

CHLOE CABRERA

520 - 603 - 7468 | alyssaccabrera@gmail.com | chloecabreraportfolio.com | NY, 11373

PROFESSIONAL SUMMARY

Interior Designer specializing in commercial furniture and custom design solutions for luxury and global clients. My work is deeply influenced by experiences found in hospitality spaces.

SKILLS

- Skilled in Product Research
- Sourcing Materials, Furniture and Fixtures
- Detail Oriented and Strong Verbal Communication
- Multi Vendor Management
- Collaborative with Teams, Clients, A&D Firms
- Environmental Renderings
- Sourcing Accessories, Artwork and Styling
- AutoCad
- CET
- Sketchup
- Revit
- Bluebeam
- Microsoft Powerpoint, Word, & Excel
- Project Matrix
- Photoshop

WORK HISTORY

FORWARD TILT, SCOTTSDALE ARIZONA

SENIOR DESIGNER | JAN 2022 - PRESENT

- Supported and led design on the highest-grossing sales team, contributing \$22 million in revenue during the company's most profitable year
- Served as project lead for high-value projects ranging from \$1 million to \$10 million, overseeing all aspects of project phases including conceptual packages, mood boards, schematic design, design development, and material finish presentations.
- Partnered with custom millworkers to deliver unique, high-quality solutions that elevated project outcomes. Reviewed shop drawings, millwork details and custom furniture designs.
- Managed a team of 2-3 designers per project, ensuring quick turnaround times, creative design packages, and accurate pricing.
- Presented design concepts with clients and architecture and design firms to define and refine project scope, ensuring successful project completion and conveying client brand in the finished space.
- Worked with a variety of domestic and European vendors on each project. Successfully sourced custom solutions and products to meet specific client needs. Managed quote requests, vendor relationships, finishes, and pricing across all projects. On average coordinated 10-20 vendors per project.

TUCSON BUSINESS INTERIORS, TBI INC., PHOENIX, ARIZONA

INTERIOR DESIGNER | 2018 - 2022

- Managed design in all phases of projects, sourced custom finishes and high-end products to meet client specifications.
- Collaborated with clients and architecture and design firms to define client brand, project scope, timelines, and requirements. Conducted live design meetings, making real-time adjustments to floor plans and drawings to ensure client satisfaction.
- Delivered comprehensive schematic design services and conceptual design presentations tailored to client needs. Coordinated electrical drawings and detailed installation documents.
- Implemented internal audits to verify order accuracy, to prevent installation issues and maintain project timeline and budget.
- Trained new employees and interns on company processes, providing instruction on design software and project workflows.

LAVISH INTERIORS/STAGING FURNITURE, SCOTTSDALE ARIZONA

INTERIOR DESIGNER | 2017-2018

- Managed residential projects valued between \$500K and \$3M, overseeing conceptual design, space planning, and installation.
- Collaborated with clients to develop design layouts, addressing inquiries regarding design choices, material palettes, and product selections throughout the project.
- Sourced furniture, accessories, artwork, and finish materials for all projects. Managed and coordinated multiple vendors to ensure correct inventory and meet project budgets.
- Led a team of 2-6 crew members on job sites ensuring efficient project completion.

NORDSTROM, SCOTTSDALE, ARIZONA

SALES ASSOCIATE | 2015 - 2017

- Worked in two of the highest-volume departments at the top-performing store location in the country.
- Exceeded sales targets consistently and set daily goals to achieve and surpass set objectives.

EDUCATION

BACHELOR IN ENVIRONMENTAL DESIGN, ARIZONA STATE UNIVERSITY