

In this Issue:

VIEW ON THE CREEK

CAPTIVE OPTIMA

FINANCIALS

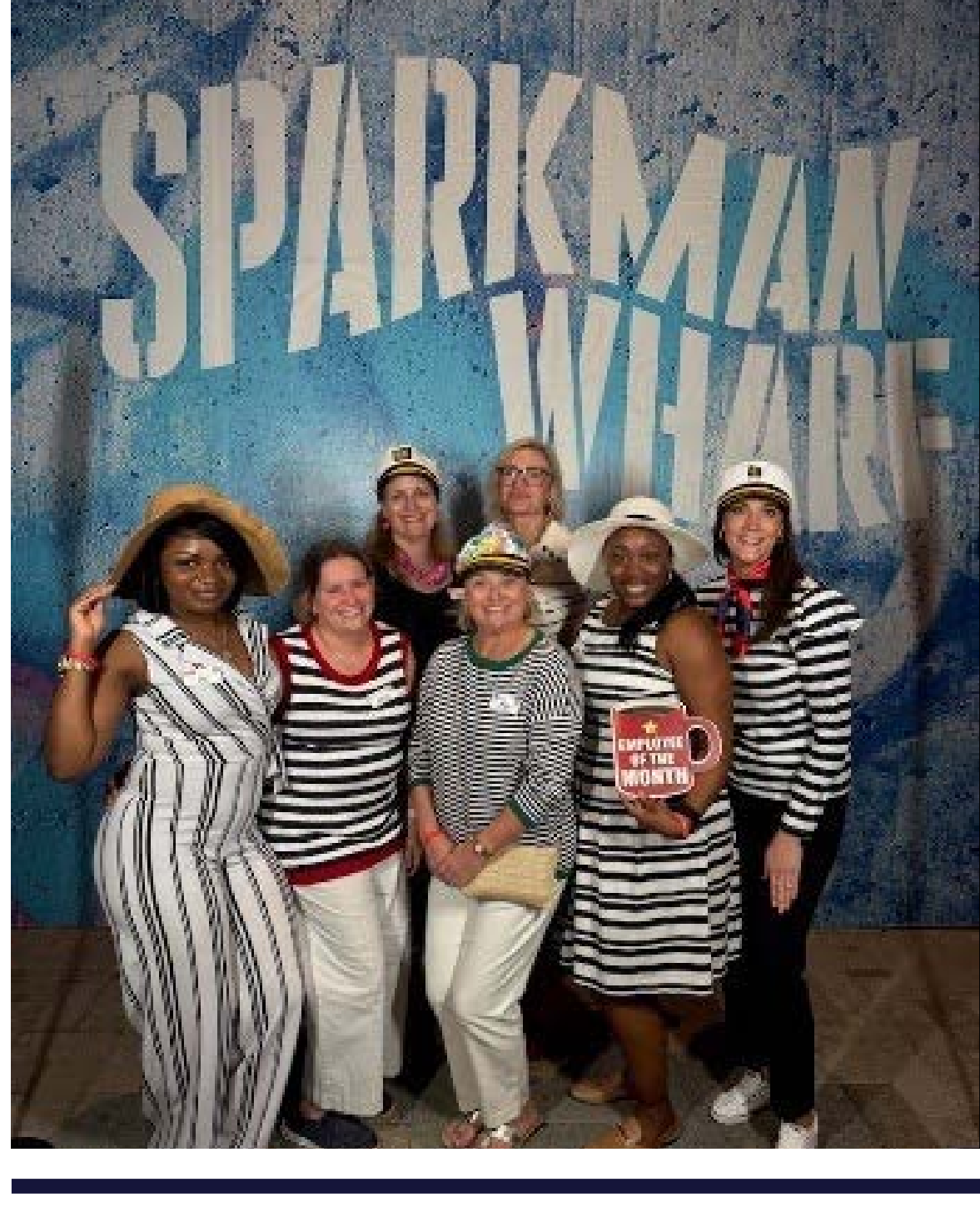
SAVE THE DATE

View on the Creek

We've had a busy first half of the year! MBP 45 was formed in March and brings the total number of active cells to 26. We continue to receive new inquiries from EIM Members looking to explore the advantages offered by a captive insurance facility for retaining or reinsuring risk across various lines of business.

Do not miss this edition's Captive Optima section. We discuss a wide range of uses for a captive and areas to consider when exploring your options.

We look forward to seeing many of you at the AEGIS Policyholder's Conference in Boston in July.



2025 EIM Risk Management Information Meeting

The EIS and ECM staff attended the RMIM in Tampa and enjoyed meeting and catching up with EIS participants and potential new members. Megan Ogden presented an update on the state of the company including key financial data, current statistics, and trends within EIS.

Anniversary Announcements

Congratulations to Kim Jenkins on her tenth anniversary, Megan Ogden on her fifth anniversary, Monique Branagan on her second anniversary, and Jackie Dante on her first anniversary with Energy Captive Management and Energy Insurance Services.

EIS and ECM are poised for growth that will come to meet the market challenges and new risk financing strategies of EIM Members.

Captive Optima

Are you beginning to explore a captive insurance company for your organization? Many, if not most, captives are established as a tactical response to an immediate problem faced by a risk manager or gaps in an insurance program. If there's not an immediate problem, often organizations are exploring captives in anticipation of the next issue. If you already have an EIS cell in place, now is an excellent time to review your insurance program and explore opportunities for additional coverages and benefits within the cell.

Captive insurance programs can provide coverage for an extensive range of risks, including more conventional lines such as general liability, auto liability, workers compensation, professional liability, and property insurance. Many organizations form captives to cover high deductibles or self-insured retentions within these lines. Additionally, captives are often used to insure employee benefits as well as risks specific to particular industries.

Captives are increasingly being used to address emerging and evolving risks such as cyber liability, directors and officers (D&O) liability, medical stop-loss, voluntary benefits, environmental liability, terrorism, and business interruption. Captives offer customizable coverage for various risks, highlighting their flexibility and strategic role in the current insurance landscape.

Captives are also utilized to insure against supply chain disruptions, reputational risks, climate change-related exposures, and intellectual property disputes. Innovative coverages, such as parametric insurance for weather and natural disasters, and liabilities related to diversity, equity, and inclusion, are gaining traction. These trends illustrate how captives can offer customized solutions for industry-specific risks while helping to manage costs.



CAPTIVES

C – CONTROL OF RISK FINANCING

A – ADAPTABLE TO UNIQUE NEEDS

P – PREMIUM STABILITY

T – TACTICAL ALTERNATIVE

I – INNOVATIVE TOOL

V – VALUE CREATOR

E – EFFICIENCY DRIVEN

S – STRATEGIC PLATFORM

Organizations should consider several factors when selecting coverage for a captive. The key consideration is the company's risk profile and appetite. Companies may also need an actuarial analysis of their previous loss experience to identify the most optimal point for the captive to take on risk and when to transfer it to the reinsurance market. They should additionally evaluate market prices, assess the correlation with other risks, and consider their available capital or planned contributions. Reviewing the insurance program with your broker is often helpful to identify areas where a captive may be most beneficial.

EIS offers the benefit of our in-house actuary to assist with funding and capitalization studies based on your organization's loss history, exposures, and geographical location. This is often a great starting point to compare captive costs to commercial pricing at various limits and attachment points for multiple lines of coverage.

Through proper planning and management, a captive insurance company is a valuable risk management tool. It can provide tailored coverage to meet specific needs, reduce costs and a more efficient way to finance risk.

EIS Financials

Key Financial Data	
EIS General Account – Aggregated	
Shareholder Equity	\$5.2 M
EIS General Account – Aggregated	
Gross Premium Earned	\$285.5 M
Ceded Premium Earned	\$178.8 M
Net Loss and Loss Expense	\$81.9 M
Assets	\$1,515.5 M
Liabilities	\$1,221.9 M
Surplus	\$251.8 M
EIS General Account – Aggregated	
MBP Count	26
Policy Count – In Force	103
EIM Member Participant Count	25

Save the Date

EIS PAC Annual Conference

October 26–29, 2025

Wild Dunes Resort – Isle of Palms, SC

Our 2025 PAC Conference is scheduled for late October in Charleston, SC. Our signature event brings Program Advisory Committee members and professional associates together to meet and discuss the cell's specific insurance programs. Along with the PAC meetings, a General Session will cover several risk, insurance and captive topics. This is always a great networking opportunity for all program Participants to share ideas with each other and for EIM Members considering EIS for their captives solution. Registration and additional information for the PAC Conference will be available in August. Please reach out to Megan Ogden at mogden@eimltd.com or Taniyka Ragland at tragland@eimltd.com with any questions.