

# CHLOE CABRERA

INTERIOR DESIGNER

## CONTACT

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## PROFILE

Experienced Interior Commercial and Residential Designer with a demonstrated history of working in the industry

- Skilled in Product Research
- Independent and adaptable in new environments
- Detail oriented and strong organizational skills
- Strong verbal communication
- Efficient and effective problem solver

### *Computational Skills:*

- AutoCad
- CET
- Sketchup
- Bluebeam
- Microsoft Office Programs
- Photoshop
- Project Matrix
- Revit

## EXPERIENCE

### FORWARD TILT, SCOTTSDALE, ARIZONA

SENIOR DESIGNER | JAN 2022 -PRESENT

- Supported and led design on the highest-grossing sales team, contributing \$22 million in revenue during the company's most profitable year
- Served as project lead for high-value projects ranging from \$1 million to \$5 million, overseeing all aspects of design and execution.
- Partnered with custom millworkers to deliver unique, high-quality solutions that elevated project outcomes.
- Managed a team of 2-3 designers per project, ensuring quick turnaround times, creative design packages, and accurate pricing.
- Collaborated with clients and architecture & design firms to define and refine project scope, ensuring successful project completion.
- Skilled in creating environmental renderings to enhance the client experience and providing a detailed project presentation.

### TUCSON BUSINESS INTERIOR, TBI INC., PHOENIX, ARIZONA

INTERIOR DESIGNER | 2018 -2022

- Managed design for 200+ workstation projects, incorporating custom finishes and high-end products to meet client specifications.
- Collaborated with clients, architects, and design firms to define project scope, timelines, and requirements.
- Conducted live design meetings, making real-time adjustments to floor plans and drawings to ensure client satisfaction.
- Delivered comprehensive space planning services, including 2D layouts, 3D renderings, and idea starters, tailored to client needs.
- Implemented internal audits to verify order accuracy, preventing installation issues and ensuring an accurate proposal.
- Trained new employees and interns on company processes, providing instruction on design software and project workflows.

### LAVISH INTERIORS/STAGING FURNITURE, SCOTTSDALE, ARIZONA

INTERIOR DESIGNER | 2017 - 2018

- Managed residential projects valued between \$500K and \$3M, overseeing design, planning, and execution.
- Selected furniture, accessories, and artwork for all staging projects. Curated different designs, color palettes, and styling for each property.
- Collaborated with clients to develop custom floor plans and discuss design layouts, upselling design packages to enhance project offerings.
- Led a team of 2-6 crew members on job sites ensuring efficient project completion.

### NORDSTROM, SCOTTSDALE, ARIZONA

SALES ASSOCIATE | 2015 - 2017

- Worked in two of the highest-volume departments at the top-performing store location in the country.
- Exceeded sales targets consistently and set daily goals to achieve and surpass set objectives.
- Collaborated effectively with my team to meet sales goals targets.

## EDUCATION

### BACHELOR IN ENVIRONMENTAL DESIGN

ARIZONA STATE UNIVERSITY

REFERENCES

AVAILABLE

UPON REQUEST