



DAIKIN COMFORT PRO RETAIL SALESPERSON SPIFF PROGRAM

Dealer SPIFF:

The Retail Salesperson Spiff Program will pay Retail Sales Personnel spiffs on select high efficiency Daikin brand equipment purchased during the Program Dates of September 1, 2026 - December 31, 2026. Program Guidelines, Qualifying Products, and Spiff Amounts are outlined below. R-32 models are eligible where available.

High efficiency Individual Models	
Air Conditioners	Spiff (USD)
DC9VS, DC6VS	\$250

Heat Pumps	Spiff (USD)
DH9VS, DH6VS*, DH7VS	\$250

Air Handlers	Spiff (USD)
MBVK	\$50
DFVE & DMVT (R32 SKUs Only)	\$50

SkyportCare	
Plans	Spiff (USD)
DOCSACHP-LT, DOCSACHP-1	\$75
SkyportCare plans must also include the eligible product model & serial number to qualify	

Daikin ONE Home Air Monitor	
Models	Spiff (USD)
DSEN-HAQA	\$25

Furnace Units			
Models	Spiff (USD)	Models	Spiff (USD)
DD97MC	\$75	DC/M96VE	\$50
DR97MC	\$75	DR92SN	\$50
DC97MC	\$75	DM92SN	\$50
DM97MC	\$75	DD/R80TC	\$50
DD/R96TC	\$50	DC/M80VC	\$50
DC/M96VC	\$50	DD/R80TN	\$50
DD/R96TN	\$50	DC/M80TN	\$50
DC/M96TN	\$50	DD/R80SN	\$50
DD/R96SN	\$50	DC/M80SN	\$50
DC/M96SN	\$50	DD/R80SC	\$50
DD/R96SC	\$50	DC/M80SC	\$50
DC/M96SC	\$50	DC/M80SE	\$50
DC/M96SE	\$50	DC/M80VC	\$50
DC/M96VC	\$50	DC/M80VE	\$50

Packaged Units			
Models	Spiff (USD)	Models	Spiff (USD)
DP16GM	\$50	DP5GM	\$50
DP16HH	\$50	DP5HM	\$50
DP16HM	\$50	DP5HH	\$50
DP15CH	\$50	DP5UM	\$50

Distributor Opt-In/Opt-Out

Independent Distributors are responsible for funding 25% of the amount of each Retail Salesperson spiff paid under the program. By opting into the program, Independent Distributors understand they will be billed by Daikin Comfort Technologies North America, Inc for 25% of each spiff paid to enrolled dealer(s) Retail Salesperson under this program. Participation in the Spiff Program is optional and is not a requirement to sell Daikin equipment. Additionally, eligibility for participation requires no payment or contribution to Daikin. Electing not to opt in to the Spiff Program will not result in any disadvantage or penalty.

Need Help?

For login or registration help, visit your portal's Support Center.

You can also use Live Chat for quick assistance.

For claim questions or status updates, email SpiffProgram@daikincomfort.com or submit a support request at my.daikincomfort.com/contactus.



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Retails Salesperson Enrollment & Claims Payment Process

User Access & Registration

Dealer Owners:

Register for a distributor's portal using one of the links below:

- COD - my.daikincomfort.com
- DNE - my.daikinnortheast.com
- SES - my.stevensequip.com
- Independent Distributors, Williams, TMI, Thermal Supply - spiff.daikincomfort.com

Your registration will be reviewed by Daikin's Digital Service team. Once approved, you can submit Spiff claims directly through the portal.

Link to direct access to the Spiff Rewards Program.

Employees (Sales, Technicians, Finance/Admin):

You can register for access by clicking on the Sign-in page > Create Account. Fill out the information which will then go to Dealer Owner who will approve your request. They can also add you as a user under My Account → User Management with you having to first request an account.

All standard user roles (General User, Finance/Admin, Technician) already include permissions to submit Spiff claims.

Enrollment

Your dealership is automatically enrolled in eligible Spiff Programs once you're approved for the related Loyalty Program. After logging into a distributor's portal, you'll see the Spiff Program tab under My Account. From there, you can view your active programs and submit claims. You'll only see Spiff Programs your dealership is enrolled in.

Submitting & Tracking Claims

All claims must be submitted through the following websites:

- COD - my.daikincomfort.com
- DNE - my.daikinnortheast.com
- SES - my.stevensequip.com
- Independent Distributors, Williams, TMI, Thermal Supply - spiff.daikincomfort.com

You can submit new claims and track claim status anytime by logging into your portal and selecting:

Programs → Spiff Program. Your active programs and claim history will be visible on this page.

Qualifications

Retail Salesperson claiming the Spiff must be employed at the dealership for the full month during which the spiff is claimed.

Program Guidelines

- » Eligible equipment must be sold during the designated program period. Installations, claims and supporting documentation must be received by January 31, 2027.
- » **Late claims will be paid out at 50% of the Spiff amount per the Qualifying Product Matrix after the program claims deadline (January 31, 2027) through March 31, 2027. Any late claims submitted after March 31, 2027, will not be eligible for payment.**
- » Only products listed in the Qualifying Product Matrix are eligible for the stated program Spiffs. All offers depend on product availability. No substitutions or exceptions are allowed.
- » Offer limited to one Spiff per piece of equipment and serial number.
- » This promotion applies to residential replacement installations only. Commercial installations, residential new construction installations, and self-sales do not apply.
- » Equipment must be installed in the continental U.S. only.

Terms and Conditions – Disclaimers

- » Offer limited to one spiff per piece of equipment and serial number.
- » Spiffs are applicable to multiple units on a single-family dwelling in the continental U.S. only.
- » This promotion applies to residential replacement installations only. Commercial installations, residential new construction installations, multi-family installations and self-sales do not apply.
- » Products sold through a National Retailer program do not qualify for this program.
- » US residents are subject to IRS Form 1099-MISC reporting for spiff payments totaling \$600 or more in a calendar year.