



Turning Followers into Clients using Instagram

With Halima Salim

Who am I?



Who am I?















What to expect from today...

- 1. Use Instagram the right way for your business
- 2. Find and attract your ideal client using hashtags

3. How to stand out and grow your audience





Leave a comment

- 1. Country
- 2. Your current job/project/startup
- 3. What you want to get from today



Basics



1. Profile picture







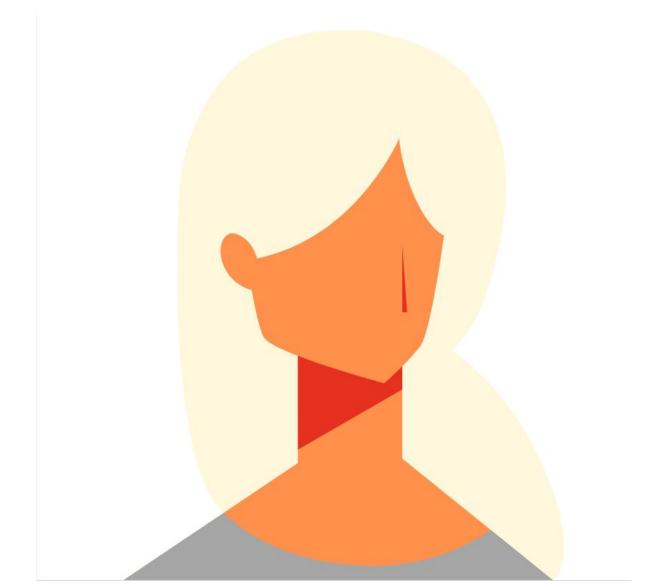


1. Why Instagram





1. Who's your ICA?





1. Name

Halima | Social Media Expert



2. Bio (How you help)

I help entrepreneurs use tech & automations to level up their online biz



2. Bio

Who do you help? ICA

How you solve a problem?

I help entrepreneurs use tech & automations to level up their online biz

2. Bio (call to action)

Learn the 5 Writing Mistakes You Can't Afford To Make In Business (FREE CLASS)



4. Set up a business

- Analytics
- Features
 - Vouchers
 - Food delivery
 - Shop



5. What to post...

- Questions from your ideal client
- Behind the scenes of your business
- Quick tips hacks (solving a problem)
- Useful/helpful books, podcasts, fave business tool
- Social proof testimonials, celeb endorsement, press etc.
- Fun posts: quotes, memes, etc.



#1: Use Instagram the right way for your business

1. Time

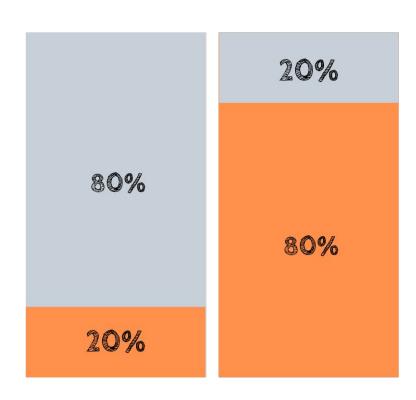
Where should your time be spent?



20% 80% 80% 20%

Is your time spent well?

- Creating posts
- Creating Stories
- Comment section
- Direct messages (DM)
- Other accounts
- Replying to comments
- Collaboration with other Accounts
- Sharing other people's content
- Networking & building relationships
- Who are you following?



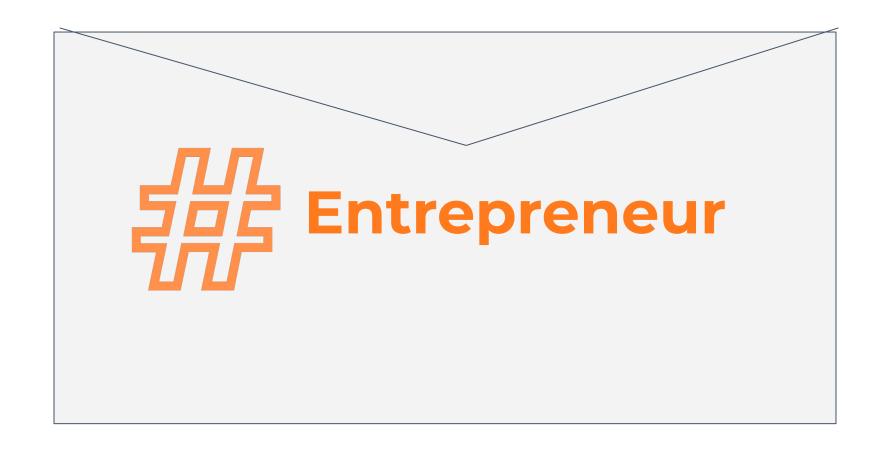


Quick Q&A



#2: Find and attract your ideal client using hashtags

What are Hashtags?





Using Hashtags

Popular Hastags

seconds +

Moderately popular

hours +

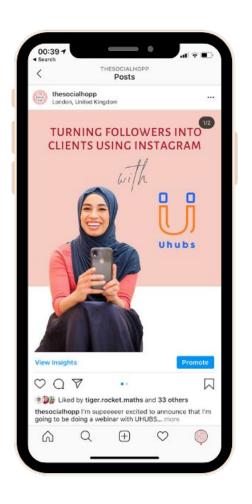
days +

Unpopular hashtags
(Niche specific)

Long tail hashtags



Number of hashtags





POST = 30

IGTV = 30

STORY = 3



Find Hashtags

- Explore page
- Other accounts
- Follow Hashtags
- Analytics





Suggested hashtags

Follow hashtags

Recently used hashtags

Quick Q&A



#3: How to stand out and grow your audience

It's easy as ABC

Authenticity
Branding
Consistency



Authenticity

I was afraid no one would buy from me.



Branding

Uniform
Structure
You

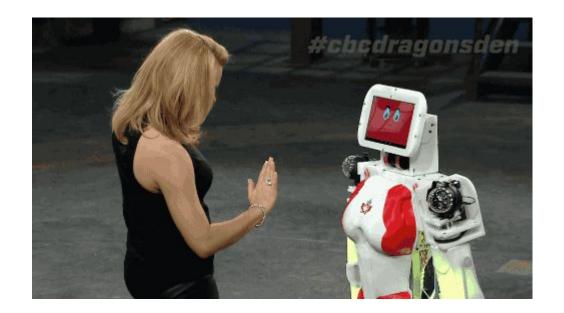


Consistency

- Decide how often you'll post
- Plan
- Focus on quality
- Schedule



Congratulations!



What you have learned

- 1. Use Instagram the right way for your business
- 2. Find and attract your ideal client using hashtags
- 3. How to stand out and grow your audience



Q&A





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Stay in touch:)

www.theSocialHop.com/uhubs