# **COMPANY CASE STUDY**







dabble & dollop

Shares their Story



## **About Dabble and Dollop**

Dabble & Dollop, led by Stephanie and Tyler Leshney, is company that specializes in creating natural bath products for kids. Their U.S. sourced, allergen-minimizing formulas allow for a gentle yet effective bath experience.

## Selling on Amazon: Challenges

- Difficulty Managing Inventory
- Poorly Optimized Listings
- Inability to keep up with constant fluctuation of Amazon policy and procedures
- Insufficient Ad Strategy
- Lack of Expertise / Knowledge

# **Amplify Goods: Solutions**

- Full Backend Inventory Control
- **Customer Service Communication**
- Effective PPC strategies
- Keyword Research
- A+ Content and Image Enhancement

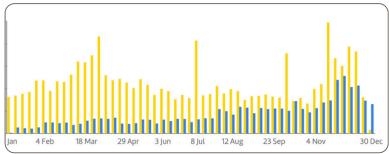
# **Dabble and Dollop: Results**

- 160% Sales Growth from 2022 to 2023 (See Graph)
- 3.0 ROAs
- 103% Increase on CTR
- Impressions up 67%

#### **CEO of Dabble and Dollop** Speaks on his Experience with **Amplify Goods:**



I would say this about Amplify: trustworthy and predictable, I've got nothing but positivity.



SALES GROWTH COMPARISON: 2022 TO 2023