

2025 Membership Report

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CTE Membership: Your Zero-Emission Transportation Network

CTE’s membership program is dedicated to strengthening the zero-emission transportation industry by advocating on your behalf and providing platforms to connect you with market opportunities. As the industry has navigated uncertainty throughout 2025, CTE has worked to keep the zero-emission ecosystem connected while continuing to defend key programs in Washington, D.C.

In 2026, we are implementing new membership benefits, working to evolve the program as you navigate changes in the industry. Along with upgrades to our Member Portal funding page, we will be offering member-exclusive discounted sponsorship rates for our signature events. This decision was a result of your valuable feedback and collaboration throughout this year.

The following report reflects the achievements we made together in 2025, as well as our steadfast commitment to driving advanced transportation forward.



Sydney Leimbach
Membership Manager
sydney@cte.tv

CTE Membership At-a-Glance



Networking & Business Promotion

Connecting you to your client base and industry partners



Advocacy

Working on your behalf to amplify the zero-emission industry’s collective voice



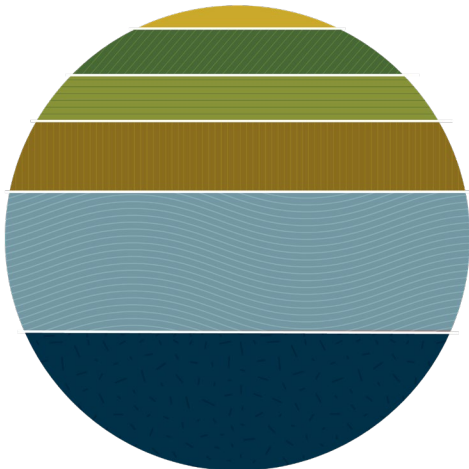
Funding & Project Resources

Providing you access to market opportunities

Members by Sector

CTE members represent the entire zero-emission transportation ecosystem:

- 7% Vehicle Supply Chain
- 10% OEM
- 11% Operator
- 15% Association
- 27% Professional Services
- 30% Infrastructure Partner



New Benefit!

Member-Exclusive Event Sponsorship Discounts

Maximize your visibility! Your membership investment now includes exclusive sponsorship discounts for CTE's flagship events.

Leadership Circle Members:
\$10,000 discount

General Members:
\$5,000 discount

Upcoming Sponsorship Opportunities

To learn more about these opportunities, or to explore upgrading your membership to unlock even greater savings and benefits, please reach out to Sydney Leimbach at sydney@cte.tv.



One-on-One Transit 2026

One-on-One Transit convenes 50 transit fleet operators and 25 suppliers for two days of intimate supplier presentations, engaging roundtable discussions, interactive networking, and personalized one-on-one meetings.

July 2026

Ann Arbor, MI

Hosted in partnership with



Zero Emission Bus Conference 2027

For over a decade, CTE has proudly organized the Zero Emission Bus Conference (ZEB Con), equipping transit, coach, and shuttle bus managers with the necessary tools to electrify their fleets. From initial community advocacy to electrifying a full depot and managing ongoing ZEB operations, conference content spans the entire journey to zero-emission.

April 2027

Seattle, WA

Hosted in partnership with





Advocacy

Working on your behalf to amplify the zero-emission industry's collective voice

Membership Benefits

- ▶ Representation in D.C. and Sacramento
- ▶ Meetings with Congressional Members & Staffers
- ▶ Timely legislative activity notifications
- ▶ Advocacy and support letter opportunities
- ▶ Access to policy position papers and statements



Leadership Circle Exclusive Benefits

- ▶ Seat on CTE's Policy Advisory Council
- ▶ Exclusive invitations to policy-focused meetings
- ▶ Input into CTE's Legislative Agenda

Dear CTE Members,

In the past year, the policy landscape surrounding alternative fuel vehicles in Washington, D.C. and at the state level has experienced dramatic shifts. With the passage of the One Big Beautiful Bill Act, project freezing and cancellation, and sustained tariff uncertainty, changing policy in the transportation and energy sectors continues to make waves. In order to stay ahead of this instability, the CTE team has continued to meet with lawmakers on a bipartisan basis, reinforcing the importance of continued investment in advanced vehicle technologies for job growth, energy independence and resilience, and to remain competitive on the international stage. Tying large federal programs to specific projects at a district level has been yielding results with individual Congressional offices on both sides of the aisle, who are incentivized to protect funding that benefits their constituents.

In 2025, the CTE advocacy team has identified several key priorities with relevance to the broader zero-emission vehicle industry on which to focus our efforts: protecting awarded projects, maintaining funding to key discretionary and formula programs, authorizing the Transit Vehicle Innovation and Deployment Centers (TVIDC) program, and the streamlining of procurement language within key programs. The CTE advocacy team is working to increase our presence in state legislatures across the country, where we see local commitment to zero-emission policies working to make up for federal funding shortfalls.

We look forward to continued coordination with industry partners and CTE members to educate lawmakers on our shared priorities in the coming year! Do not hesitate to reach out to me with any questions or concerns.



Sincerely,
Michael Dorgan, CTE Policy Manager
dorgan@cte.tv

Key Meetings with Policymakers in 2025

Below is a snapshot of key meetings we held with decision-makers in 2025.



Federal Agencies

- Department of Energy: Hydrogen and Fuel Cell Technologies Office
- Department of Energy: Office of Clean Energy Demonstrations
- Federal Transit Administration: Office of Research, Demonstration, & Innovation
- House Highways & Transit Subcommittee
- Senate Banking Committee
- House Committee on Appropriations



Congressional Offices

- | | |
|---|--------------------------------------|
| Representative Marianne Miller-Meeks (R-IA) | Representative Troy Carter (D-LA) |
| Representative Julia Brownley (D-CA) | Representative Lateefah Simon (D-CA) |
| Representative Jen Kiggans (R-VA) | Senator Katie Britt (R-AL) |
| Representative Hank Johnson (D-GA) | Senator Thom Tillis (R-NC) |
| Representative Kevn Hern (R-OK) | Senator Jon Ossoff (D-GA) |
| Representative Val Hoyle (D-OR) | Senator Raphael Warnock (D-GA) |
| Representative David Valadao (R-CA) | Senator Bill Cassidy (R-LA) |
| Representative Ken Calvert (R-CA) | Senator Alex Padilla (D-CA) |
| Representative John Joyce (R-PA) | Senator Lisa Murkowski (R-AK) |

Policy Advisory Board



John D. Porcari

Former Deputy
Secretary,
U.S. DOT

CHAIR



Zach Kahn

Public Policy Senior
Strategist,
Orrick

VICE-CHAIR



Peter DeFazio

Former Chairman,
*House Transportation
& Infrastructure
Committee*



Shannon Hines

Senior VP of Gov. Affairs &
Washington Operations,
Textron Inc.



Christa Lucas

Former Associate
Administrator
of Airports,
FAA



Steve Wallauch

Government Affairs
Representative (CA),
Platinum Advisors



Suzanne Sullivan

Government Affairs
Representative (D.C.),
Sullivan Strategies



Dan Raudebaugh

Executive Director,
CTE

Advocacy Priorities for 2025

Project Protection

Discretionary Program Funding

TVIDC Authorization

Hydrogen Advocacy

Streamline Procurement Language

Increased Focus on State-Level Policy

Thank You, Leadership Circle Members

Leadership circle members play a critical role in shaping and executing our Legislative Agenda.

AIR
PRODUCTS

BAE SYSTEMS

HYUNDAI

MESSER
Gases for Life

NEO

NEW FLYER **ALEXANDER DENNIS**
MCI **ARBOC**
nfi.parts

PILOT
COMPANY

SOLARIS
A CAF GROUP COMPANY

Southern
Company

TEXTRON **GSE**
GROUND SUPPORT EQUIPMENT
Pushing Forward

TOYOTA

VONTIER

Advocacy Strategy Meeting

We convened leadership circle members, CTE staff, and Policy Advisory Board members at CTE's Annual Meeting to develop our 2026 Legislative Agenda.



Key Articles

CTE's Policy Corner keeps you updated on our advocacy work and relevant policy news.

[Heavy Duty Trucking - Hydrogen Fuel Cell Trucks Are Ready for the Long Haul. Now Policymakers Must Act](#) ►

[Driving Economic Growth Through Alternative Fuel Investments](#) ►

[CTE's Niki Rinaldi El Abd Named to APTA Board of Directors](#) ►





Funding and Project Resources

Providing you access to market opportunities

Membership Benefits

- ▶ Access to a hub of federal, state, and local funding opportunities in the Member Portal
- ▶ Assistance assembling qualified project teams
- ▶ Preferential partnership consideration for project opportunities
- ▶ Exclusive access to Grant Writing as a Service
- ▶ Expertise and guidance from CTE's engineering team



Leadership Circle Exclusive Benefits

- ▶ Priority access to opportunities and resources
- ▶ Priority access to Grant Writing Retainer Program
- ▶ Right of first refusal for teaming on proposals

Connecting You to Industry Opportunities

CTE's membership program helps support CTE's advocacy efforts and other avenues for strengthening the industry. Beyond advocating for its member base, CTE provides platforms for you to connect, collaborate, and lead in the industry.

Between 2023-2025, CTE pursued **134 unique opportunities** in partnership with members and has achieved a **51% success rate**. In 2025, we shared **205 funding opportunities** with our members, representing over **\$6 billion in grant funding**.



\$5.8 Million

Collected in membership dues



\$2.1 Billion

Project funding won on behalf of our members

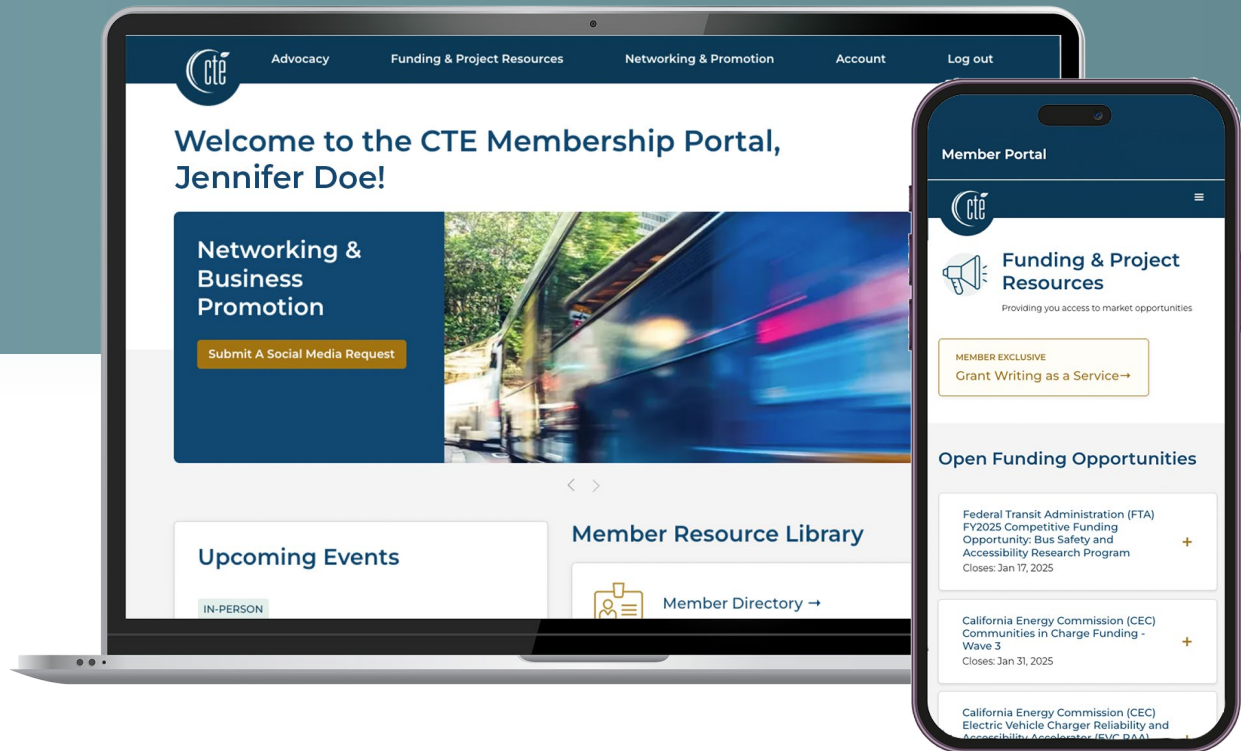


\$362 return for every \$1 invested



Access Funding Opportunities Through CTE's Member Portal

[CTE's Member Portal](#) is updated regularly to help you find relevant funding opportunities across multiple transportation markets.



Providing You Exclusive Grant Writing Services

We offer top-notch grant writing support to help fund the deployment of your products and services.



Grant Writing as a Service (GWS)

Exclusive access to CTE's proposal team and engineering expertise, regardless of CTE's project participation

- Submission to key agencies: CARB, CEC, DOE, FHWA, FTA
- [More about Grant Writing as a Service](#) ►



Retainer Program

Priority access to CTE's grant writing services

- Guaranteed access to Grant Writing Services
- Tailored opportunity searches
- [More about Retainer Program](#) ►



Networking & Business Promotion

Connecting you to your client base and industry partners

Membership Benefits

- Present directly to CTE staff
- Event discounts and exclusive invitations
- Right of first refusal for sponsorship and speaking opportunities
- Brand exposure via social media and email marketing
- Access to zero-emission industry tools, resources, and updates



Leadership Circle Exclusive Benefits

- Increased brand exposure on our website and social media platforms
- Right of first refusal for webinar series



2025 One-on-One Transit

Binghamton, NY | June 16 – 18

"This event was superb. I liked every session and learned a heck of a lot. I would even say that for me, it was transformative. Logistics, accommodations and food were all superb."



Doug Holcomb
Greater Bridgeport Transit



[Click here to learn more about One-on-One](#) ►

2025 Annual Meeting

Atlanta, GA | October 21 – 22

"Attending the annual members' meeting is what convinced Forsee that we couldn't let a further moment pass without joining. The energy, focus, and drive toward clean transportation was so palpable that we left with a renewed commitment to our own values, as well as valuable connections to allies and stakeholders. While the ZEB Con and One-on-One events are very high value, the members' meeting has a uniquely collaborative buzz that we wouldn't miss."



Jon Diller
Foresee Power



Markets of Interest

As interest in zero-emission transportation has grown, so has CTE's involvement in multiple emerging markets. CTE wants to hear from you! **Scan the QR code** to share your interest and participation in these markets. CTE's market leads work to stay up-to-date on relevant developments in CTE's markets of interest. Reach out to the listed market leads for market-specific questions and insights.



Aiports

Will Handke
Managing Consultant
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Aviation

Cristina Berenguer
Engineering Associate
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School Bus

Aaron Wright
Managing Consultant
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Delivery Freight and Logistics

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Commercial and Private Fleets

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Engineering Consultant
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Municipal

Maddie Henderson
Engineering Consultant
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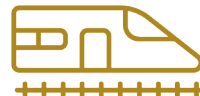
Universities

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Autonomous Vehicles

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Rail

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Maritime

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Ports

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Agriculture & Mining

Hana Ba-Sabaa
Lead Engineering Associate
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2025 Member Webinar Series

CTE's Member Webinar Series is focused on advanced transportation solutions across markets, featuring CTE's members as expert panelists. In 2025, the series attracted 850+ registrants, providing access to new business leads for member participants.




[Watch Past Webinars On-Demand](#) ►

WEBINAR

**Alternative Fueling
for Alternative Fuels:**
Unconventional Approaches
to Fleet Charging

May 28 • 1 PM EST // 10 AM PST

HOSTED BY








WEBINAR

**University
Transit Projects:
Scaling Zero-Emissions
Solutions on Campus**

August 14 • 1 PM EST // 10 AM PST

HOSTED BY






WEBINAR

**Hydrogen
Procurement 101**

December 10
1:30 PM EST // 10:30 AM PST

HOSTED BY



Thank You!

We sincerely thank you for your dedication and partnership throughout the year. Your commitment to advancing zero-emission solutions in the medium- and heavy-duty vehicle markets is what propels our mission forward.

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11