

DAIKIN CONSUMER FINANCING PROGRAM

Eligible Participants (Daikin Comfort Pros/Homeowners) and Timing

This dealer financing fee buydown program is available for participating independent *Daikin Comfort Pros* in the U.S. ONLY with a signed Daikin Unitary Independent Dealer Sales and Service Agreement.

- U.S. Homeowner must purchase equipment and execute a consumer financing contract with an EGIA lender between
 October 1, 2025 and November 30, 2025.
- Daikin Comfort Pro must install between October 1, 2025 and December 15, 2025.
- All consumer financing contracts must be funded by EGIA by December 15, 2025.
- Effective for sales starting November 1, 2025, Dealers <u>are allowed</u> to claim both Financing Buy Down and Instant Rebate on a Daikin FIT system.
 - IND distributors will be responsible for 50% of the buy down rebate portion ONLY when paired with an instant rebate claim on the same eligible sale/installation.

Qualifying Daikin Equipment***

- Complete system not required to qualify for financing buy down. A Daikin thermostat is not required.
- R-32 models are eligible where available.
 - DCP Standard Program up to 3% buy down rebate for 20+ SEER2 Ductless, Higher Efficiency Inverter Unitary (excluding Daikin FIT)
 - Daikin FIT 5% buy down rebate
 - Daikin Elite Dev Members 4% buy down rebate for 20+ Seer Ductless, Atmosphera, Multizone Modulating Furnaces
 - Daikin Elite Dev Members 5% buy down rebate for SkyAir & 18/20 Seer Inverter Unitary
 - Daikin Elite Dev Members 8% buy down rebate for Daikin FIT
- To qualify for the financing buy down, the consumer financing contract must include:
 - A DX17VSS, DH9VSA, DC9VSA, DH7VSA, DC6VS, DX6VSA, DX6VSA, DZ17VSA, DH6VS, DZ6VSA, D24V (Gateway Adapter) <u>OR</u>
 - A DX20VC, DX9VCA, DZ20VC, DZ9VCA, DZ18VC OR
 - A RZQ30TAVJU, RZQ36TAVJU, RZQ42TAVJU, RZQ48TAVJU, RZR30TAVJU, RZR36TAVJU, RZR42TAVJU, RZR48TAVJU <u>OR</u>
 - O A DM97MC, DD97MC, DC97MC, DM96MC, DD96TC, DC96MC Modulating Furnace OR
 - A DM96VC, DM96VE, DC96VC, DM80VC, DD80TC, DC80VC, DM80SC Variable Speed Furnace <u>OR</u>
 - A DVPTC, MBVC, DVPVC, DVPEC, DVFEC Variable Speed Air Handler <u>OR</u>
 - A DP16GM, DP16HH, DP16HM, DP15CH, DP14DM, DP14UM, DP16UM, DP5UM, DP5GM, DP5HH, DP5HM, DP3DM Packaged Unit <u>OR</u>
 - A DP15GM & DP15HM Packaged Unit while supplies last
 - A RXM09, RXM12, RXM18, RXM24, QMVJU Aurora Single, UMVJU, WMVJU, or MXL Multi-split, MXS Multi-split, or LV Series Ductless System

Daikin Consumer Financing Buy Down through EGIA

- Consumer financing buy down is fulfilled by a **buy down rate rebate to the Daikin Comfort Pro** for both installment loans and revolving account loans (Wells Fargo) and is not limited to specific plan numbers or lender. **Example below:**
 - Example Amount Financed: \$12,500
 - Standard Dealer Discount Rate: 7.25% = \$906.25 discount rate amount paid by dealer
 - Daikin Discount Rate participation rebated to dealer: 3.0% = \$375
 - Net Promotional Dealer Discount Rate: 4.25% or \$531.25 net amount paid by dealer
- Financing offers apply only to Daikin qualifying equipment *** financed under the EGIA program.

Consumer Financing Details

- Daikin Consumer Financing Plan(s) are available in the U.S. through EGIA only.
- Daikin Comfort Pros with a signed dealer agreement must be approved and in good standing with EGIA.
- All EGIA plans are subject to applicable origination fees and credit card processing fees.
- Homeowners are subject to credit approval by EGIA or their approved lenders.
 - There is no guaranty the customer will be approved for financing or eligible for specific interest rate or other specific lean terms.
- Finance contracts are subject to a \$15,000 maximum retail sale amount.
 - Inverter Unitary, Daikin FIT & SkyAir are subject to a \$25,000 maximum retail sale amount.
- Sales amount used to calculate financing buy down rebate excludes taxes.





EGIA Rebate Claims Process

- Daikin Comfort Pro is "funded" by EGIA for each qualifying job, less appropriate EGIA discount cost plus any applicable credit card processing fee.
- Consumer Financing rebate claims must be entered online at www.egia.org/daikin.
- Daikin Comfort Pro is responsible for submitting the consumer financing rebate claim and all supporting paperwork to EGIA. All required consumer financing back-up paperwork must be sent to EGIA via www.egia.org/daikin by the Daikin Comfort Pro. EGIA and Daikin are not responsible for lost/missing paperwork.
- Financing buy down claims for the October 1 through November 30, 2025 term must be submitted by December 15, 2025.
- Late claims will be paid out at 50% of the buy down rebate amount per the Qualifying Daikin Equipment after the
 program claims deadline (December 15, 2025) through February 28, 2026. Any late claims submitted after February
 28, 2026, will not be eligible for payment.
- All jobs submitted under the Daikin buy down program must be funded by EGIA by December 15, 2025.
- Please contact EGIA at 888-691-0387 or via email at <u>daikin@egia.org</u> with questions on Daikin Consumer Financing claims.

Advertising Guidelines & Materials

If Daikin Comfort Pro advertises one of the Daikin Consumer Financing Programs, proper disclaimers from EGIA on the loan terms are required.

Financing Advertising Disclaimer - Required Language

The consumer finance program is separately administered by EGIA. (Electric & Gas Industries Association). This information is only a summary of current terms of the program. Program is subject to change at any time at Daikin or EGIA's decision. Other financing plans and programs are also available. See your independent *Daikin Comfort Pro* dealer for complete financing eligibility, dates, details and restrictions for all financing programs.

Depending on the finance program featured, additional disclosures may be required. Please consult with EGIA for guidance on specific plan numbers.

Daikin Advertising Media Library

- Marketing materials can be found at: <u>www.daikincomfort.com</u>
 - Click on PartnerLink in the bottom menu
 - o ID = daikin Password = dealer
 - o Click on Toolkit
 - Daikin Dealer Toolkit Unitary
 - Marketing Toolkit

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