



Microsoft License Optimization Accelerator

Not sure which path off your Microsoft EA? Start here.

EA volume discount tiers were eliminated in November 2025. Every renewal since defaults to list price, regardless of seat count. For organizations renewing under these new terms, the cost difference against a governed CSP model is immediate and measurable. The **License Optimization Accelerator** finds your number and gives you a documented recommendation before you commit to anything.



What Changed in Your Licensing

6 - 12%

Volume discounts are gone. Every EA renewal since November 2025 defaults to list price, no matter how many seats you have.

2,400

The new EA seat is minimum. Below this threshold, Microsoft moves you to CSP at renewal. The choice of partner is yours to make or miss.

What It Means for Your Team



The commercial model you negotiated under the old EA no longer applies. New terms, transparent pricing, and a partner accountable to more than a transaction.



Azure MACC commitments require 25 to 40 percent annual growth to hold discount levels. Flat consumption means lower discounts at renewal and shortfall penalties.



Unified Support runs 8 to 12 percent of total Microsoft spend and compounds with every license added. It is the cost line that grows without a purchase order.

Before you choose a licensing path, know what your Microsoft environment actually costs.

A Diagnostic of your Microsoft Environment.

We analyze your licensing, Unified Support, and Azure spend. We quantify what you are overpaying and recommend the right path. The fee credits toward whichever offer you choose.

How It Works

01

We map your environment

License consumption against actual deployment. Unified Support as a percentage of spend. Azure against your MACC commitments. Everything in one picture.

02

We quantify the gap

Your current cost set against DCG CSP. Over-provisioned licenses, duplicate spend, and the savings your seat count supports. Numbers on paper, not projections.

03

You get a recommendation

Licensing-only or licensing with support. Documented with rationale your Procurement, IT, and Finance teams can review, challenge, and act on.

What You Receive



License consumption audit.

Every seat is mapped against actual usage. Over-provisioned and underutilized licenses identified with dollar values attached.



Cost overlap report.

Where Unified Support spends Azure consumption compound against each other, and by how much.



TCO model.

Your current annual spend versus DCG CSP, built to your seat count. A number you can put in front of Finance.



Recommended path.

One recommendation, licensing-only or licensing plus support, with the reasoning written out. The decision is yours to make.



Internal-ready package.

Findings your team can present, validate, and approve. No translation is required.

1,000-Seat Savings Example

EA plus Unified Support: **\$727,240/yr.**

DCG CSP with Advanced Support: **\$627,600/yr.**

Annual savings: **\$99,640 at 13.7%.**

Your number will differ. The Accelerator finds yours.

Start Your Transition. Lock In Your Pricing

Contact us or visit

<https://dynamicconsultantsgroup.com/>