





MEET RYAN, FOUNDER & PERSONAL CFO



Ryan is guided by his core principles and lives his personal values of health, family, and relationships. He helps clients align their financial resources with their personal values and vision to achieve their aspirations that go beyond wealth.

Committed to continuous learning, Ryan is a recognized chartered professional accountant, chartered investment manager, certified financial planner, and holds an MBA from Edinburgh, Scotland.

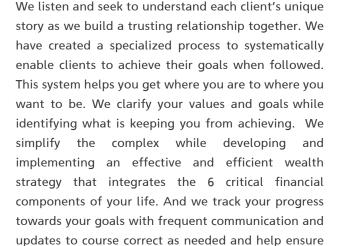
Ryaw Gubic MBA, CFP, CIM, CPA, PMP Founder & Personal CFO

The Uniqueness of our Philosophy

Our clients experience the results, depth, and integration of service uncommon in this industry. I believe that this comes from the Paradigm Shift away from "traditional financial planning" towards an alternative path.

The formula for our client's success is part Science and part Art.

SCIENCE



success.

ART

I believe the art in each client's success has come from our Paradigm shift from "traditional" planning. Too many people have their telescopes only looking outward, identifying success with ability to see external events like macro-economic conditions. Our approach is to break this pattern. We put away the telescope and bring out the microscope. We passionate our belief that having the right wealth greatly impacts success. psychology of This journey begins with eliminating past conditioned behavior that guides our decision making and focus on the correct mental framing for effective decision making.



A NEW PARADIGM

CONGRATULATIONS ON TAKING THE FIRST (AND MOST IMPORTANT)
STEP TOWARDS ACHIEVING YOUR FINANCIAL GOALS. AS YOU MAY
HAVE REALIZED, OUR APPROACH IS NOT TRADITIONAL AND HELPS YOU
SHIFT TOWARDS A NEW PARADIGM IN YOUR UNSTOPPABLE JOURNEY.

THE TRADITIONAL APPROACH

- **X** Products instead of personalized strategies
- **X** Missing tax-optimization opportunities
- X Inefficient portfolios (stocks and bonds)
- X High fees for limited service and value
- **X** Lacking collaboration with professionals
- X Focus on doing what the masses do
- X External focus on markets and economy
- X Linear planning chronological
- X Work for money
- X Managing time

OUR APPROACH

- ✓ Start with your values, vision, & challenges
- ✓ Multi-disciplinary team including accountant
- ✓ Diversified wealth
- Advice with value focus
- ✓ Collaborate with accountant and lawyer
- ▼ Focus on treating your finances like a business
- ✓ Look internally first (behavioral psychology)
- ✓ Holistic approach begin with the end
- ✓ Make your money work for you
- Managing energy / behavioral finance



Financial Management

Analyze current and future financial position

Am I on track?



Tax

Minimize tax obligation How do I pay less tax?



Investments*

Preserve and grow financial assets Where should I invest?



Retirement

Plan retirement lifestyle and cash flow Will I have enough?



Risk Management

Mitigate risks with insurance and planning Where am I vulnerable?



Estate

Plan transition of assets
Will my intentions
be executed?



INTRODUCTION **DISCOVERY** WEALTH STRATEGY **REVIEW & UPDATE**

CLIENT SUCCESS PROCESS

The first step is to have an introductory meeting to meet each other and discuss your financial priorities. We listen to your story to understand your unique life including your values, vision, goals, and challenges. Through this conversation together we explore if we can help you and if we can we share how. It is important to understand what the picture of the puzzle looks like before we start putting the pieces together.

We then review and assess your current state, working together to understand what is working, what isn't, and analyze how you are tracking to achieving your goals. We dive into the decisions and your mindset that got you this point and what mindset shifts can help get you to where you want to go. We discuss opportunities, vulnerabilities, and identify what needs to change for you to achieve your desired goals. We work together to develop a road map for your success.

From this, we establish quantifiable financial goals and develop a strategic financial plan for you that provides a path to success and integrates the 6 critical areas of your financial life. By creating your tax-optimized wealth strategy and not just focusing on investments, you are enabled to realize powerful synergies that will help you achieve your goals. We then break your wealth strategy down into simplified components implementation steps. We discuss together so you understand each why your strategy is developed the it Understanding is important as it leads to way is. increased success.

Tracking progress, frequent communication, and course correcting as needed are key components to successfully achieving your goals. Regular reviews allow for discussions regarding changes in life events, personal circumstances, tax laws and economic circumstances which often result in a need for a plan adjustment.



YOUR PERSONAL CFO

Integrating the 6 critical aspects of your financial life together



M|R|G PROCESS













INVESTMENT MANAGEMENT

MRG Investments of Aligned Capital Partners Inc. provides investment services for clients of MRG Wealth Management Inc.

Aligned Capital Partners Inc. is an independent investment dealer founded in 1987. Investment advisors in Canada are required to be licensed through an approved investment dealer such as Aligned Capital Partners Inc. (ACP). MRG Investments chose Aligned Capital Partners Inc. after tremendous due diligence into other firms. The guiding philosophy is to place our clients' interests first.

Advisory Fee:

Managed Investment portfolio under \$1 million: 1.5% annual fee

Managed Investment portfolio over \$1 million: tiered structure below

Household Investments	Annual Fee
1st \$million	1.25%
2nd \$million	1.00%
3rd \$million	0.75%
over \$3 million	0.50%

Please Note:

The household investment portfolio minimum is \$500,000.

Other Costs:

Accounts	\$200/entity per year
Aligned One	.15% aum
Strategy	varies

Note: A \$25 annual fee will be applied if clients receive paper statements instead of online.

As per the Income Tax Interpretation Bulletin (#IT238R2) fees paid to Investment Counsel are tax deductible on non-registered investments.



