

# config.

Line Card **South Bay Area**  
furnishing, simplified.

 eBRC

 cramer

 EZO  
B O R D | DESIGN  
DRIVEN  
ACOUSTICS

 **Fellowes**

 FORMASPACE  
CUSTOM FURNITURE. FAST.

 Integra®

 IOA

 JSI

 kabin

 MEDVIRON

 oe

 Quiet Earth  
— MOSS —

 via  
SEATING

 WORKSPACE 48

## Contact

### Sales

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(408) 857-4488

### Sales Support

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# Discounts & Freight

|                 | DISCOUNT                | FREIGHT                                                                                                                                             |
|-----------------|-------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------|
| BRC             | Tiered starting at 69%  | Orders \$2,500 Net – Landed<br>Orders under \$2500 Net – \$500 Freight Fee<br><b>3% Net Surcharge</b>                                               |
| Cramer          | 55%                     | Landed                                                                                                                                              |
| ezoBord/<br>QEM | 55%                     | Quoted per project.                                                                                                                                 |
| Fellowes        | Commercial 60%          | Orders over \$3,501 List – Landed<br>Orders under \$3,501 List – \$35 Freight Fee<br>*See Rep for Architecture/Whiteboard discount/freight details. |
| Formaspace      | Tiered starting at 50%. | Landed                                                                                                                                              |
| Integra         | 55%                     | Orders over \$10,000 List – Landed<br>Orders under \$10,000 List – \$500 Freight Fee                                                                |
| IOA             | 55%                     | Quoted per project.                                                                                                                                 |
| JSI             | 60%                     | Orders over \$1,000 Net – Landed<br>Orders under \$1,000 Net – \$97 Freight Fee<br><b>3% Net Surcharge</b>                                          |
| Kabin           | 55%                     | Quoted per project.                                                                                                                                 |
| MedViron        | 60%                     | Quoted per project.                                                                                                                                 |
| OE Electrics    | 55%                     | Orders over \$1,500 Net – Landed<br><b>5% Net Surcharge</b>                                                                                         |
| Via Seating     | 60%                     | Landed<br><b>5% Net Surcharge</b>                                                                                                                   |
| Workspace48     | 60%                     | Orders over \$1,500 Net - Landed<br>Orders under \$1,500 Net - \$150 Freight Free<br><b>5% Net Surcharge</b>                                        |