

5 Reasons State and Local Government Agencies Should Consider True Zero Technologies Managed Services for Converged Endpoint Management

The Problem:

State and local governments are prime targets for cyberattacks, juggling limited resources with the responsibility of protecting sensitive citizen data and critical infrastructure. Unlike larger corporations, they often lack dedicated cybersecurity teams and the budget for expensive security solutions. This creates a significant challenge: how to improve endpoint security and management without breaking the bank or overwhelming already overloaded IT staff.

The Solution:

Partnering with True Zero Technologies! Our experienced Managed Services team implements and manages Tanium and other leading security platforms, providing 24/7 vulnerability detection and remediation, patching and software management, centralized visibility, and proactive response. This not only frees up your limited IT resources to focus on core initiatives, but also grants you a single view into your entire IT ecosystem. Our team proactively identifies and resolves issues before they disrupt operations, keeping your critical data safe and your citizens protected.



NASCIO

Priority #1

the National Association of State CIOs listed Cybersecurity and Risk Management as the #1 Priority for State CIOs in 2024¹

Delivered by True Zero Technologies, Powered by Tanium.

5 Reasons to use True Zero Technologies Managed Services

1. Filling resource and skill gaps

Attracting, retaining, and continually training staff is an ongoing battle for IT and Security teams at state and local governments. A NASCIO study showed that 50% of CISOs cited inadequate availability of cybersecurity professionals as a top 5 barrier to address cybersecurity concerns.² True Zero’s team of certified engineers provides immediate hands-on management for IT operations and security. That means you get all the benefits of the product and its built-in services as a fully managed solution you never have to worry about, providing complete visibility, control, and reporting across your entire endpoint ecosystem.

2. Industry expertise

That same NASCIO study showed that 62% of state CISOs felt they had a gap in competency in handling current and future cybersecurity needs.² True Zero has implemented and manages hundreds of thousands of endpoints in various government installations. We understand the needs of complex situations, like managing and securing an environment with CJIS data, public safety, and critical infrastructure. True Zero is uniquely experienced to help your managed solution align and integrate with your zero-trust strategy. That translates into fast, dependable deployments based on real-world industry experience and best practices for your enterprise.

3. Time to value

The bigger and more complex the environment, the more time-consuming it can be to get solutions deployed and operational. True Zero brings pre-developed SLED accelerators to speed up deployments, saving you time, effort, and money. We know technology deployments can be complicated and have a huge burden on your staff to get trained on each piece of technology. With True Zero managing your implementation, integration, operating, and reporting, you realize the benefit of your solution much faster than if you relied on internal resources.

4. Overall efficiency of operations and security

With True Zero, you can quickly access value across your entire enterprise. You will immediately see how to break down silos to optimize every process, support better communication, improve collaboration, and take advantage of the visibility and real-time data streaming into all your applications from a “single source of truth.”

5. Business continuity

An effective managed service solution doesn’t only support your operations day to day, it also helps ensure zero disruption in the event of an issue. True Zero understands and anticipates common issues, zero-day vulnerabilities, and known exploited vulnerabilities by providing you with executive dashboard reporting, alerts and continuous monitoring, and a proactively managed solution and enterprise so you always know your operations will run without interruption. Patching strategies are continuously reviewed, improved, and implemented without delay to respond to your changing needs.



How many endpoints does your organization have?

Many organizations do not know the answer, and that’s a problem. In fact, **68%** of organizations have experienced breaches through exploited unknown endpoints.²

An unidentified endpoint is a vulnerability you haven’t secured. It’s a source of data you can’t collect. It’s a valuable asset you don’t control.



The True Zero Technologies Difference



Cost-effective
Depending on your number of endpoints, or the size of your organization, a comprehensive, unified endpoint management and security implementation might not be feasible. That’s where True Zero Managed Services becomes the logical, realistic option.



Comprehensive
True Zero Managed Services delivers everything you need: visibility, control, speed, and security. It’s like having a full-scale, dedicated IT department focused on endpoint management, without adding personnel.



Responsive
You get real-time visibility and control of all assets and endpoints. Working with current data you can trust allows you to take targeted action now before small issues grow into big problems. True Zero support is here 24x7x365.



Flexible and Accelerated Value
The solution is delivered in the cloud, so it is infinitely scalable with no costly additional infrastructure required. You can grow as you go. And True Zero has content developed to accelerate all of your goals and objectives for endpoint management and security



Additional Resources

Visit <https://www.truezerotech.com/> for more info or contact partnerservices@tanium.com.

About True Zero Technologies

True Zero is a Veteran-Owned Small-Business that solves key business problems through the use of data analytics, automation, and custom content delivery. We advise, assist, administer and manage cyber solutions, providing you the results, skills, and partnerships to reliably secure your organization 24x7x365. Our customers include some of the most important federal agencies, state and local organizations, and the best commercial companies in the world. We are experts at working closely with our customers to extract distinct requirements, create tailored solutions that are immediately impactful, and perform delivery in a methodical and expeditious fashion.

About Tanium

Tanium, the industry’s only provider of converged endpoint management (XEM), leads the paradigm shift in legacy approaches to managing complex security and technology environments. Only Tanium protects every team, endpoint, and workflow from cyber threats by integrating IT, Compliance, Security, and Risk into a single platform that delivers comprehensive visibility across devices, a unified set of controls, and a common taxonomy for a single shared purpose: to protect critical information and infrastructure at scale. Tanium has been named to the Forbes Cloud 100 list for six consecutive years and ranks on Fortune’s list of the Best Large Workplaces in Technology. Visit www.tanium.com and follow us on LinkedIn and Twitter.

¹ State CIO Top Ten Policy and Technology Priorities for 2024
<https://www.nascio.org/resource-center/resources/state-cio-top-ten-policy-and-technology-priorities-for-2024/>
² 2022 Deloitte-NASCIO Cybersecurity Study
<https://www.nascio.org/wp-content/uploads/2022/10/2022-Deloitte-NASCIO-Cyber-Study.pdf>
³ Morphisec: 2020 Study of the State of Endpoint Security Risk
<https://www.morphisec.com/hubfs/2020%20State%20of%20Endpoint%20Security%20Final.pdf>