



# FORGOOD

Behavioural science **FORGOOD** - building trust, resilience and better customer outcomes

# Agenda

8:30-8:45: Introduction

8:45-9:15: Latest Research

9:15-9:55: Pre-mortem Exercise

9:55-10:20: Group Shareback

10:20-10:30: Wrap up

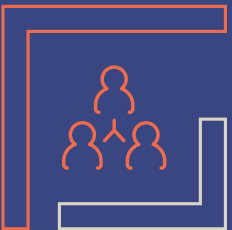
# Since we last met...



FCA Session



HMRC Update  
(Duty of Candor)



Profile raising activities



Website updates

# 2026 Workshops

1

18th March

**Organisational  
Applications**

2

11th June

**Sludging**

3

17th September

**NLP of Customer  
Complaints in  
Finance**

4

3rd December

**Chatbots**

# Latest Research

# The Sycophancy Trap

## AI CHATBOTS ARE SYCOPHANTS — AND IT'S HARMING SCIENCE

*Nature* asked researchers how AI's propensity for people-pleasing affects their work.

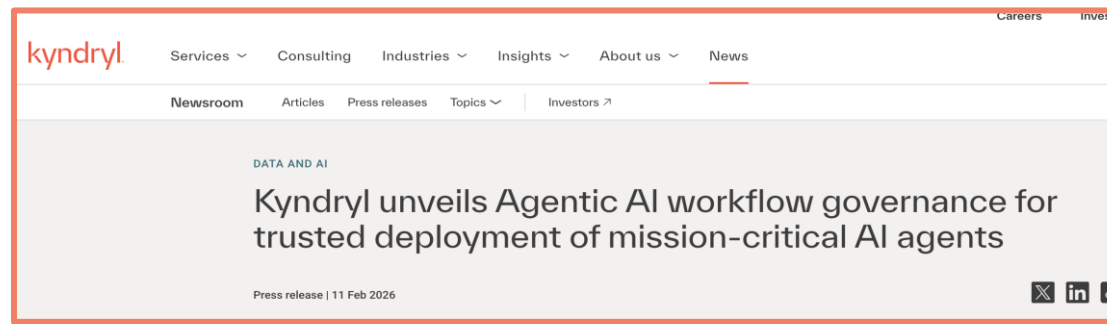


Sycophantic AI Increases Attitude Extremity And Overconfidence

## From 'nerdy' Gemini to 'edgy' Grok: how developers are shaping AI behaviours

AIs are not sentient - but tweaks to their ethical codes can have far-reaching consequences for users

# The Agentic Leap



# AI and the erosion of deep thinking

## Thinking—Fast, Slow, and Artificial: How AI is Reshaping Human Reasoning and the Rise of Cognitive Surrender

58 Pages · Posted: 2 Feb 2026 · Last revised: 10 Feb 2026

[Steven D Shaw](#)

University of Pennsylvania - The Wharton School

[Gideon Nave](#)

University of Pennsylvania - The Wharton School

Date Written: January 11, 2026



Computers in Human Behavior

Volume 160, November 2024, 108352



## Trust and reliance on AI – An experimental study on the extent and costs of overreliance on AI

[Artur Klingbeil](#)  , [Cassandra Grützner](#), [Philipp Schreck](#)

 Journal of  
Organizational Behavior

EDITORIAL

## Do Not Be a Prompt Puppet: Human Judgment and Courage in the Age of AI

[Marie T. Dasborough](#) 

First published: 25 January 2026 | <https://doi.org/10.1002/job.70067>

[nature](#) > [scientific reports](#) > [articles](#) > [article](#)

Article | [Open access](#) | Published: 05 February 2026

## Examining human reliance on artificial intelligence in decision making

[Joe Pearson](#), [Itiel E. Dror](#), [Emma Jayes](#), [Grace-Rose Whordley](#), [Georgina Mason](#) & [Sophie Nightingale](#) 

[Scientific Reports](#) **16**, Article number: 5345 (2026) | [Cite this article](#)

# How pre-mortems help address this

- Sycophantic AI validates, agentic AI accelerates, and both erode deep thinking
  - Pre-mortems force a pause to actively challenge decisions & risks
  - Imagining failure early reveals blind spots before they're scaled
- **Actively pause to spot risks hidden by validation, speed and shallow thinking**



# FORGOOD Pre-mortem Exercise



# Pre-mortem Case Study: Cyber Risk and the U.S. Financial System (Federal Reserve Bank of NY, 2021)

**1. Imagine this catastrophic failure:** A cyber attack disables a major U.S. bank's payment system for 24 hours and the bank becomes a liquidity black hole

## **2. Work backwards: Why did the system break?**

- Network concentration: Top 5 banks = 50% of all payments
  - Behavioral amplification: Panic → liquidity hoarding → cascade
  - Hidden interdependencies: Shared third-party providers spread failure
- 38% of banking system impaired, forgone payments = up to 2.5x daily GDP (cascade scenario)

## **3. Address and learn from identified blind spots**

- System didn't fail where expected: Small banks were the trigger, not the big players
  - Pre-mortem revealed a system-level fragility vs. an institution-level focus
  - Enabled targeted mitigations: Reserve buffers, monitoring protocols, backup systems
- Pre-mortem revealed unexpected vulnerability: Small banks (not giants) could trigger systemic failure via network effects



Shareback





What's the main takeaway from today that you will apply in your work?



Thank you!