Cybersuite ✕

2026 Cybersuite X
Channel Partner Program

Cybersuite X

Smart Solutions for Smart Spaces

Powerful Software Ecosystem

Software

Cybersuite X is a comprehensive smart building platform that connects property managers and occupants through an integrated solution. The web-based property manager portal streamlines operations by centralizing access control, amenity bookings, alerts, and device monitoring into a single, easy-to-use dashboard. At the same time, the resident mobile app empowers occupants with seamless access to their building, real-time notifications, community features, and in-suite automation — all from their smartphone. Together, these tools enhance efficiency, security, and the overall living experience.
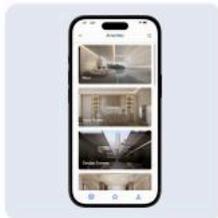
Resident App
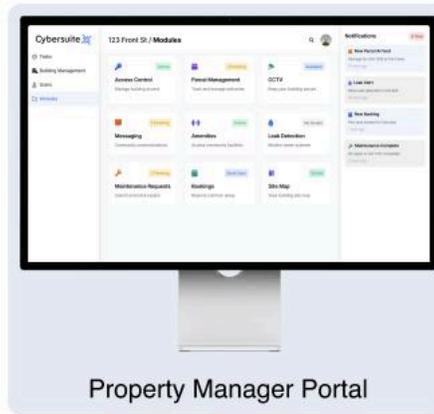
Property Manager Portal

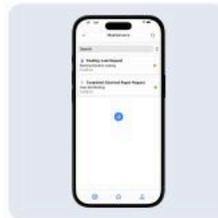Modular. Scalable. Tailored for modern living.

Available Modules

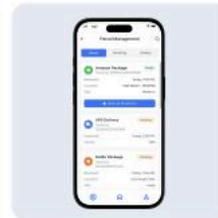|		
Access Control	Amenity Bookings	Alerts & Notifications
Maintenance Requests	Parcel Management	Video Calling
PDF Library	Direct Messaging	Smart Suite
Leak Detection	CCTV	Mapping
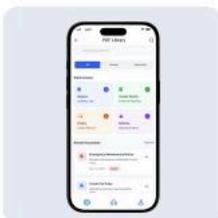
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Smart Building Hardware Powered by Cybersuite X

Flexible Hardware Options
Hardware Agnostic

Mortise Lock	Deadbolt Lock	Interconnect Lock	Access Reader	Access Reader	Video Intercom
Leak Detectors	Actuated Valves	Thermostat	Motion Detectors	Door Contact	CCTV
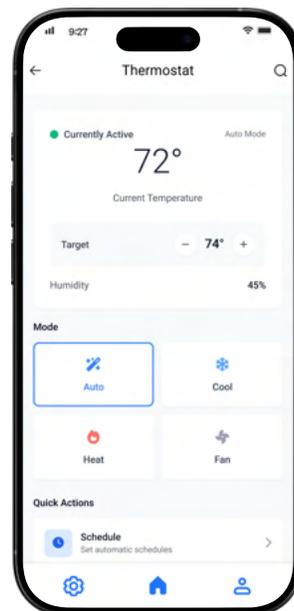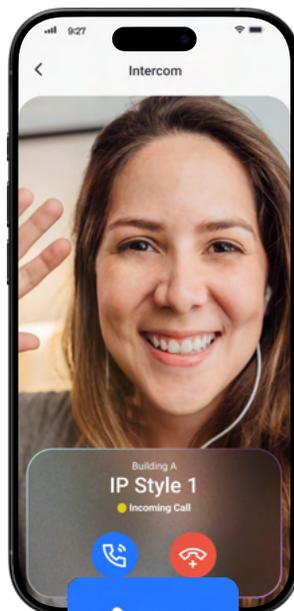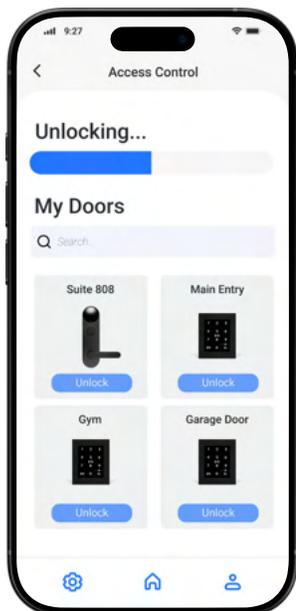
LATCH®

Smart & Secure Building Access
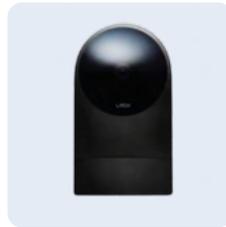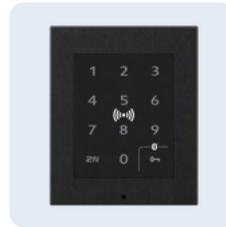
Street-to-Suite Access Control – Cybersuite X provides a frictionless entry experience, allowing residents to move seamlessly from the building entrance to their suite using Bluetooth-enabled access. With a single app, unlock main doors, elevators, and unit doors, ensuring secure, keyless access.

UNLOCK WITH YOUR PHONE

UNLOCK WITH A DOORCODE

UNLOCK WITH YOUR ACCESS CARD

OR STAY TRADITIONAL...

Guest Access

Effortlessly grant visitors or service providers secure entry with temporary access codes. Build a customized access path through the building, ensuring they can reach only the areas you permit— perfect for guests, cleaners, dog walkers, or deliveries.

9:41

Let someone in.

Send Doorcode
One-day access, today or tomorrow.

Send App access
Customize access start and end time.

Cybersuite X

2N
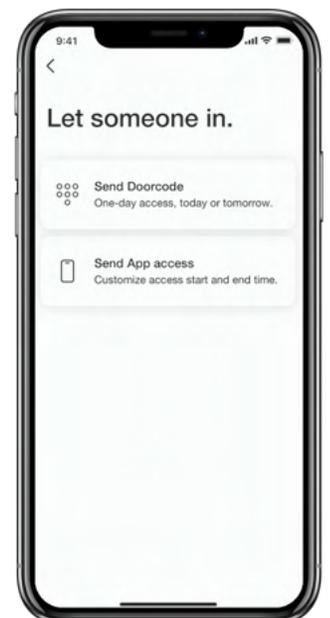
Unlock the Future

2N IP Style: See, Speak, Secure

Experience the future of secure, seamless access with the 2N IP Style Video Intercom, now fully integrated with CyberSuite X. Enjoy crystal-clear color images, even in low light, with advanced facial detection that automatically zooms in for a clearer view of who's at t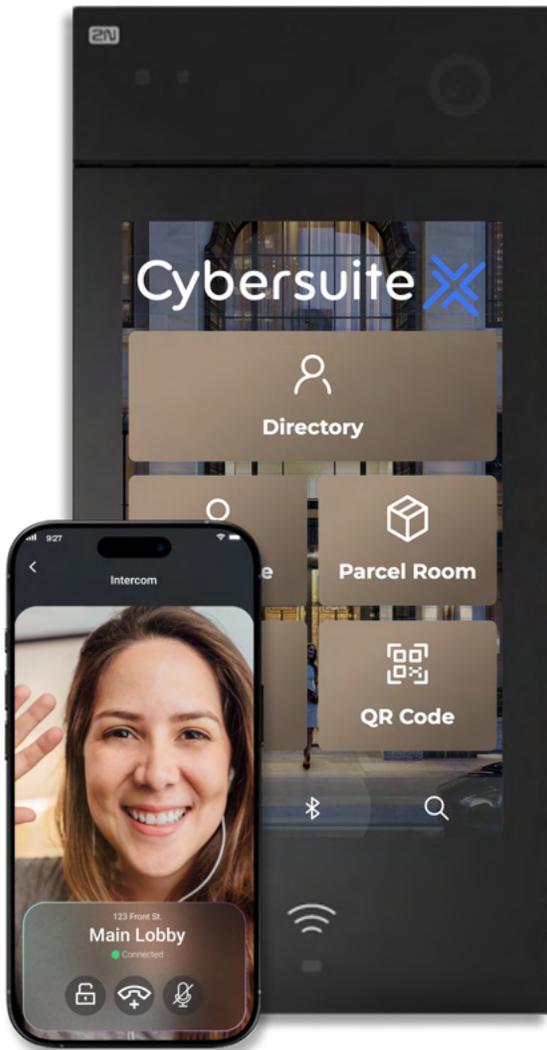he door. With WaveKey technology, doors unlock in less than a second —tested 15,000 times for reliability. Handle multiple full HD video streams, benefit from bi-directional video communication, and ensure inclusivity with sign language support for hearing-impaired visitors. Manage access effortlessly through CyberSuite X, bringing next-level security and convenience to modern condo living.

Seamless Access, Smart Control with 2N and Cybersuite X

2N Access Units integrates with the CyberSuite X app for seamless access control in offices. Easy to install with a built-in controller and single UTP cable, it fits in tight spaces like door frames. Choose from RFID, Bluetooth mobile access, or RFID with keypad for added security, all managed through CyberSuite X for convenience and control.
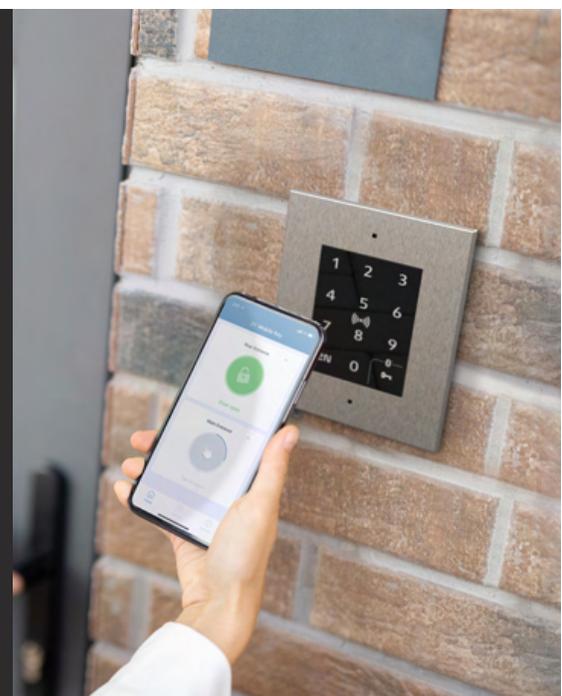
Cybersuite X

Channel Partner Program

Integrate & Elevate: The Cybersuite X Partner Program

The Cybersuite X Partner Program empowers low-voltage security and integration firms to grow their business without disrupting the way they've always operated. Unlike traditional programs tied to proprietary hardware, our open and hardware-agnostic platform lets you continue selling, installing, and supporting the brands you already trust—while unlocking new opportunities through SaaS recurring revenue.

With three tiers—Authorized, Growth, and Strategic—partners gain access to sales support, technical resources, and revenue-sharing opportunities that scale with their level of engagement. Whether you're just getting started or building toward deeper collaboration, Cybersuite X offers a flexible path to expand your service offerings, strengthen customer relationships, and build long-term recurring value.

Channel Partner Program Features

PROGRAM FEATURES	AUTHORIZED	GROWTH	STRATEGIC
▪ Unit Threshold Requirement	0-999 UNITS	1000-5000 UNITS	5000 + UNITS
▪ Participation on Recurring Revenue	2 MONTHS OF SAAS	$0.75 / M / S	$1.25 / M / S
▪ Approval Required	YES	YES	YES
▪ Cybersuite X Training Program Required	YES	YES	YES
▪ Program Enrollment Fee	NO	NO	$15,000
▪ Cybersuite X Showroom Demo Kit	NO	NO	YES
▪ Featured on Cybersuite X Website	NO	NO	YES
▪ Channel Partner Marketed on Cybersuite X Socials	NO	YES	YES
▪ Marketing Materials Provided	YES	YES	YES
▪ Annual Channel Partner Event	NO	NO	YES
▪ Minimum Contact Length	3YR	3YR	3YR
▪ Project Registration & Protection	NO	YES	YES
▪ Project Registration + Win Reward	NO	$0.25 / M / S	$0.25 / M / S

Renewals & Recurring Participation

At Cybersuite X, partner success doesn't end at the initial sale. For our Growth and Strategic partners, renewals are structured to include recurring SaaS participation, ensuring you continue to benefit year after year. Each renewal cycle creates an opportunity for ongoing revenue, rewarding your team for the relationships you build and the solutions you support.

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Partner Earnings in Action

Example Case Study

Imagine a residential building with 350 units adopting Cybersuite X on a 3-year term. With a platform fee of $10 per suite per month.

AUTHORIZED

0-999 UNITS

2 MONTHS OF SAAS

Total Channel Partner Earn: $7,000.00

Payout Details: Paid Monthly for 2 Months. $3,500 per Month

Project Registration Reward: N/A

GROWTH

1000-5000 UNITS

$0.75 / MONTH / SUITE

Total Channel Partner Earn: $9,450.00

Payout Details: Paid Monthly for 36 Months. $262.50 per Month

Project Registration Reward: $3,150.00

STRATEGIC

5000 + UNITS

$1.25 / MONTH / SUITE

Total Channel Partner Earn: $15,750.00

Payout Details: Paid Monthly for 36 Months. $437.50 per Month

Project Registration Reward: $3,150.00

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Cybersuite X – **Channel Partner Onboarding Application**

Company Information

Legal Business Name: _____

Operating / Trade Name (if different): _____

Head Office Address: _____

Branch Office(s) (if any): _____

Areas Serviced: _____

Phone Number: _____

Website: _____

Year Established: _____

Business Structure: ☐ Corporation ☐ Partnership ☐ Sole Proprietor ☐ Other _____

Primary Contacts

Owner / Principal Name: _____ Title: _____

Phone: _____ Email: _____

Channel Program Lead: _____ Title: _____

Phone: _____ Email: _____

Billing / Accounts Payable Contact: _____ Title: _____

Phone: _____ Email: _____

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Cybersuite X

Business Profile

Number of Employees (Total/Field Techs/Sales): _____

Annual Revenue Range: ☐ <$1M ☐ $1–5M ☐ $5–20M ☐ $20M+

Geographic Coverage (regions/provinces): _____

Primary Industries Served: ☐ Residential High-Rise ☐ Commercial ☐ Hospitality ☐ Industrial ☐ Other

Current Manufacturer Partnerships: _____

Certifications / Licensing: _____

Insurance Coverage: _____

Integration Experience

Experience with Low Voltage / Security Systems: _____

Experience with IoT / Cloud Platforms: _____

Typical Project Size: _____

Sample Reference Projects: _____

Financial & Billing

Billing Address (if different): _____

Tax ID / HST / GST Number: _____

Banking Info (if applicable): _____

Accounts Payable Contact Email: _____

Partner Fit & Validation

Why do you want to partner with Cybersuite X?: _____

What value can your team bring to projects?: _____

Projected number of projects per year: _____

Do you currently resell any of the following?:

☐ Condo Control ☐ BuildingLink ☐ 1Valet ☐ SmartRent

☐ MosinoOne ☐ ButterflyMX ☐ Other: _____

If yes, explain: _____

Acknowledgements

Partner Tiers (check one): ☐ Tier 1 – Authorized ☐ Tier 2 – Growth ☐ Tier 3 – Strategic

Certification Commitment: Partner agrees to certify 1 staff member within 90 days.

Data Accuracy Statement: All information provided is true and complete.

Signature: _____ Date: _____

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Cybersuite X Channel Partner Program - Terms & Conditions

Terms & Conditions

1. Definitions
"Cybersuite X" means Cyber-Suite Inc. and its affiliates.

"Partner" means the authorized channel partner accepted into the Program.

"Program" means the Cybersuite X Channel Partner Program, including all benefits, obligations, and rules outlined herein.

"End-Customer" means the developer, property management company, or condominium corporation purchasing Cybersuite X services.

2. Program Participation
2.1. Acceptance into the Program is subject to approval by Cybersuite X.

2.2. Partner must complete the onboarding application and maintain accurate and up-to-date information.

2.3. Partner must operate in accordance with all applicable laws, regulations, and licensing requirements in their jurisdiction.

2.4. Partner may participate at one of three tiers: Authorized, Growth, Strategic, each with unique benefits and requirements as communicated by Cybersuite X.

3. Partner Obligations
3.1. Partner shall represent Cybersuite X products and services accurately and refrain from making unauthorized commitments on behalf of Cybersuite X.

3.2. Partner must ensure at least one (1) staff member completes Cybersuite X certification training within 90 days of onboarding.

3.3. Partner is responsible for providing adequate pre-sales, installation, and support services to End-Customers, in alignment with Cybersuite X guidelines.

3.4. Partner agrees to maintain professional conduct and protect the reputation of Cybersuite X.

4. Project Registration
4.1. Partners may submit projects for registration using the Project Registration Form.

4.2. Project registration is valid for twelve (12) months unless otherwise extended in writing by Cybersuite X.

4.3. Cybersuite X reserves the right to approve, decline, or revoke registrations at its sole discretion.

4.4. In the event of conflicting submissions, Cybersuite X may award registration priority based on earliest submission and completeness of information.

5. Incentives & Compensation

5.1. Eligible Partners will receive recurring SaaS participation revenue based on active End-Customer contracts.

5.2. SaaS participation rates may vary by tier (Authorized, Growth, Strategic) as defined in Program materials.

5.3. If a registered project is approved and the Partner is awarded the contract, the Partner's SaaS revenue participation will be increased by $0.25 per suite, per month for the duration of the SaaS agreement.

5.4. Payment terms for SaaS participation shall follow Cybersuite X's standard billing and remittance schedules.

5.5. Partner acknowledges that SaaS participation payments are contingent upon Cybersuite X's actual receipt of payment from the End-Customer. If the End-Customer fails to pay Cybersuite X for any reason, Cybersuite X shall have no obligation to remit corresponding SaaS participation revenue to the Partner for that period.

6. Marketing & Branding

6.1. Partner is granted a limited, non-exclusive, revocable license to use Cybersuite X branding, logos, and materials in accordance with Cybersuite X brand guidelines.

6.2. All marketing collateral referencing Cybersuite X must be pre-approved unless using materials provided directly by Cybersuite X.

7. Confidentiality

7.1. Partner shall treat all non-public information regarding Cybersuite X, its pricing, customers, or business operations as strictly confidential.

7.2. This obligation survives termination of participation in the Program.

8. Term & Termination

8.1. Participation in the Program shall commence upon written acceptance by Cybersuite X and continue until terminated by either party.

8.2. Cybersuite X may terminate Partner's participation immediately for:

- Breach of these Terms & Conditions,

- Misrepresentation of Cybersuite X products or services,

- Non-payment of obligations,

- Conduct detrimental to Cybersuite X's reputation or business interests.

8.3. Partner may terminate participation with thirty (30) days' written notice.

9. Limitation of Liability

9.1. Cybersuite X shall not be liable for indirect, incidental, or consequential damages arising out of Partner's participation in the Program.

9.2. Total liability of Cybersuite X under this Program shall not exceed amounts payable to the Partner under approved SaaS participation revenue.

10. Governing Law

These Terms & Conditions shall be governed by and construed in accordance with the laws of the Province of Ontario, Canada, without regard to its conflict of law provisions.

11. Amendments

Cybersuite X reserves the right to amend these Terms & Conditions at any time. Updates shall be communicated to Partners in writing and shall be effective upon notice.

12. Entire Agreement

These Terms & Conditions, along with the onboarding application, project registration forms, and any signed agreements, constitute the entire agreement between Cybersuite X and the Partner regarding the Program.

Acknowledgement & Acceptance

By signing below, the Partner acknowledges and agrees to the Cybersuite X Channel Partner Program Terms & Conditions.

Partner Company Name: _____

Authorized Signatory: _____

Title: _____

Date: _____

Cybersuite X Representative: _____

Title: _____

Date: _____

Cybersuite X – Project Registration Form

General Project Information

Project Name / Building Name: _____

Project Address: _____

City / Province / Postal Code: _____

Country: _____

Project Type: ☐ New Construction ☐ Retrofit / Modernization

Estimated Completion / Handover Date: _____

Total Units / Suites: _____

Total Floors: _____

Amenities Included (check all that apply):

☐ Fitness Centre ☐ Pool ☐ Party Room ☐ Parcel Room

☐ Lobby / Concierge ☐ Co-working Space ☐ Parking / EV Charging

☐ Rooftop / Outdoor Space ☐ Other: _____

Developer / Ownership Details

Developer / Ownership Group Name: _____

Primary Contact Name: _____

Title / Role: _____

Phone Number: _____

Email: _____

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Property Management

Property Management Company: _____

Primary Property Manager Contact: _____

Phone Number: _____

Email: _____

On-Site Office Address (if different): _____

Partner / Integrator Information

Channel Partner Company Name: _____

Contact Person: _____

Phone Number: _____

Email: _____

Partner Tier: ☐ Growth ☐ Strategic

System Scope & Technical Details

Cybersuite X Modules Planned (check all that apply):

☐ Access Control Integration ☐ Smart Lock / Unit Access

☐ Community / Resident App

☐ Leak Detection ☐ Parcel Management

☐ Intercom / Video Access ☐ Energy / Building Systems Integration

☐ CCTV ☐ In-suite Devices

☐ Other: _____

Third-Party Systems Integrated (list hardware Manufacturers) _____

Approximate Project Value / Budget: $_____

Timeline & Milestones

Design Phase Start: _____

Installation Start: _____

Commissioning Date: _____

Go-Live Date (Target): _____

Billing & Contracts

Billing Entity (Developer / Condo Corp / Other): _____

Billing Contact Name: _____

Phone Number: _____

Email: _____

Expected SaaS Term Length: ☐ 1 Year ☐ 3 Years ☐ 5 Years ☐ 10 Years: _____

Estimated Monthly SaaS Fee per Unit: $_____

Acknowledgements

Partner affirms that this project is being registered exclusively with Cybersuite X and agrees to provide updates as project milestones progress.

Project Registration Incentive
If this project registration is approved and the Channel Partner is awarded the project, the Partner's SaaS revenue participation will be **increased by $0.25 per suite, per month** for the duration of the active SaaS term.

Registration is valid for 12 months from submission unless extended by Cybersuite X.

Final approval of project registration is at the discretion of Cybersuite X.

Signature (Partner): _____ Date: _____

Signature (Cybersuite X Representative): _____ Date: _____