

# Compliance Made Simple for Healthtech Founders



Riskophia helps early-stage healthtech teams meet SOC 2 and HIPAA requirements—without the complexity or cost of big compliance systems.

## Why Compliance Matters Now

Even at MVP or launch stage, handling sensitive health data (ePHI/PII) requires proper controls to avoid costly mistakes, build trust with partners, and stay investor-ready. But frameworks like SOC 2 and HIPAA can be overwhelming when you're a lean team without a compliance officer.

## The Problem with "All-in-One" Compliance Tools

- ❗ Too complex for founder-led teams
- ⚙️ Heavy integrations required (AWS, GitHub, Okta, etc.)
- 💰 Expensive pricing and features you don't need yet
- 📅 Still need to manage policies, training, and audits manually

## How Riskophia Helps

A founder-first platform built for clarity, control, and compliance culture—not chaos.

Requirement	Early-stage Challenge	How Riskophia Helps
Understand SOC 2 & HIPAA obligations	No clear starting point	Pre-mapped frameworks with checklists and plain-language controls
Get compliant policies in place	Writing from scratch is overwhelming	Editable templates mapped to role and jurisdiction
Train your team	No LMS or budget for courses	Built-in training and tracking
Prove readiness to investors, partners, and auditors	No central record of progress	Evidence upload, checklist tracker, and progress dashboard
Plan internal reviews or audits	No compliance expertise	Optional consulting & internal readiness assessments

## Built for Early-Stage Healthtech Teams

- 💡 **Pre-seed to Series A startups**
- 👤 **Clinics, virtual care apps, digital health tools**
- 🌐 **Operating in US, Canada, and emerging markets**
- 👥 **Teams without a full-time compliance officer**

## Riskophia Includes

- ✓ **SOC 2 & HIPAA mapped policies**
- ✓ **Role-based training and dashboards**
- ✓ **Evidence tracker by control**
- ✓ **Internal compliance checklist**
- 🕒 **Upcoming: Risk register & BAA tracker**

**"Riskophia is our pre-Sprinto partner — giving us structure and peace of mind before we scale into automation."**  
— Healthtech Founder

# RISKOPHIA

Build a Risk-First Culture. Prepare for SOC 2 & HIPAA. Stay Compliant from Day One.

## The Truth About Compliance in Healthtech

### ✕ 6 Common Compliance Misconceptions

MYTH	REALITY
<ul style="list-style-type: none"><li>✕ “We just need SOC 2.”</li><li>✕ “HIPAA is enough.”</li><li>✕ “We’ll handle compliance after fundraising.”</li><li>✕ “AWS or Google Cloud handles our compliance.”</li><li>✕ “We wrote some policies—we’re compliant.”</li><li>✕ “We have audit automation—so we’re covered.”</li></ul> <p><i>Riskophia helps you bridge this gap by embedding compliance into your culture—not just your code.</i></p>	<ul style="list-style-type: none"><li>✓ SOC 2 doesn’t cover healthcare-specific laws like HIPAA, PHIPA, or College standards.</li><li>✓ HIPAA is essential, but healthtech companies often need to meet additional standards, such as SOC 2 or ISO 27001, for complete security and compliance.</li><li>✓ Investors and partners expect readiness before any serious deal flow.</li><li>✓ Cloud vendors offer tools—but YOU are responsible for policies, access, and team behavior.</li><li>✓ Policies without training, documentation, and follow-through are just shelfware.</li><li>! Those tools check your tech stack—but you are still accountable for ensuring your people, vendors, and operations are compliant and aligned with real-world regulations.</li></ul>

## How Riskophia Helps Healthtech Teams

### ↻ Compliance Needs by Stage

Stage	Key Compliance Needs	How Riskophia Helps
MVP / Pre-Launch	<ul style="list-style-type: none"><li>- Understand frameworks &amp; laws</li><li>- Begin internal policies &amp; access control</li><li>- Lay culture foundations</li></ul>	<ul style="list-style-type: none"><li>- SOC 2 / HIPAA checklist</li><li>- Editable policy templates</li><li>- Training modules</li></ul>
Early Traction / Post-MVP	<ul style="list-style-type: none"><li>- Start documenting risk</li><li>- Train team</li><li>- Manage evidence &amp; policies</li></ul>	<ul style="list-style-type: none"><li>- Dashboard view of team progress</li><li>- Evidence tracking</li><li>- Policy assignments</li></ul>
Pre-Audit / Scaling	<ul style="list-style-type: none"><li>- Internal reviews</li><li>- Vendor oversight</li><li>- Audit preparation</li></ul>	<ul style="list-style-type: none"><li>- Control checklists</li><li>- Upload audit-ready documentation</li><li>- Optional internal reviews</li></ul>
Enterprise / Global Scaling	<ul style="list-style-type: none"><li>- Maintain compliance</li><li>- Expand coverage</li><li>- Embed compliance mindset org-wide</li></ul>	<ul style="list-style-type: none"><li>- Regulation + framework mapping</li><li>- BAA &amp; Risk Register (Coming Soon)</li><li>- Compliance coaching</li></ul>

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## Why Riskophia? Founder-First vs. Tool-First

🔍 Comparison: Riskophia vs. Traditional Compliance Automation Tools

Feature	Riskophia	Drata / Sprinto
Designed for Healthtech Training Platform	✓ Yes	✗ No
Policy Mapping by Jurisdiction	✓ LMS integration	✓ Basic LMS
Audit Readiness	✓ Yes	✗ Generic
Culture Coaching	✓ Manual with guidance	✓ Automated
Support for PHIPA / CRPO / CPSO	✓ Yes	✗ No
Internal Review Support	✓ Yes	✗ Limited
Evidence Upload	✓ Optional	✗ Not offered
Risk Register & Vendor Oversight	✓ Checklist-based	✓ Automated
	🕒 Coming Soon	✓ Available

## 💬 What Founders Say

**"Riskophia could have saved me six months of compliance research if I knew it existed before my product journey..."**

**– Founder, Medtech Startup**

**"Riskophia will help us prepare for our SOC 2 Certification, saving us time and money."**

**– Founder, Healthtech Startup**

SCAN



Ready to Build a Compliant, Resilient Startup?

✉ support@riskophia.ca

📌 www.riskophia.ca

📅 Book a walkthrough or join the waitlist

**"Start with clarity. Scale with confidence."**