



(updated 04.15.2026)

OMNIA PARTNERS – Public Sector Furniture, Installation & Related Services

Covers: 50 States and DC (AK and HI and Puerto Rico - port of exit)

Contract # R240107

CONTRACT PERIOD:	December 17, 2024 to December 31, 2027
APPLICABLE PRICE LIST:	Effective 1.27.2026 1.19.2026 Price Lists Includes Anthology, Cosgrove, Draft, Scroll, and Henley Surcharge – APPROVED – Effective 06.06.2025, Expires 07/17/2026 * See amount below * OMNIA Discount \$1 to \$150K List 54% Disc – 17.4% Dealer Comm – 2.48% Surcharge 53% Disc – 19.15% Dealer Comm – 2.43% Surcharge 52% Disc – 20.83% Dealer Comm - 2.38% Surcharge Volume Discounts \$150K plus List 56% Disc – 17.3% Dealer Comm – 2.48% Surcharge 53% Disc – 19.15% Dealer Comm – 2.43% Surcharge 52% Disc – 20.83% Dealer Comm - 2.38% Surcharge
ETOOLS CATALOG AND ZONES:	ETOOLS CATALOG AND ZONES - CONTRACTS.xlsx (Tab 1.19.2026 Price List)
OMNIA DISCOUNT \$1 to \$150K List:	54% off of list for (Dock Delivery) 53% off of list for (Inside Delivery) 52% off of list for (Delivered and Installed)
VOLUME DISCOUNTS \$150K plus List:	56% off of list for (Dock Delivery) 53% off of list for (Inside Delivery) 52% off of list for (Delivered and Installed)
DEALER COMMISSION:	17.4% = Dock Delivery 17.3% = Volume Dock Delivery 19.15% = Inside Delivery 19.15% = Volume Inside Delivery 20.83% = Delivered and Installed

DEALER DISCOUNT CALCULATION:	20.83% = Volume Delivered & Installed *If order comes from dealer to JSI, product is entered at the Omnia discount and the dealer commission is deducted from the total net order amount as a single line item at the bottom of the order. For calculation purposes to determine dealer discount is as follows: 62.0% (Dock Delivery) 63.6% (\$150,000 list >Volume Dock Delivery) 62.0% (Inside Delivery) 62.0% (\$150,000 list > Volume Inside Delivery) 62.0% (Delivered & Installed) 62.0% (\$150,000 list > Volume Inside Delivery)
ADDITIONAL CHARGES:	Can be used with any discount tier Normal Delivery & Installation <u>\$60.00 to \$95.00 per man hour</u> After Hours Delivery & Installation <u>\$100.00 to \$150.00 per man hour</u> Dealer provided Design Fees <u>\$65.00 to \$75.00 per man hour</u> Reconfiguration/Relocation Fees <u>\$50.00 to \$100.00 per man hour</u>
DELIVERY TERMS:	4-7 weeks after receipt of order
HANDLING FEES:	Orders less than \$1001.00 net will be assessed a \$90.00 net per order handling fee
AUTHORIZED DEALERS	Any standard dealer for JSI product.
STATE AGENCY ORDERING ADDRESS:	From Authorized Dealer (copy of member PO required including Member Force ID and complete address) ***OR*** JSI c/o Dealer of Record 225 Clay Street Jasper, Indiana 47546
SHIPPING REQUIREMENTS:	F.O.B. Destination, standard dock delivery, 48 contiguous states
CREDIT CARDS ALLOWED:	Yes
PAYMENT TERMS:	Net 30 days
MINIMUM ORDER QUANTITY:	None
SPIFF:	2% spiff (from dealer with dealer commission bottom line deducted) 1.65% = (from enduser 54% net) 1.66% = (from enduser 53% net)

	1.64% = (from enduser 52% net) 1.65% = (from enduser 56% net) Additional Designer Reward <u>not</u> allowed however, 2% Spiff can be split at the discretion of the DSR with another DSR or Designer.
WARRANTY:	Limited Lifetime Warranty