

CASE STUDY

Achieving Time-to-Value in 120 Days with Zero Carrier Disruption

Customer Profile

Enterprise shipper onboarding with 250+ carriers across multiple modes

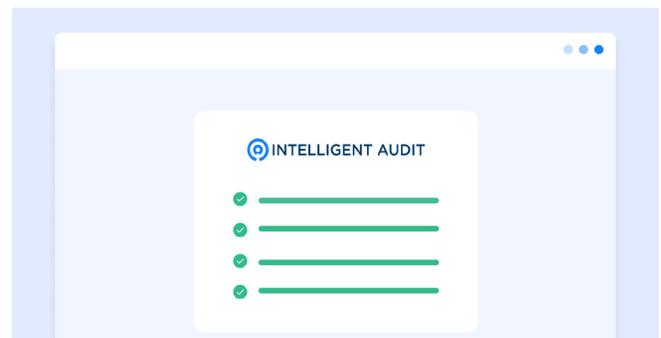
Challenge

- High transition risk due to potential carrier disruption during changes
- Concern that savings and recoveries would be delayed
- Complex carrier and system landscape

Solution

- Phased implementation by mode and carrier
- Parallel processing during transition to eliminate payment risk
- Dedicated onboarding team aligned with transportation and finance

ROI & Impact



30 days to identification of first recoveries

120 days to complete all carrier onboarding

0 carrier payment disruptions during transition



Accelerated time to value while maintaining operational continuity