



**Fellowes**  
ELITE ESCAPE  
ST LUCIA  
NOVEMBER 6-10, 2027

## Success Has Its Rewards—Welcome to Yours

Set your sights on the stunning island of St. Lucia – a destination where dramatic volcanic peaks rise from crystal-clear waters, and lush rainforests meet pristine, golden beaches. From the iconic Pitons to vibrant local culture and world-class cuisine, every moment on this island feels elevated. It's a place designed to reward achievement – where adventure, relaxation, and indulgence come together in unforgettable fashion.

Your stay at Royalton Saint Lucia Resort & Spa, a Marriott Autograph Collection Property, November 6-10, 2027, delivers a sophisticated, all-inclusive experience that perfectly complements the destination's natural beauty. Featuring modern, upscale accommodations, exceptional dining, and personalized service, the resort offers everything from serene beachfront lounging to elevated experiences like curated excursions and indulgent spa treatments.

This is more than a getaway, it is a celebration of success, designed to reward our top performers with style and luxury.



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### Qualification Criteria

- The **Elite Escape** program is available to Independent Sales Representatives (ISRs) and Dealer Sales Representatives (DSRs) only.
- Qualification period is May 1, 2026 – July 31, 2027.
- DSRs must achieve a minimum of \$400,000 net sales to qualify.\*
- ISRs must have at least three (3) DSRs achieve the minimum net sales threshold to earn the travel award.\*
- Only Fellowes Contract Furnishings and Fellowes Architectural Solutions sales are eligible.
- Open orders are not eligible.
- All orders must contain the DSR's unique PIN, and must be invoiced no later than July 31, 2027, to be counted as part of net sales.
- Rewards are not transferable and have no cash value.
- To participate in the program, DSRs and ISRs MUST be enrolled.
  - Those that were enrolled previously (DSRs & ISRs) will be automatically re-enrolled.
  - Those that have NOT enrolled previously (DSRs & ISRs) must complete the enrollment form on the program website: [www.FellowesEliteEscape.com](http://www.FellowesEliteEscape.com).

### QUESTIONS?

Please direct questions about the program to Fellowes Elite Escape Program Headquarters  
Toll Free Number: (866) 323-3773  
E-mail: [FellowesEliteEscape@proghq.com](mailto:FellowesEliteEscape@proghq.com)

*\*Review the Terms and Conditions on the following page for full details.*

***We are so excited to be launching a new Elite Escape and are looking forward to celebrating another year of success with you in 2027!***



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## Program Terms and Conditions

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### General

The Fellowes Elite Escape Program is an authorized sales incentive program available to eligible authorized Dealer Sales Representatives (DSRs) and Independent Sales Representatives (ISRs). Fellowes reserves the right to add, modify or delete any of the terms, conditions, rules, or reward levels pertaining to the Fellowes Elite Escape Program at any time without prior notice. Any interpretations, questions or disputes regarding the Fellowes Elite Escape Program will be resolved at the sole discretion of Fellowes.

### Eligibility

This incentive is available only to those with the Dealer Sales Representative (DSR) and/or Independent Sales Representative (ISR) title. Designers, Project Managers, and other titles are not currently eligible to participate. All Dealer Sales Representatives and Independent Sales Representatives in the United States and Canada who are at least 18 years of age will be invited to participate in the program.

- Dealer Sales Representatives with net sales of \$400,000 or more in Fellowes Contract Furnishings and Fellowes Architectural Solutions will qualify for the group travel experience.
- Independent Sales Representatives with three (3) or more DSRs that achieve the net sales purchasing threshold will also qualify for the group travel experience.
- For the purpose of these Terms & Conditions, a "Participant" is either a Dealer Sales Representative who has been issued a user PIN and has completed the enrollment process or is an Independent Sales Representative.
- All participants will be approved by Fellowes management, and participation is subject to change based on the ability to meet program requirements.
- A change in employment may impact eligibility to participate. Eligibility will be determined at the sole discretion of Fellowes.
- There are a total of 50 Dealer Sales Representative seats and 12 Independent Sales Representative seats available plus one guest per qualifier.
  - Space is limited to 50 DSRs and 12 ISRs.
  - Those who meet the threshold will be stack-ranked based on invoiced sales volume.
- No one under the age of 18 is permitted to attend.

### Program Dates

The Fellowes Elite Escape Program's qualification period is from May 1, 2026, to July 31, 2027. During this time, all sales of Fellowes Contract Furnishings and Fellowes Architectural Solutions are eligible, provided that orders include the PIN assigned during registration as well as the Dealer Sales Representative Name, are invoiced by July 31, 2027, and are not considered an open order at the end of the qualification period. Only sales of Fellowes Contract Furnishings and Fellowes Architectural Solutions will count toward qualification. Orders that do not meet these criteria will not qualify. Fellowes reserves the right to extend the program dates or adjust the sales criteria as needed.

### Enrollment

To participate in the Fellowes Elite Escape Program, Participants must enroll by logging in to their account through the program website at [FellowesEliteEscape.com](https://FellowesEliteEscape.com) and completing the registration form. DSRs and ISRs that participated in the previous program will be automatically re-enrolled for the new program.

### Tax Reporting

Participants are responsible for all federal, state, and local taxes on rewards earned through this program. If total rewards, including trips, exceed \$600 in a calendar year, a Form 1099 will be issued reflecting the trip's fair market value. Participants should consult a tax advisor regarding their tax obligations.

### Rights and Limitations

Fellowes, at its sole discretion, may revoke or amend any or all parts of the Fellowes Elite Escape program. Fellowes is the sole authority for program clarification and/or judgments not specifically covered by the Official Program Rules.

- Fellowes reserves the right to modify or cancel the program at any time without prior notice.
- All decisions regarding participant eligibility, sales that qualify, and all other program-related matters are the sole responsibility of Fellowes and are final.
- This program is void where prohibited by law.

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