

	Zenit Work Management System (WMS) HR Management System (CMS) Tendering Engineer – Role Profile	ZEN-HRMS017
		30/03/2026
		Page 1 of 2
		REV_A

Job Title: Tendering Engineer

Salary: £45,000 - £55,000 Per Annum (subject to experience)

Location: Lloyds House, Manchester, M2 5WA

The role

In this role you will take full ownership of tenders from enquiry through to submission. You'll be accountable for pricing accuracy, margin protection and strategic bids.

Responsibilities and Duties

- Leading HV and multi utility tenders and concept design from initial enquiry to submission
- Designing schemes with the use of CAD
- Developing technical submissions and cost estimates for complex tenders
- Interpreting client specifications to produce accurate, compliant and competitive bid packages
- Engaging with clients, supplier and subcontractors to clarify technical queries
- Managing multiple tender packages simultaneously
- Working to identify and mitigate risks early in the tender stage to support cost control
- Working with the senior leadership team to develop commercial strategy aligned to business objectives
- Leading internal tender settlement meetings
- Developing pricing models and cost plans
- Defining margin levels and benchmark costs across previous schemes
- Reviewing and approving designs
- Updating the company CRM (Monday) regularly

Essential Skills

- Previous experience tendering utility projects
- Excellent communication skills
- Strong organisational and administrative skills
- The ability to manage multiple workstreams in a fast-paced environment
- A good understanding of MS Office
- Knowledge of NEC / JCT contracts

	Zenit Work Management System (WMS) HR Management System (CMS) Tendering Engineer – Role Profile	ZEN-HRMS017
		30/03/2026
		Page 2 of 2
		REV_A

Desirable

- MRICS or MCIOB
- MIET
- Prior experience utilising Monday CRM