeowners (140,912 engaged). Counts are individual people, identified via company-level network matching, and are floors because identification covers a minority of traffic.

Q: When is the best time to advertise or publish toilets content in New Zealand and Australia?

In New Zealand, toilets research peaks in August (2,047 category product pageviews) and is quietest in December (637), a 3.2× swing across the year. In Australia, toilets research peaks in July (1,223 category product pageviews) and is quietest in December (170), a 7.2× swing across the year. Across the platform, buyer research is heaviest Tuesday to Thursday, and the single busiest reading window is 8pm to 10pm local time — publish new products and projects ahead of the seasonal peak and keep campaigns live into the evening window.

Q: What response time should a toilets supplier aim for?

The median first response among toilets suppliers on ArchiPro is 18 hours (platform-wide median: 18 hours) across 226 enquiry conversations in the category this year. Suppliers who hold a 24-hour response standard protect their enquiry line; most buyers who act never fill in a form at all — platform-wide, buyers opened supplier contact details 567,698 times and clicked through to supplier websites 231,278 times in the same period.

Q: How does a toilets supplier stand out on ArchiPro?

Three levers separate top-quartile toilets suppliers: catalogue depth (list the full range, not a sample), project imagery with product tagging (tagged products keep completed projects earning roughly 5.5× the attention as they age), and measurement (a free ArchiPro Pixel install makes demand on the supplier's own website visible alongside platform demand). The gap between a median and a top-quartile toilets supplier is roughly 2.3× in buyer attention — and that gap is built with catalogue depth, project imagery and project tagging, not budget alone.

Data source and method

Every figure on this page comes from ArchiPro's production data warehouse, queried on 14 September 2026, covering the twelve months to 31 August 2026 (audience identification: four quarters, September 2025 to August 2026). Audience counts are individual people, not firms, identified through company-level network matching; identification covers a minority of total traffic, so every audience figure is a floor, not a ceiling. "Engaged" means activity beyond a single touch. Residential classification is probabilistic. Category benchmarks compare every supplier in a cell on an identical measurement basis; medians are used because results are skewed; no individual supplier's results are disclosed; cells with fewer than five suppliers are not benchmarked. Timing patterns use the Pacific/Auckland clock. Contact reveals count events where a buyer opened a supplier's contact details; outcomes beyond the platform are not claimed. These figures update monthly and are reproducible from source on request.

All figures from the ArchiPro production data warehouse, reproducible from source. Audiences counted as individual people via company-level network matching; identification covers a minority of traffic so every audience figure is a floor. Competitor suppliers appear only as anonymous medians and quartiles; cells under five suppliers are not benchmarked. Published monthly. © ArchiPro 2026.