# Digital PR

**Case Studies** 

Unlock
Business
Growth



### Why Digital PR Matters

Mentions and backlinks from reputable websites help improve your visibility in search and AI, build brand authority, and drive high-quality traffic that delivers on your business goals.

We use expert insights, influencers, original research, surveys, and data-led stories to earn coverage that gets people, search engines and AI, talking about you.



### **Expert Analysis**

Using Experts To Stand Out



# Capitalising on one of 2024's biggest shows to drive authority and develop brand expertise



### Challenge

An online casino provider wanted to drive authority to key category pages, along with increasing brand visibility during an important period of the year.

#### Solution

We partnered with our body language expert to deliver an alternate reactive content series and activate internal experts to provide exclusive trading insights to the press.

- 50+ pieces of coverage
- 30+ backlinks to website
- 88 Average domain authority
- 1.8m estimated views of content
- 1.4k+ estimated social engagements



# Driving the weekly Premier League debate through reactive Digital PR



### Challenge

An iGaming brand wanted to increase the visibility of their sportsbook, along with making their brand synonymous with action on the pitch in the Premier League.

#### Solution

We identified a gap in the market, creating a reactive press office alongside former Premier League referee Jeff Winter, delivering instant commentary and analysis of the biggest decisions & VAR interventions.

- 60+ pieces of coverage
- 45+ backlinks to website
- 78 Average domain authority
- 4.1m+ estimated views of content
- 6.8 k+ estimated social engagements



# Surveys

Talking To The People Who Matter



# Utilising surveys to generate coverage with National & Regional angles



### Challenge

A Life Insurance company wanted to create a regional specific campaign that would resonate with parents who have young children.

#### Solution

We conducted a national survey of UK parents with children aged 0–4, revealing that over two-thirds are worried about their child's future. This insight led us to explore key family priorities and develop multiple regional angles for outreach, supported by on-site content and a national press release.

- 61+ pieces of coverage
- 40+ backlinks to website
- 58 Average domain authority
- 400k+ estimated views of content
- 3.5 k+ estimated social engagements





# Capitalising on one of 2024's biggest shows to drive authority and develop brand expertise



### Challenge

A bingo brand tasked us with increasing search rankings for key categories and share of voice during a critical period of the year.

#### Solution

We partnered with former Strictly Come Dancing winner, Ola Jordan, to create a 10-week reactive content series & Digital PR strategy.

- 300+ pieces of coverage
- 250+ backlinks to website
- 81 Average domain authority
- 16m+ estimated views of content
- 5.2 k+ estimated social engagements



# Owning the conversation in the right place at the right time



### Challenge

An entertainment brand were looking for a culturally relevant way of increasing search rankings for key categories and share of voice during a critical period of the year.

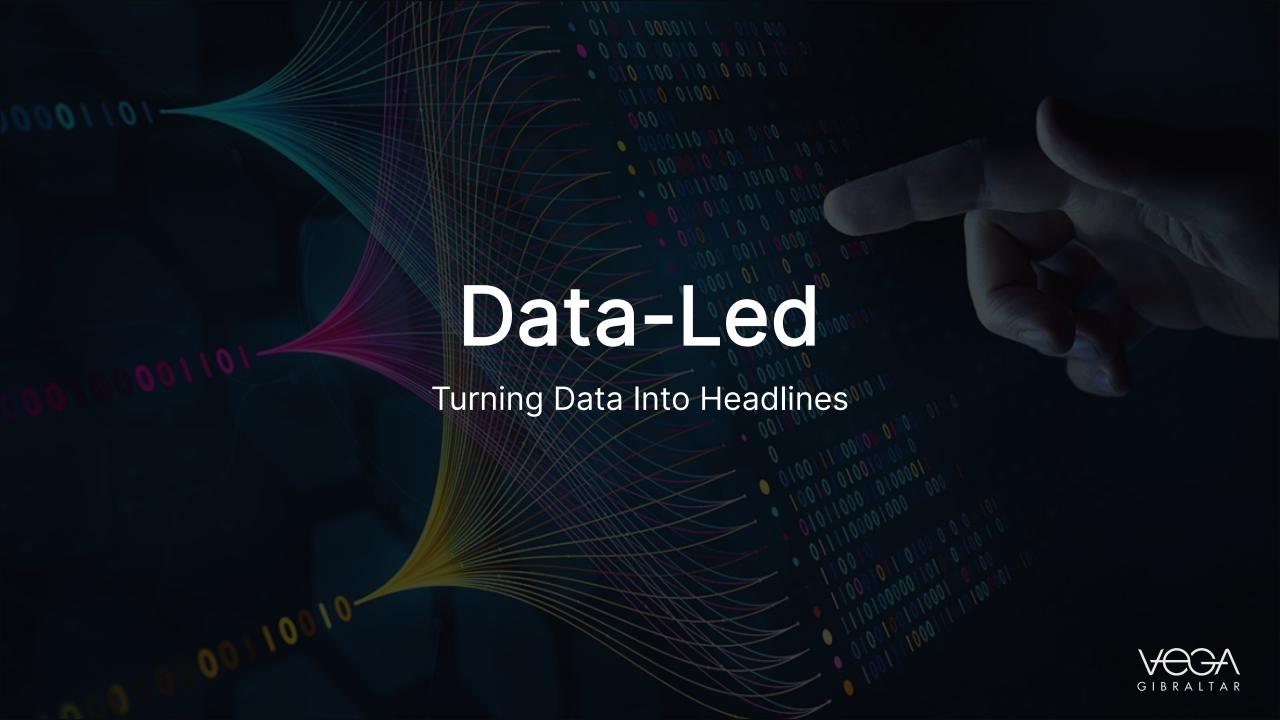
#### Solution

Series 1 runner-up Wilf previewing and providing instant reactions to go alongside each episode.

The series gripped the UK with an average viewership of over 10m - higher than some of the most watched sporting events of last year including the Euro 2024 opener between Scotland & Germany (10.1m) & Paris Olympics men's 100m final (8.4m).

- 38+ pieces of coverage
- 35+ backlinks to website
- 87 Average domain authority
- 3.5m+ estimated views of content
- 8.1 k+ estimated social engagements





### Using social media trends to create relevant content which resonates



### Challenge

With competition in the online bingo space increasing, an operator needed a fresh, culturally relevant way to drive engagement among millennial mums - a key audience segment.

#### Solution

We tapped into the viral #pregnancycraving TikTok trend ahead of Mother's Day and gave them a timely hook to spark press coverage and boost brand visibility.

- 70+ pieces of coverage
- 59+ backlinks to website
- 64 Average domain authority
- 731k+ estimated views of content
- 5.2 k+ estimated social engagements





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