

## CASE STUDY

# Reducing LTL Spend Through Freight Class Accuracy and Audit Controls

## Customer Profile

Industrial distributor with thousands of LTL shipments per month across multiple DCs

## Challenge

- High frequency of freight reclass
- Inconsistent NMFC usage across shipping locations
- Limited ability to challenge carrier re-class decisions

## Solution

- Audited LTL invoices against shipment characteristics and NMFC rules
- Identified systematic reclass patterns by carrier and location
- Worked with the customer to standardize shipping documentation and class assignments

## ROI & Impact



**13.2%** reduction in LTL freight spend

**35%** decrease in reclass related disputes

- + Worked with the customer to standardize shipping documentation and class assignments