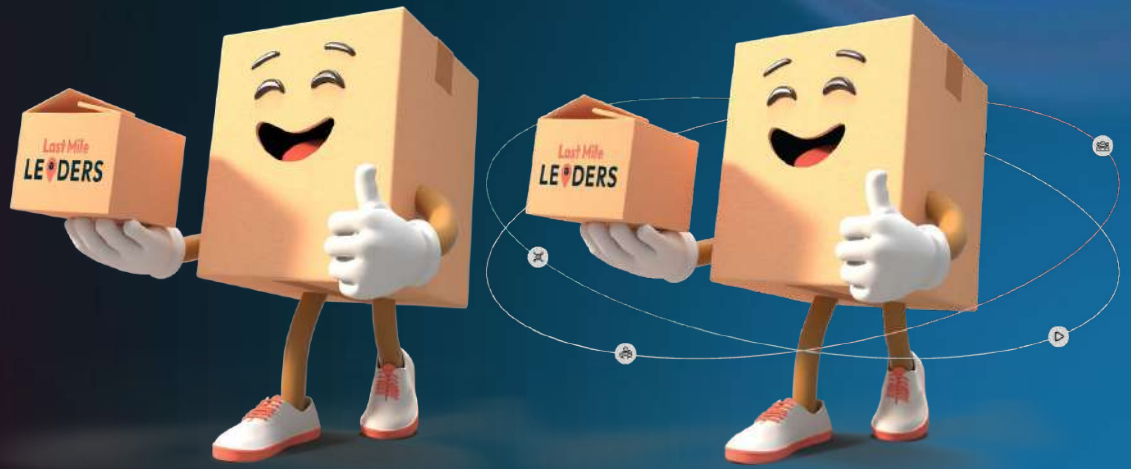
Last Mile LEADERS

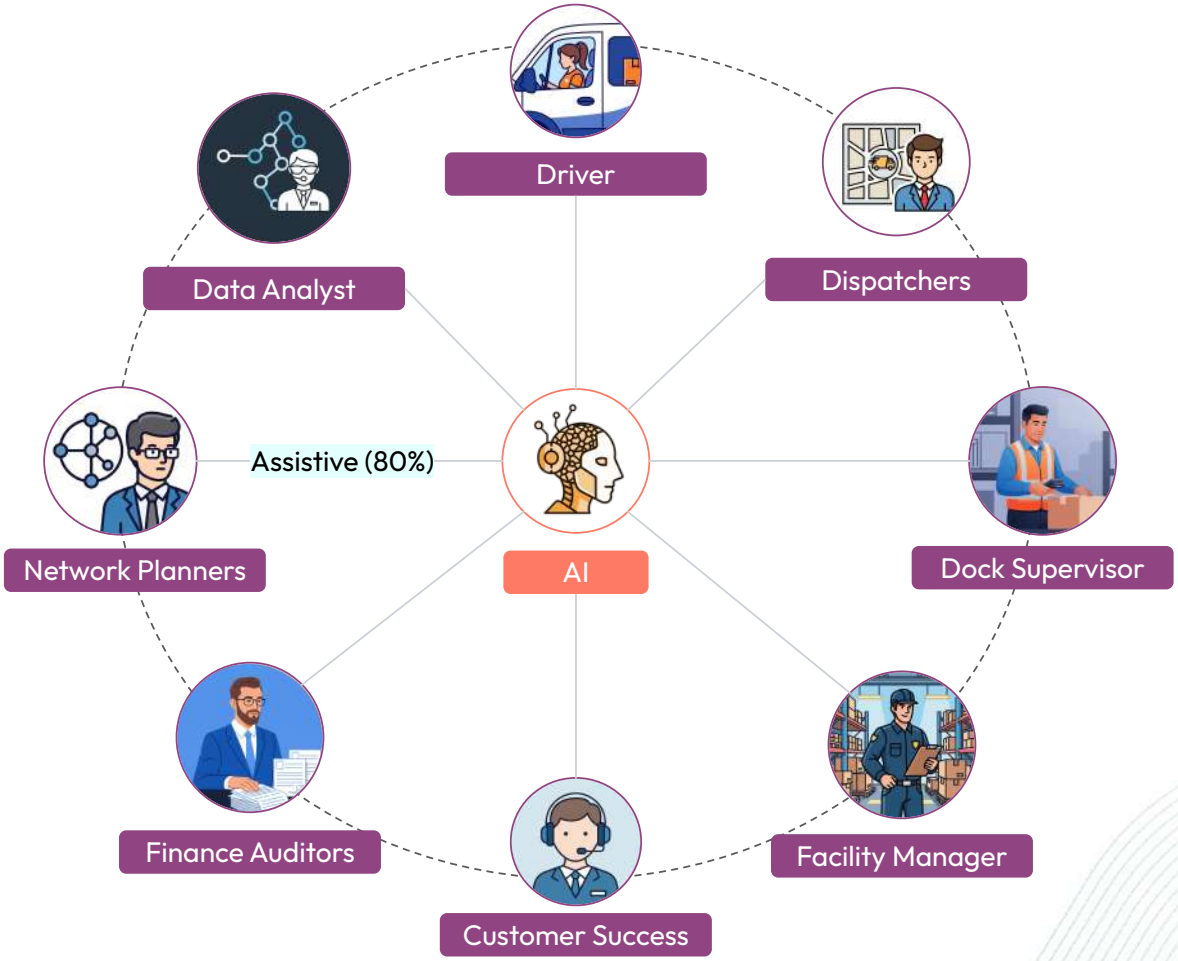
AI Digital Twins for Last Mile



Presented by: Stephane Gagne

FarEye

AI Roadmap for Last Mile



How do I right size my fleet?

How do I plan for home deliveries in a new city?

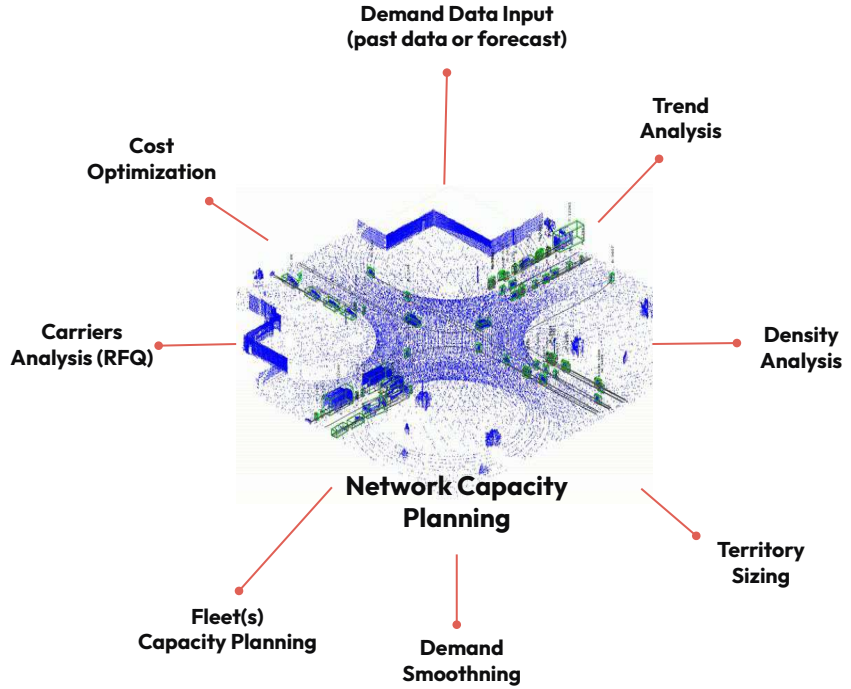
How do I price, if a new customer will give me 2x volumes?

How do I plan for a projected 25% growth?

How do I reduce my carrier costs?

From Demand to Network Capacity Planning

Territory, Fleet Capacity & Cost Planning for Final Mile



Introducing FarEye PLAN

A Final Mile Digital Twin for **Territory Planning**, **Density Analysis**, and **Capacity Forecasting**

Hub Network Optimization

Strategic hub placement and territory design for optimal coverage and efficiency

Territory Planning

Dynamic boundaries that adapt to changing delivery patterns and business needs

Density Smoothing

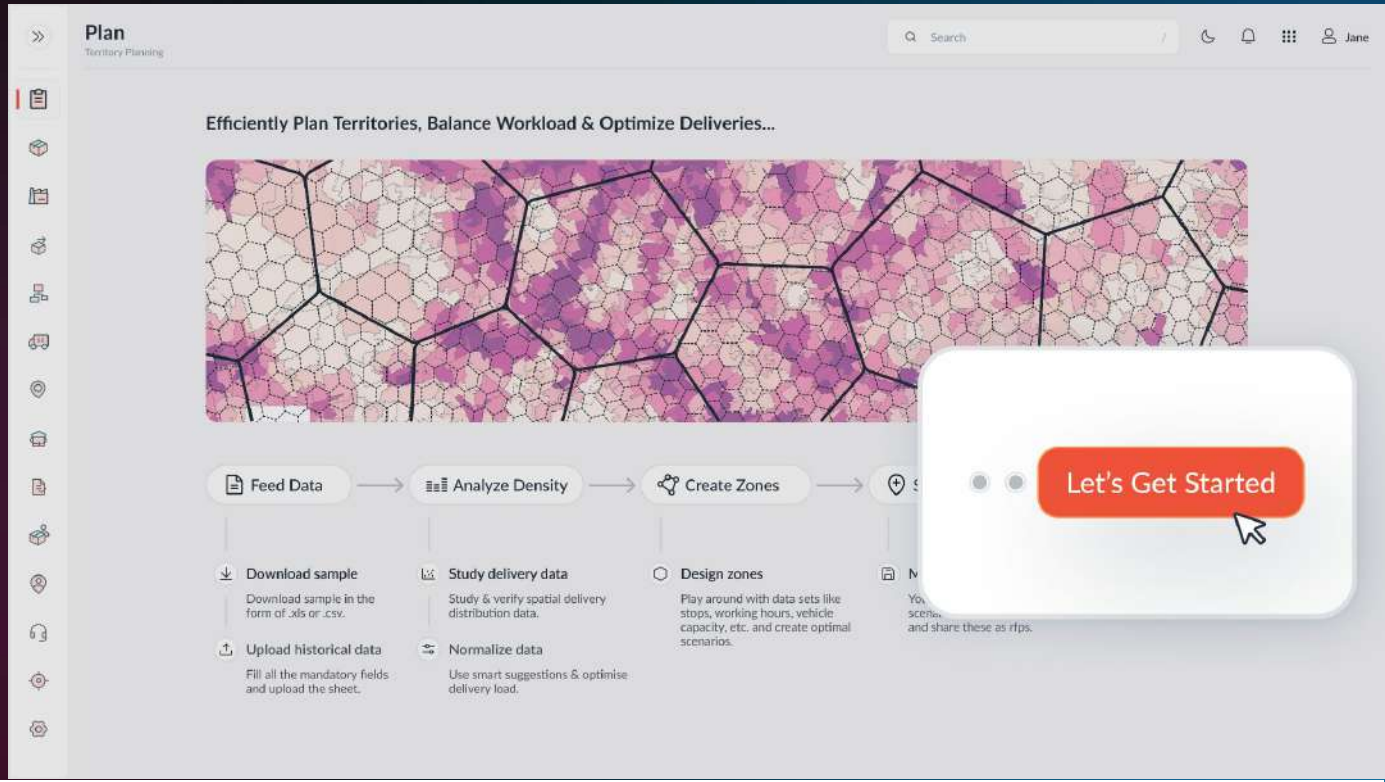
Balance workloads across days and territories to maximize vehicle utilization and driver productivity

Capacity Forecasting

Predict future network capacity needs and resource requirements with AI-powered accuracy

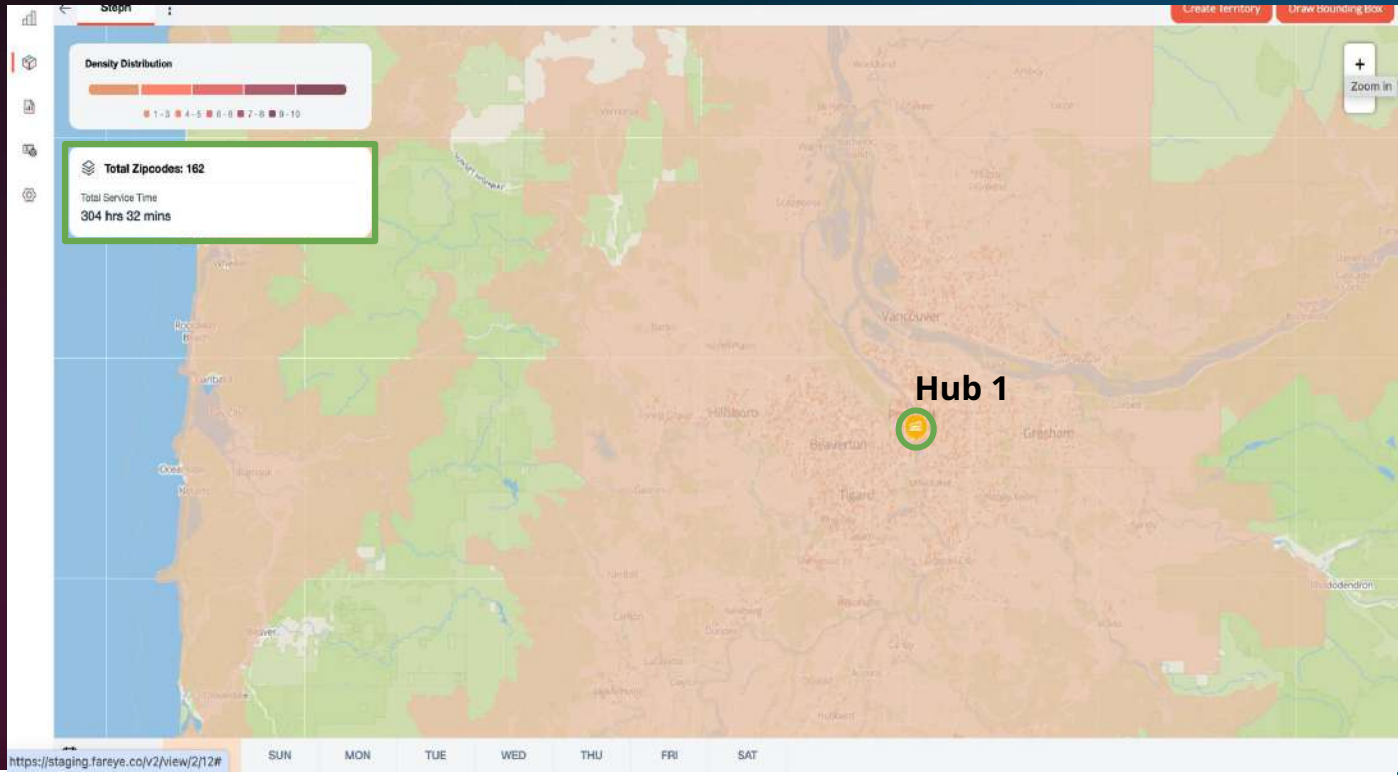
How do I plan for home deliveries in a new city?

Input Forecasted Volumes



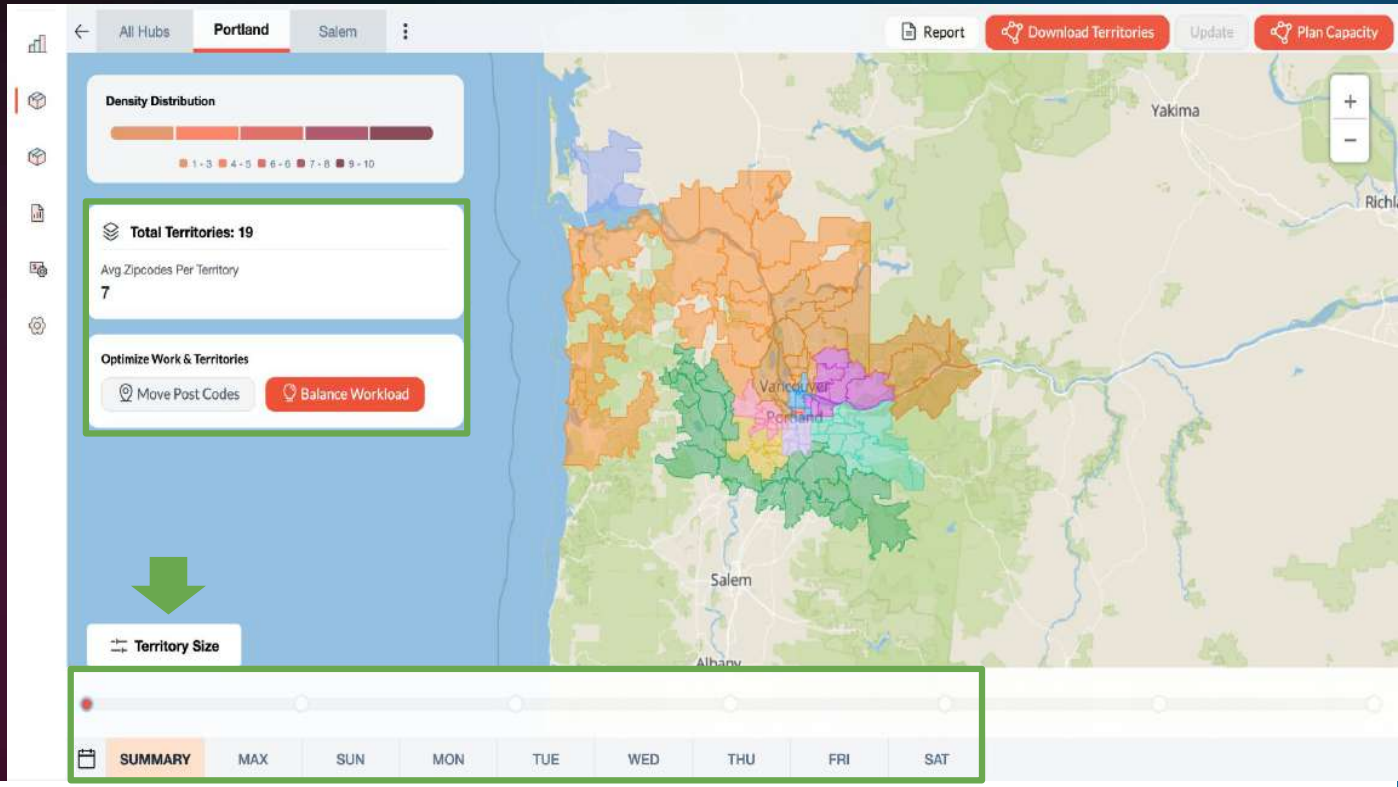
How do I right size my fleet?

Density Analysis



How do I right size my fleet?

Get Territory Suggestion



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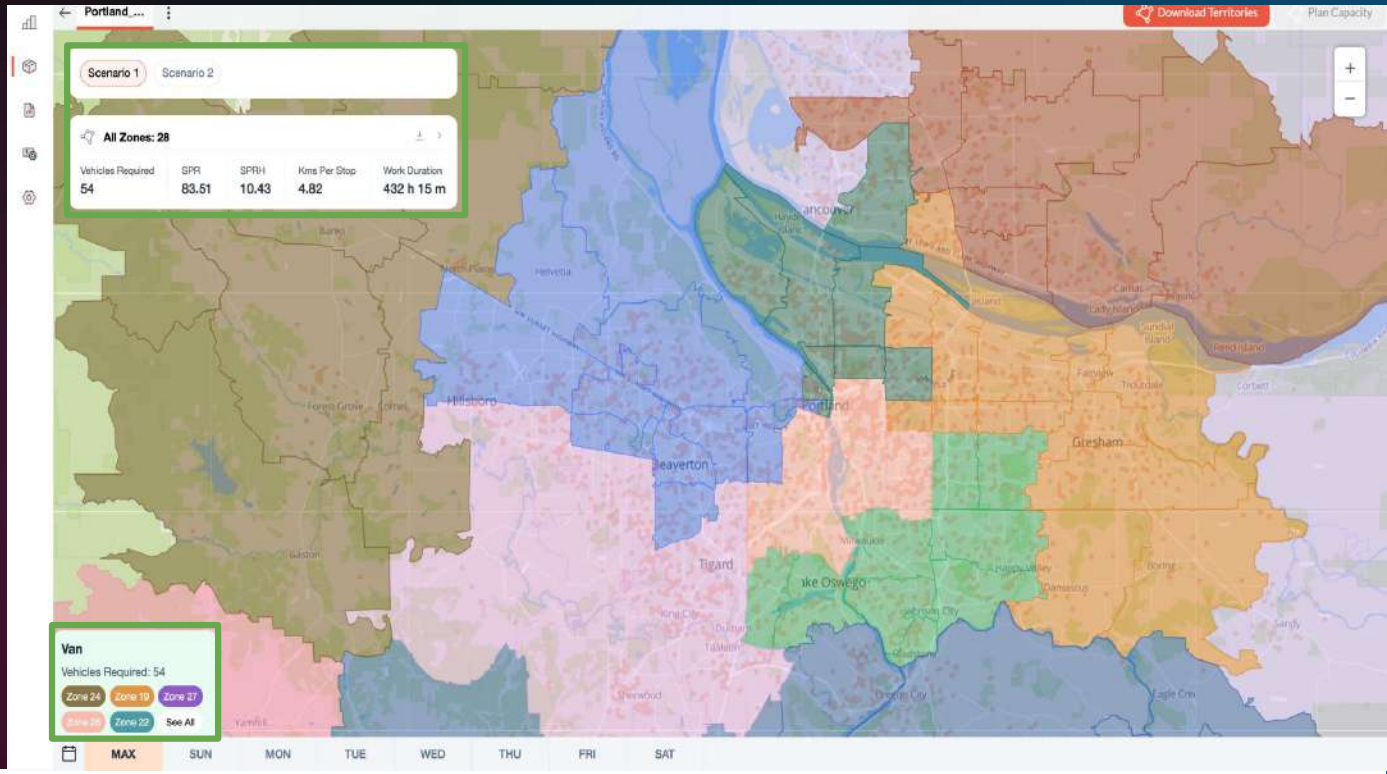
Get Vehicle Needs



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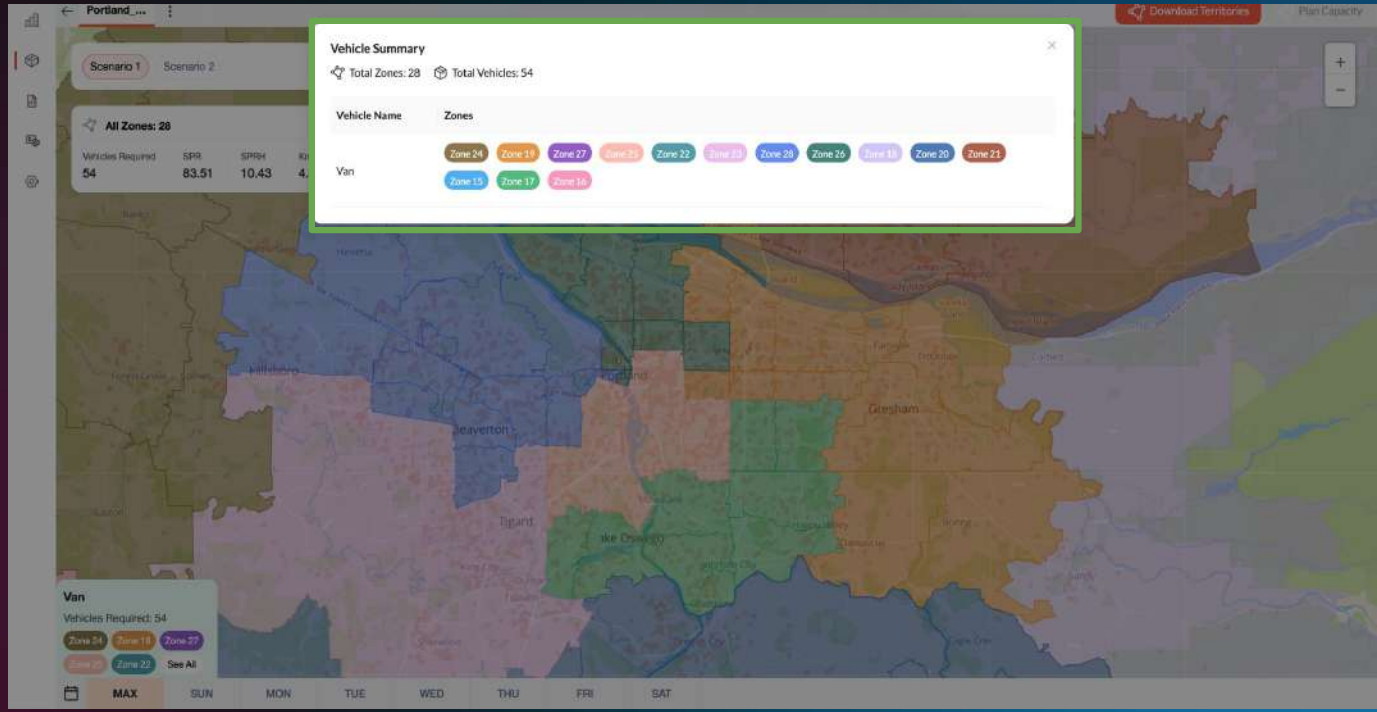

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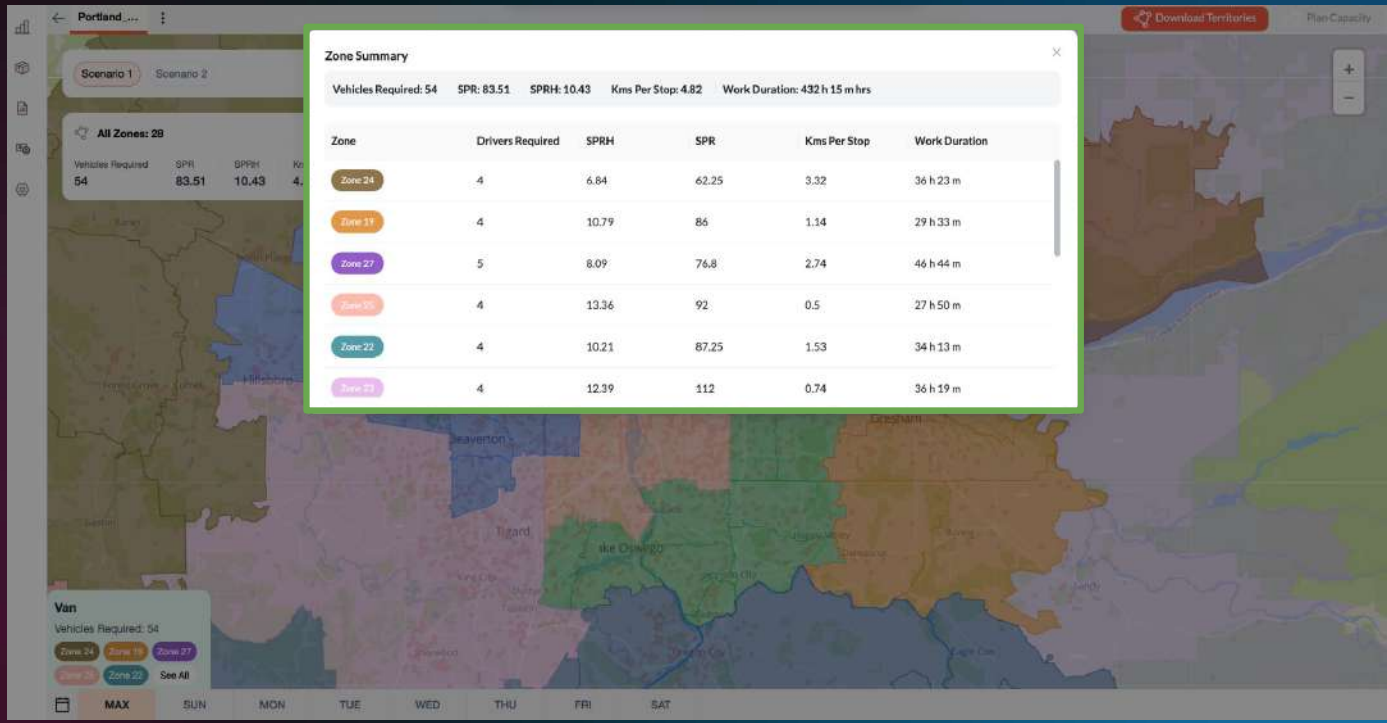
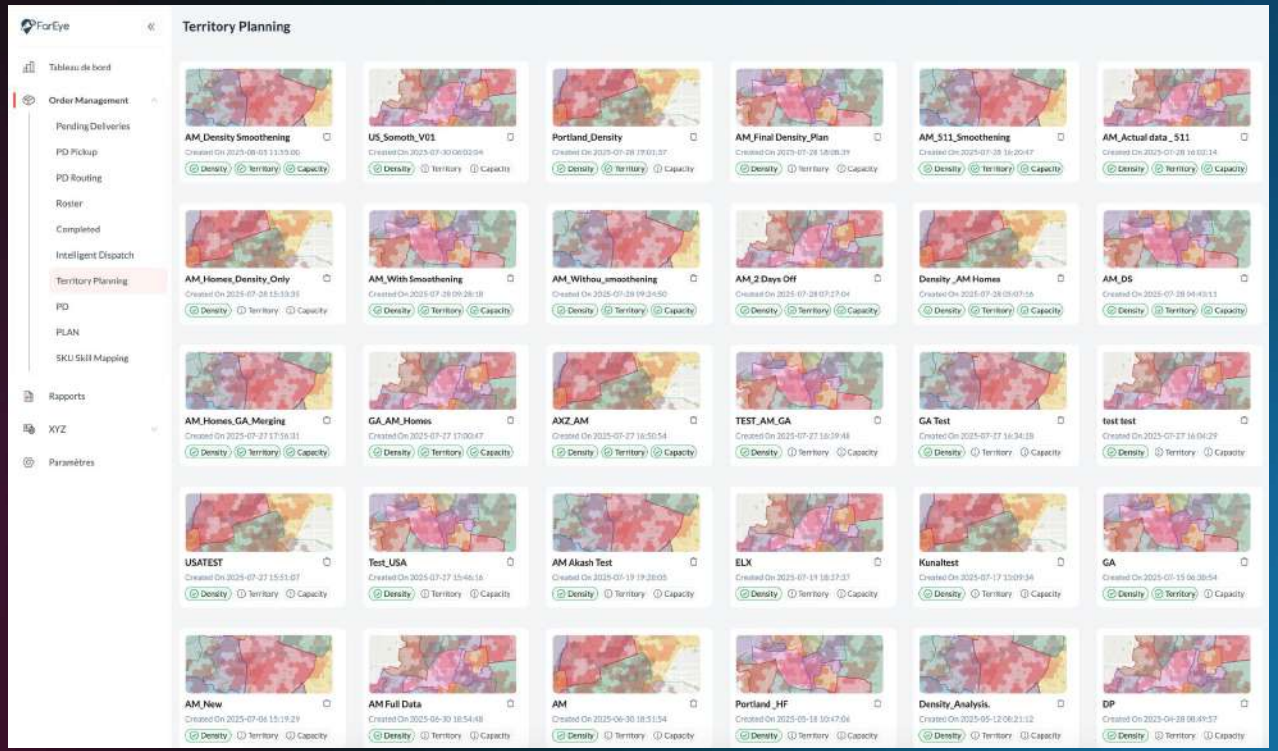


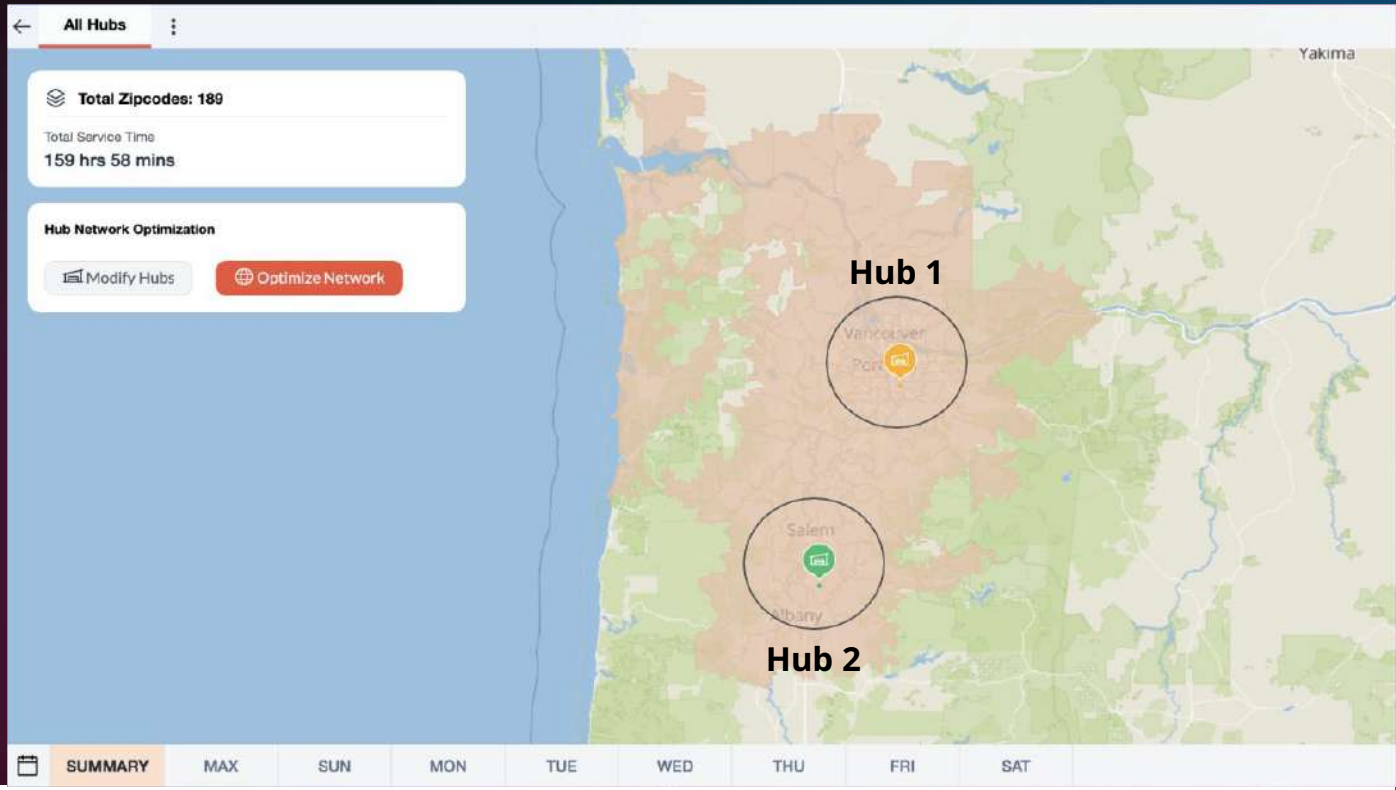
How do I right size my fleet?

Endless Scenario Analysis



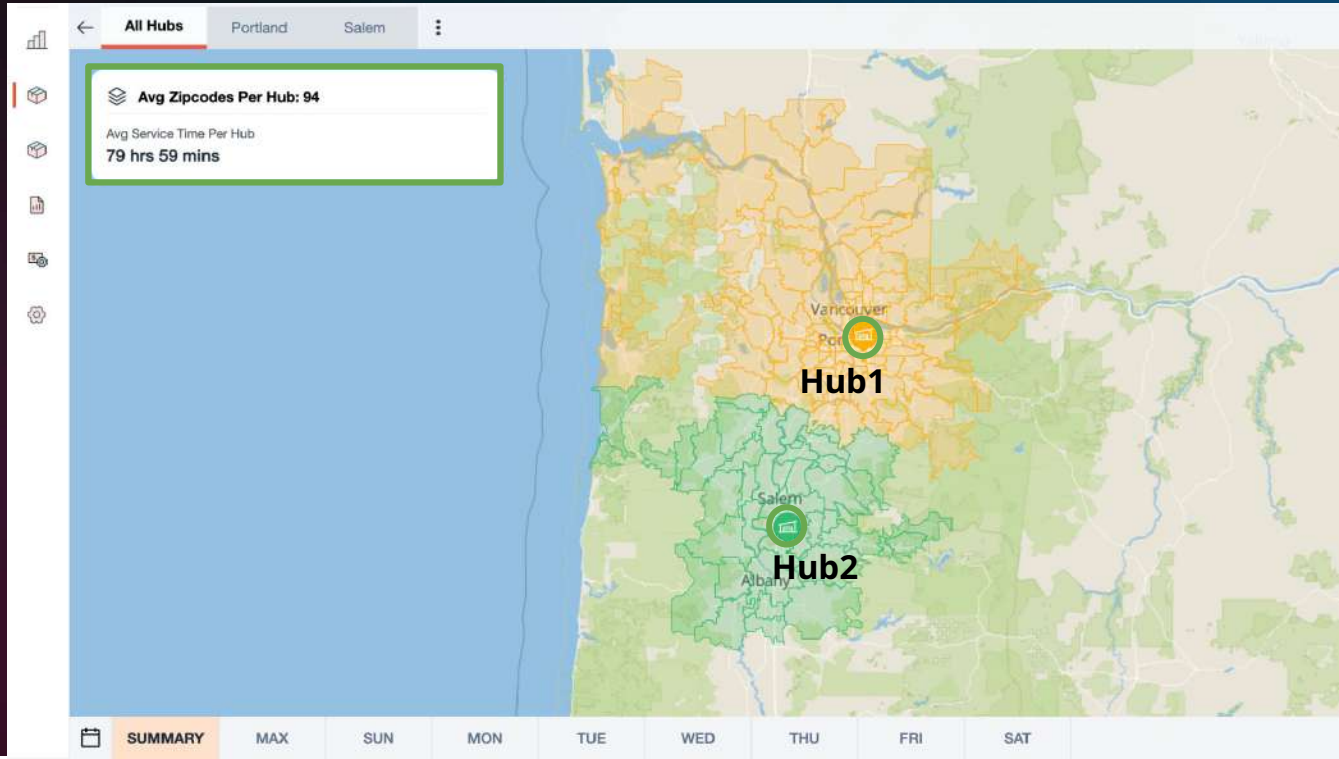
How do I identify optimal hub locations?

Input 2 Options



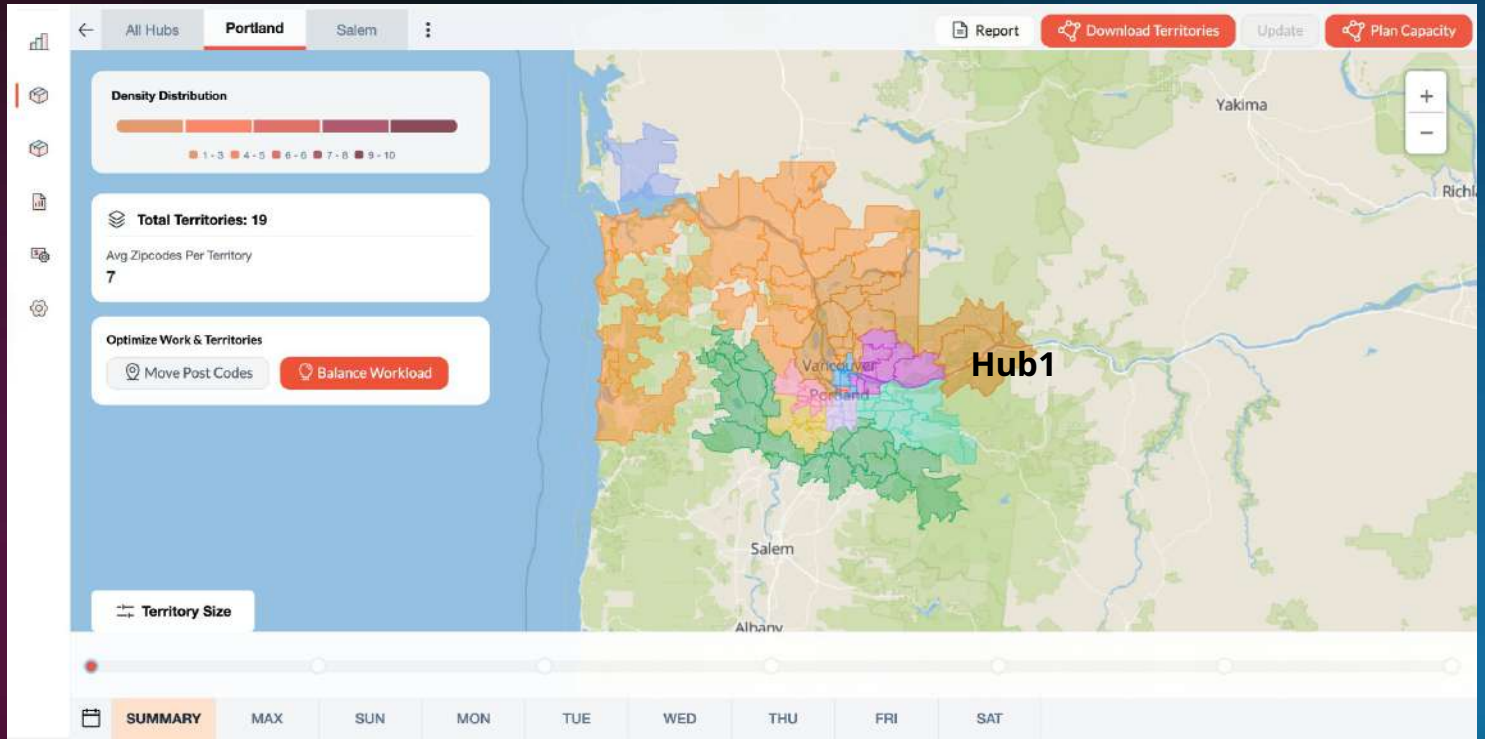
How do I identify optimal hub locations?

Get The Hub Distribution



How do I identify which postal code to deliver on which day of week?

Density Smoothing



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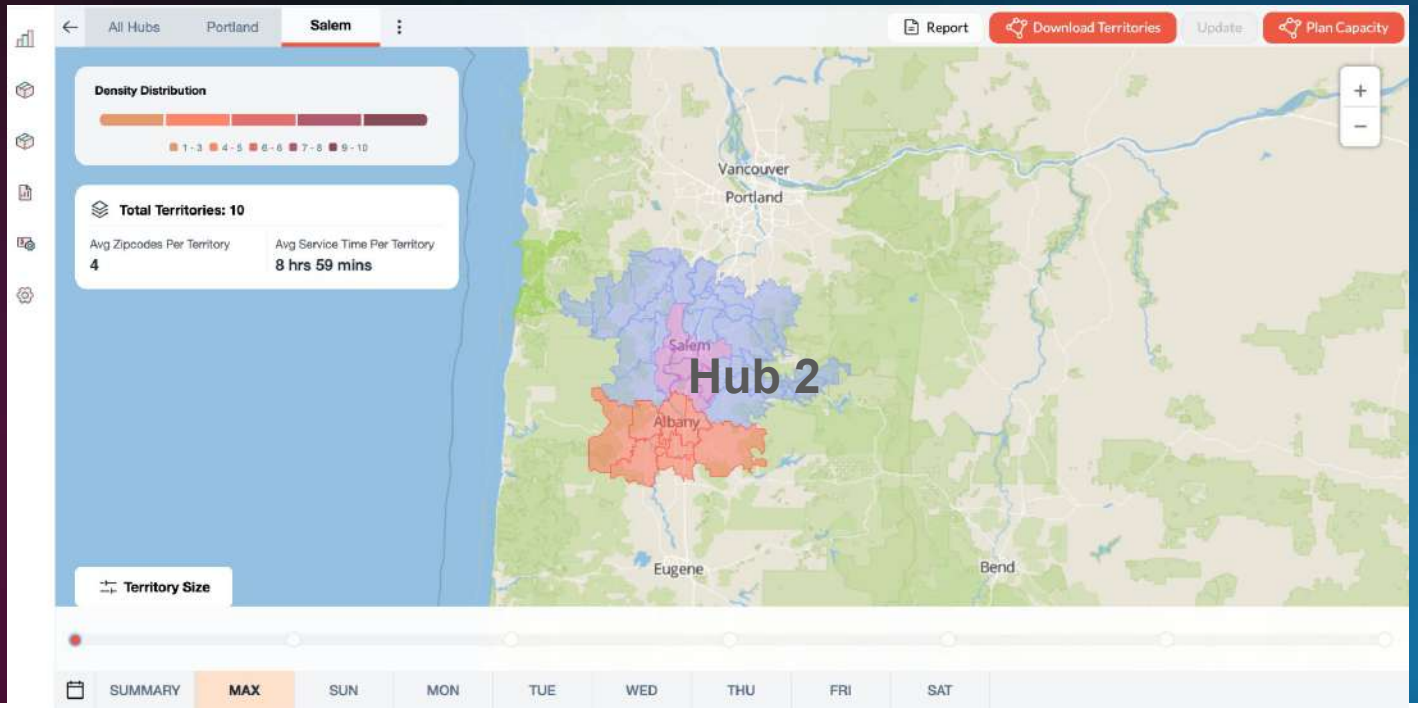

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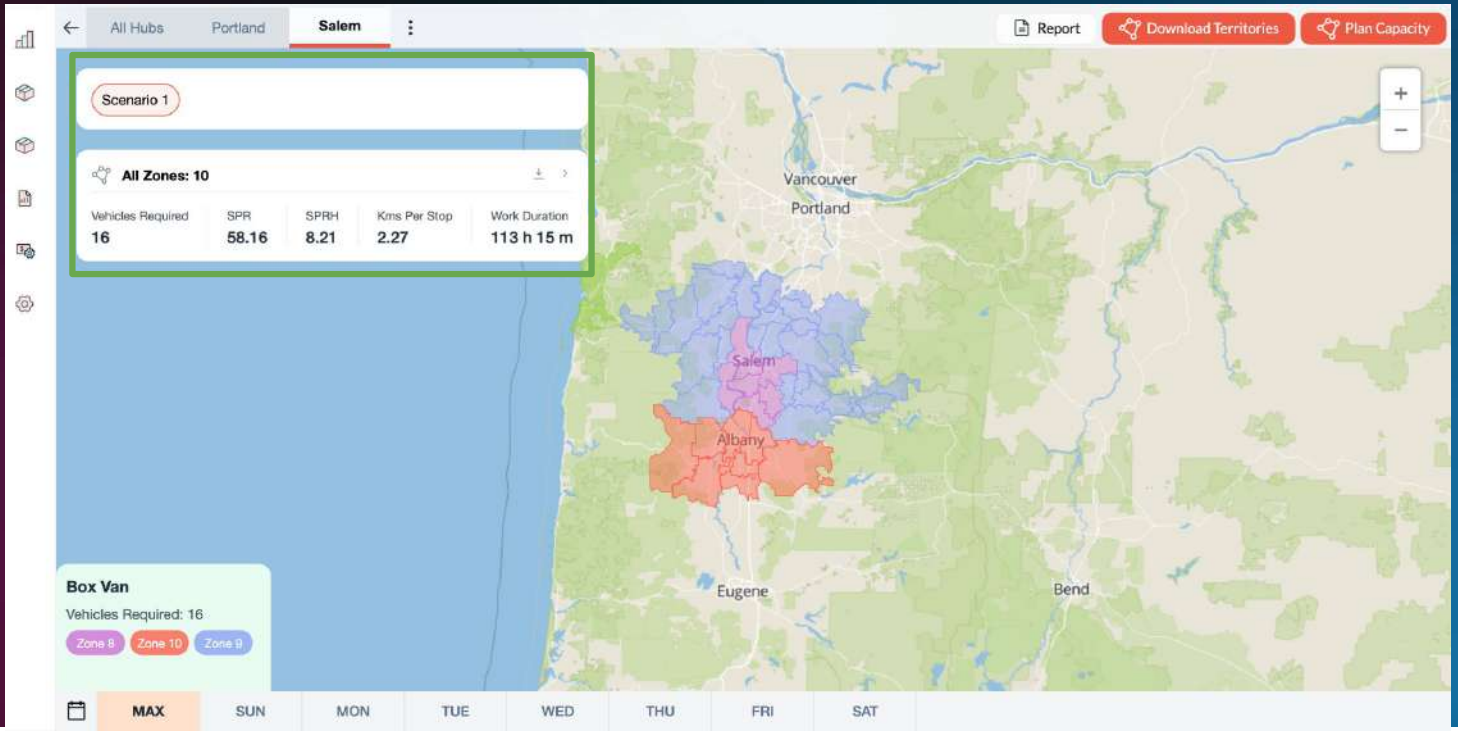

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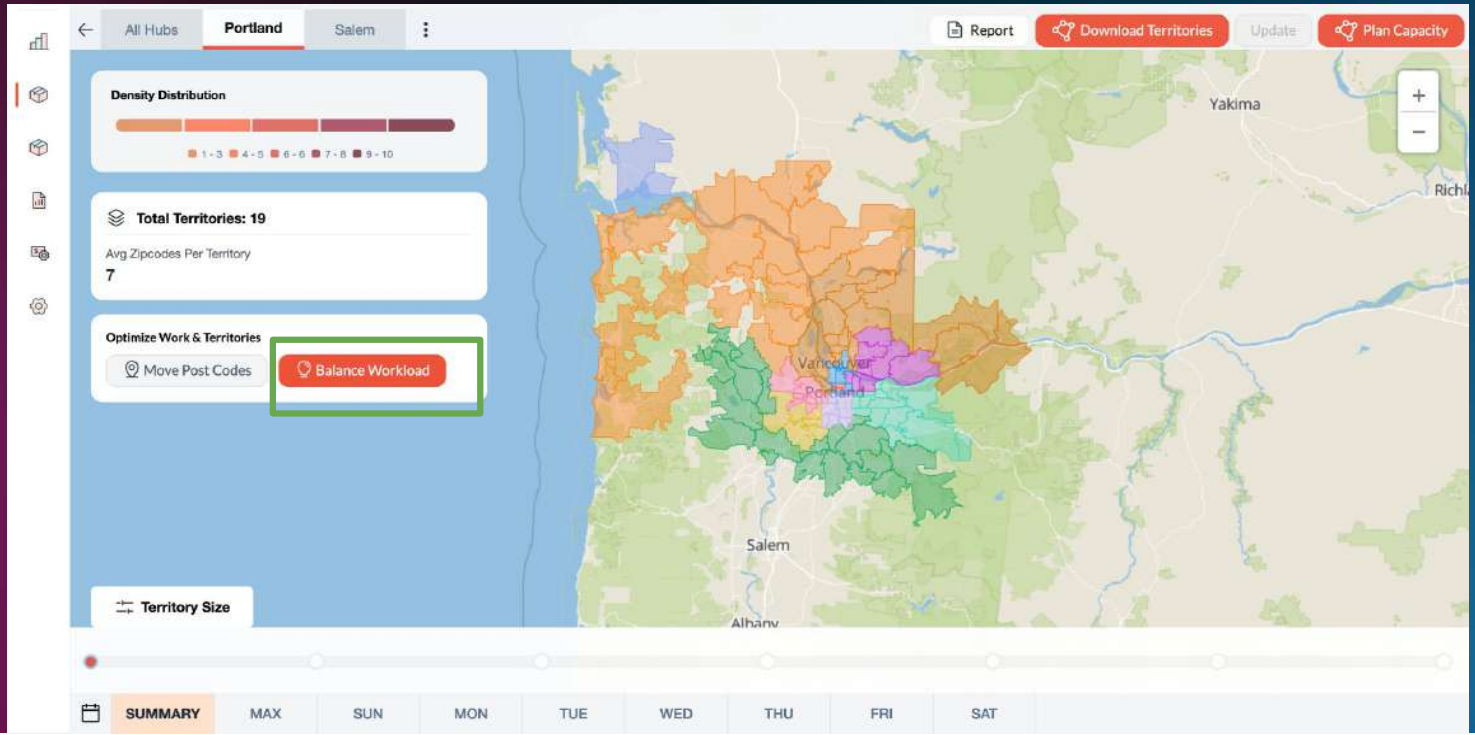

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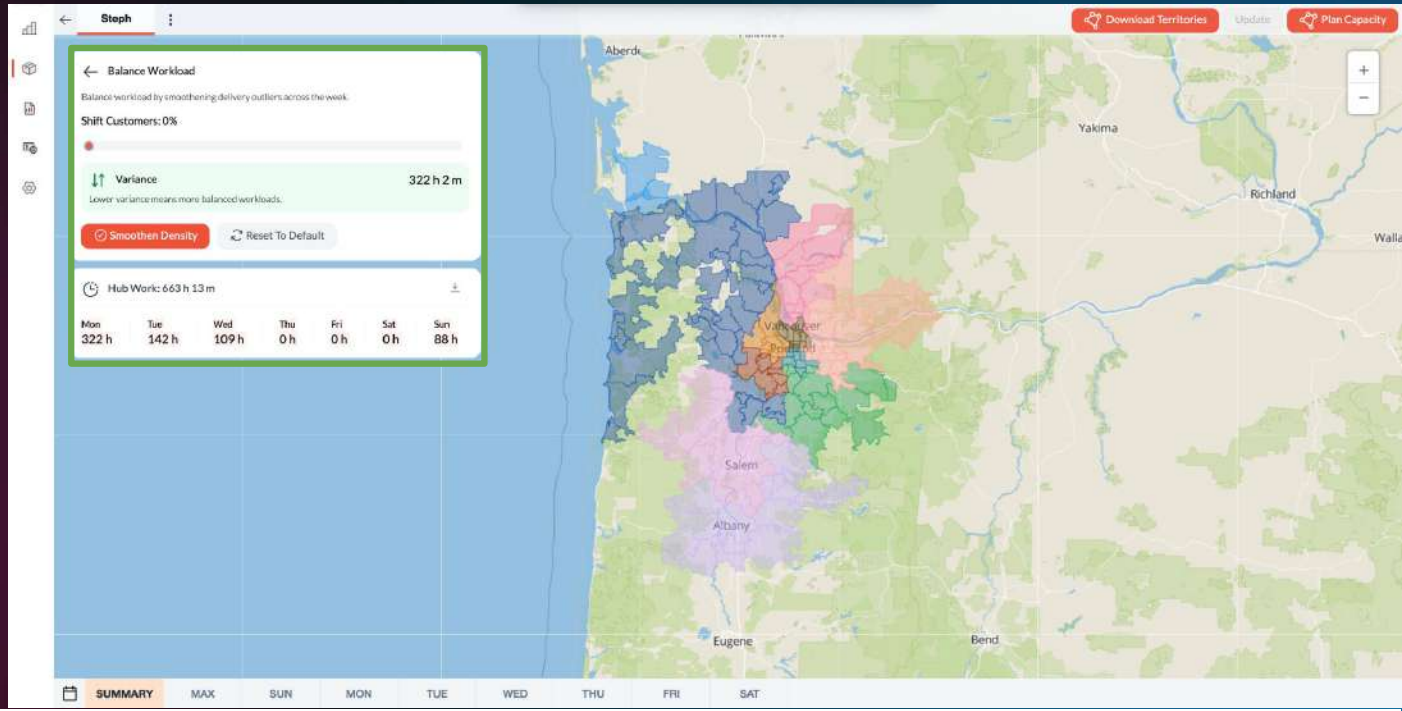
Analyse the Work Distribution



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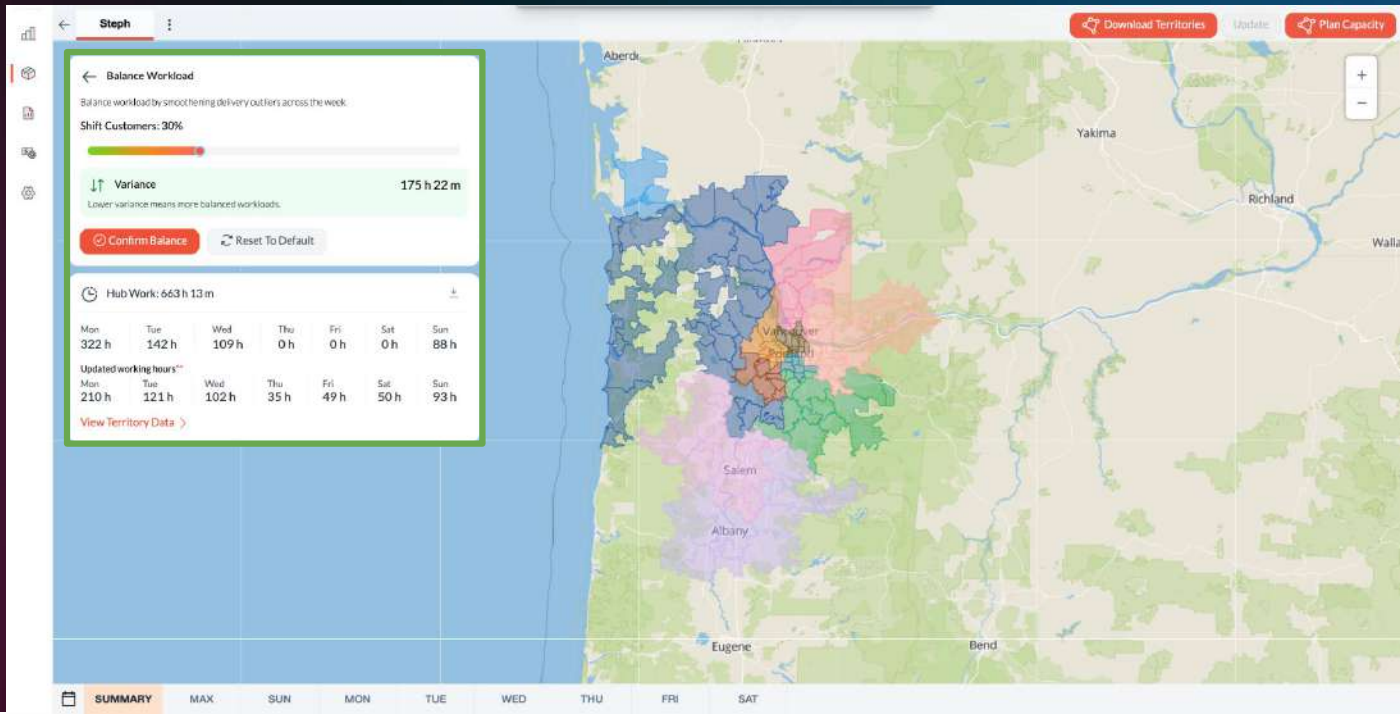
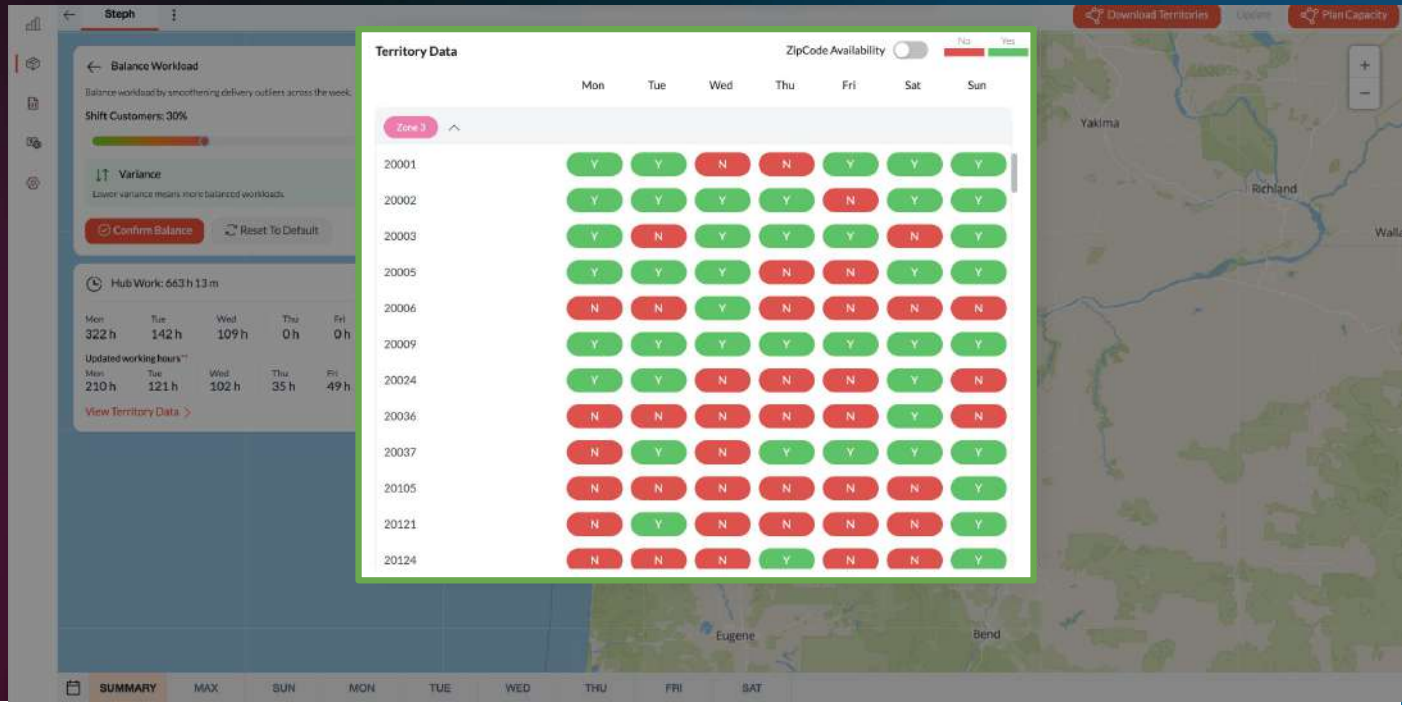


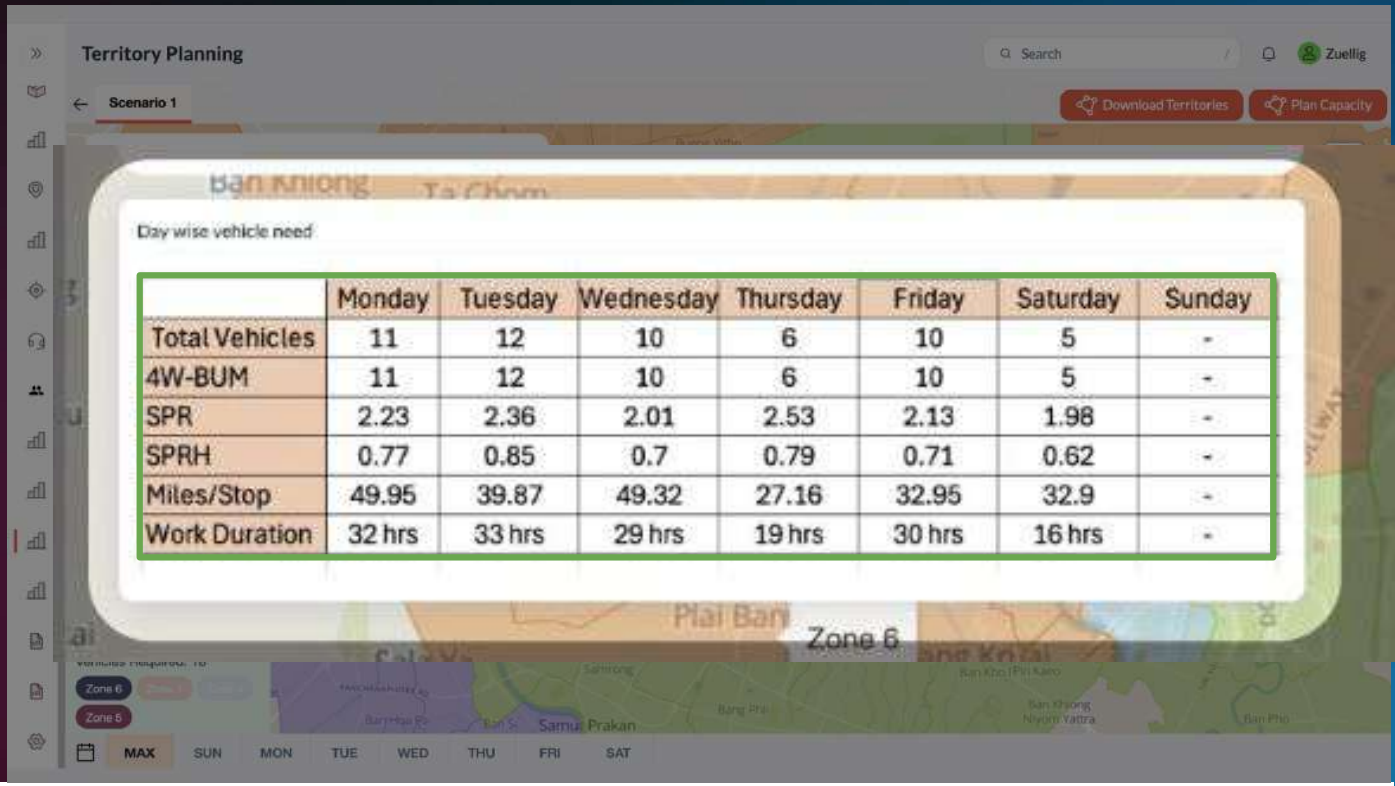
How do I identify which postal code to deliver on which day of week?

The Answer



How do I plan for a projected 25% increase?

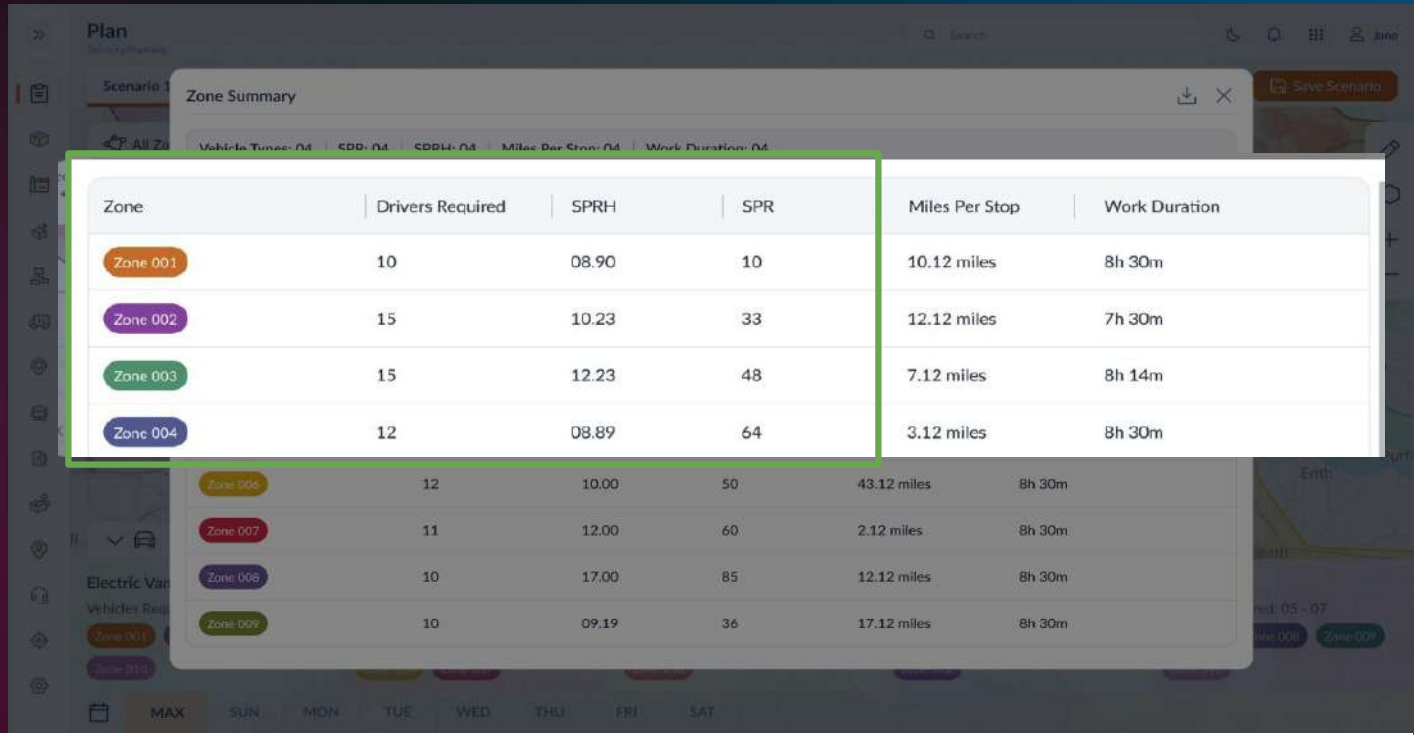
The Answer



	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
Total Vehicles	11	12	10	6	10	5	-
4W-BUM	11	12	10	6	10	5	-
SPR	2.23	2.36	2.01	2.53	2.13	1.98	-
SPRH	0.77	0.85	0.7	0.79	0.71	0.62	-
Miles/Stop	49.95	39.87	49.32	27.16	32.95	32.9	-
Work Duration	32 hrs	33 hrs	29 hrs	19 hrs	30 hrs	16 hrs	-

How do I price, if the new customer will give me 2x volumes?

Vehicle Needs & SPRH



SOLUTION ARCHITECTURE

INPUT LAYER

- Orders & Customers Data
- Map Data
- Vehicles & Drivers Data

PROCESSING LAYER

- Density Analysis
- Territory Segmentation
- Workload Balancing

OPTIMIZATION LAYER

- Vehicle Capacity
- Route Efficiency
- Cost Optimization

OUTPUT LAYER

- Territory Maps
- Vehicle Requirements
- Performance Metrics

PLAN

DATA INPUT

Ingest historical or forecasted data to create your digital foundation

DENSITY ANALYSIS

Analyze order density patterns to identify optimization opportunities

DEMAND SMOOTHING

Balance demand fluctuations for consistent resource allocation

TERRITORY SIZING

Segment territories for optimal operational efficiency

CAPACITY PLANNING

Determine precise vehicle requirements to maximize utilization

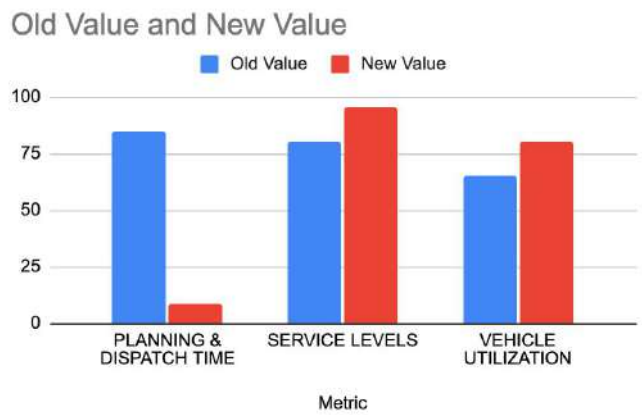
MEASURABLE IMPACT

The Transformation Story

Healthcare Success

The implementation of PLAN delivered **immediate and sustained results** for our healthcare customer, transforming their logistics operations across multiple dimensions.

BEFORE & AFTER IMPLEMENTATION



Deployed across healthcare facilities in:

Indonesia | Malaysia | Thailand | Hongkong | Philippines

18% INCREASED VEHICLE UTILIZATION

Optimized territory planning led to more efficient vehicle loading and routing, dramatically reducing empty miles and idle time.

~10% FLEET COST REDUCTION

Higher utilization enabled fleet size reduction therefore capital expenditure and operational costs.

~90% PLANNING & DISPATCH TIME REDUCTION

Automated territory and capacity planning reduced manual effort from weeks to hours, enabling rapid adaptation to market changes.

12% IMPROVED SERVICE LEVELS

More balanced territories and optimized capacity led to more consistent delivery times and higher customer satisfaction.

FarEye

ZUELLIG PHARMA

Measurable Impact

$2M → **$8.5M**

Current Measurable Impact

Potential Annual Impact

Thank You

thelastmileleaders.com