

# Gen Al for Retail: Getting the Right Product, to the Right Shopper, at the Right Time.

SparkBeyond's 'Always Optimized' Al platform moves beyond static forecasts and one-time analyses to unlock new sources of margin and growth for leading global retailers.

Deploy pilots in 4-5 weeks with measurable KPI impact.

# THE MODERN RETAILER'S DILEMMA



# **Assortment Optimization**

One-size-fits-all assortments missed local demand, causing lost sales and excess stock.

**Result: €15M margin gain** through hyperlocalized packs tailored to each store's demographic and behavioral profile.



### **Store Location Selection**

200 new stores underperformed; required smarter, data-driven expansion.

**Result: 1,300+ high-profit locations** found by revealing non-obvious success factors like proximity to laundromats and fast-food chains.



# **Demand Forecasting**

Needed long-range forecasts to improve planning and franchisee goals.

**Result:** 90%+ accuracy for 4,500+ stores up to 15 months ahead, accounting for factors like maturity and closures.



## **Customer Segmentation**

Needed to identify high-value customers but lacked an analytical approach.

**Result: 6 value-based segments** in one week from 3 years of data, uncovering key churn indicators and behaviors.

# THE SPARKBEYOND DIFFERENCE

We go beyond human analysis to uncover the hidden drivers of growth that traditional methods miss.



### **Fuse All Data**

Combine your internal with vast external sources for a complete market view.



### **Find What Matters**

Our AI tests millions of hypotheses to reveal what truly impacts your KPIs.



## **Stay Always-Optimized**

Turn insights into action and continuously adapt as conditions change.

**PARTNERS** 







# **CONTACT US TO**

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