



Experts in Semiconductor and Technology Marketing

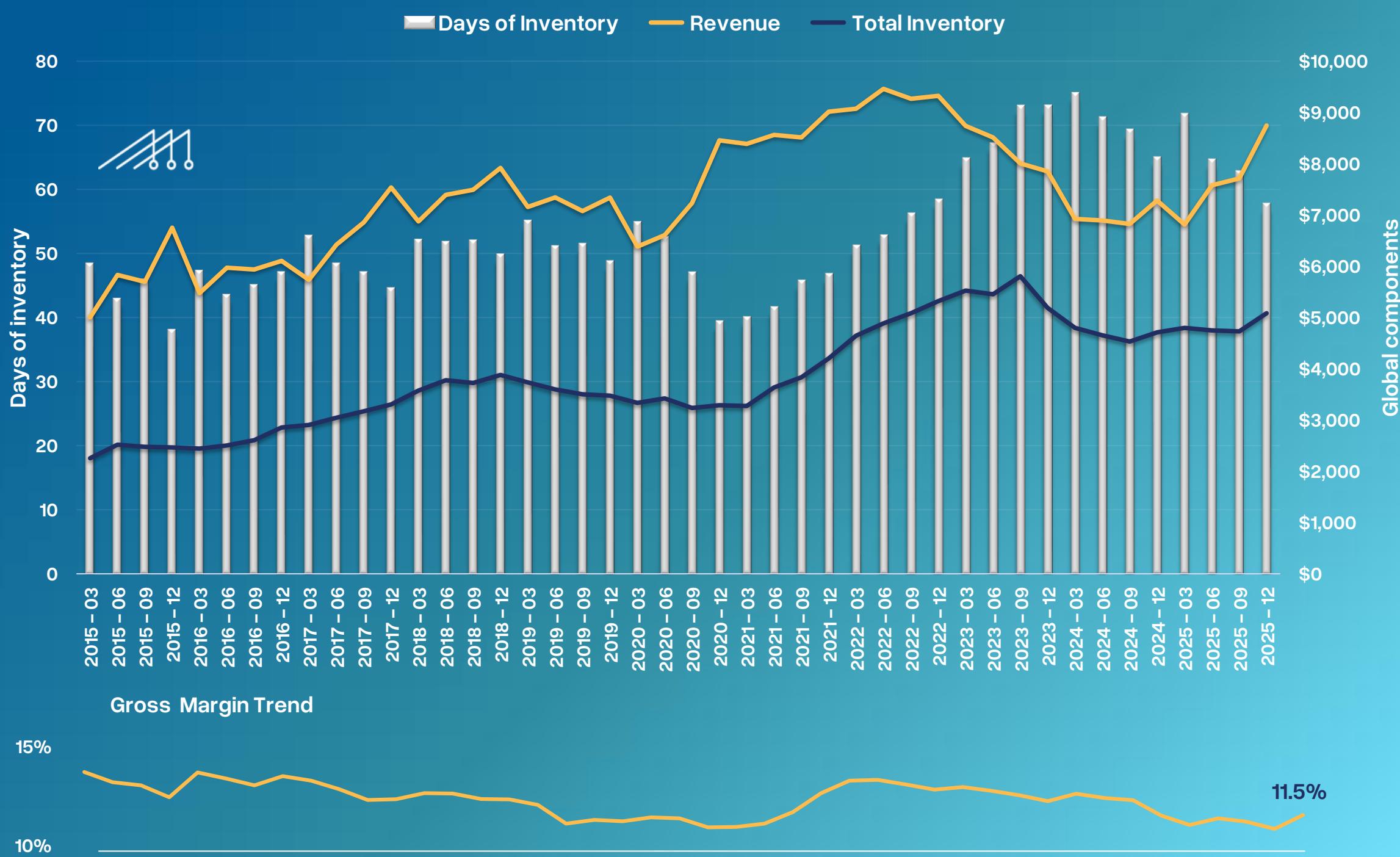
The 1-Minute Brief

Arrow Electronics Q4'25 & FY25 Earnings

Announced on 05, Feb'26

Key Takeaways

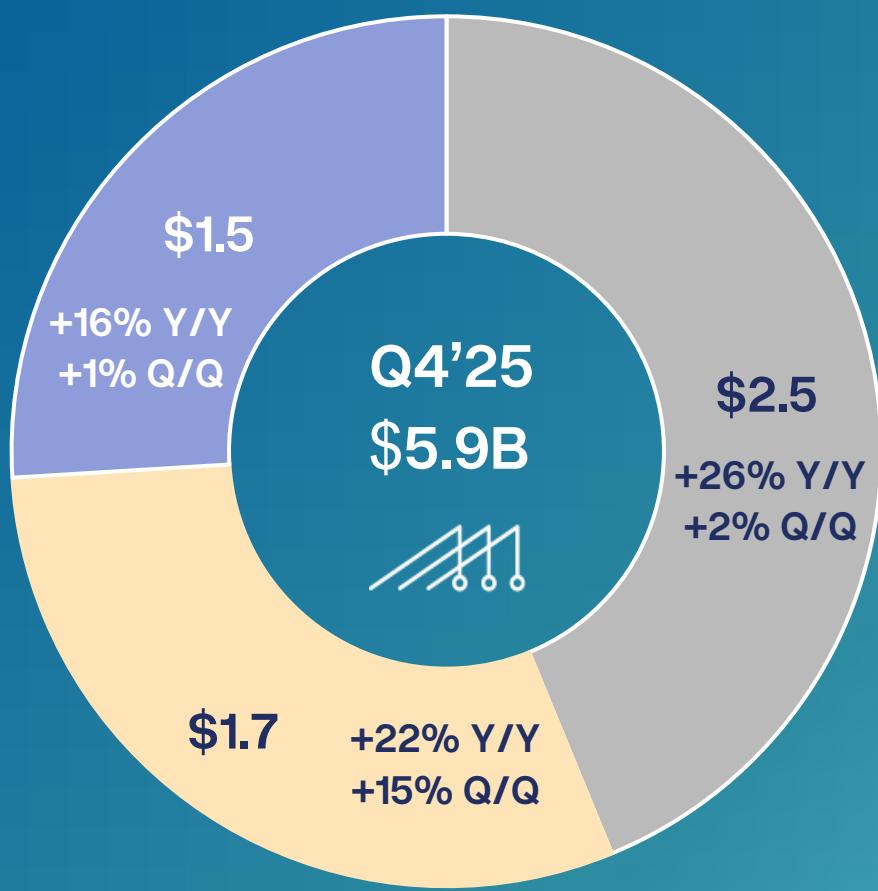
- FY25 revenue reached \$30.9B, +10% YoY
- Q4'25 delivered \$8.7B in sales, marking a 20% YoY surge and 10% QoQ uplift, driven by strong demand in cloud, AI, and datacenter solutions
- Inventory turns improved in Q4, reflecting disciplined working capital management
- Gross margin declined by ~20 bps YoY, affected by regional and customer mix and global components



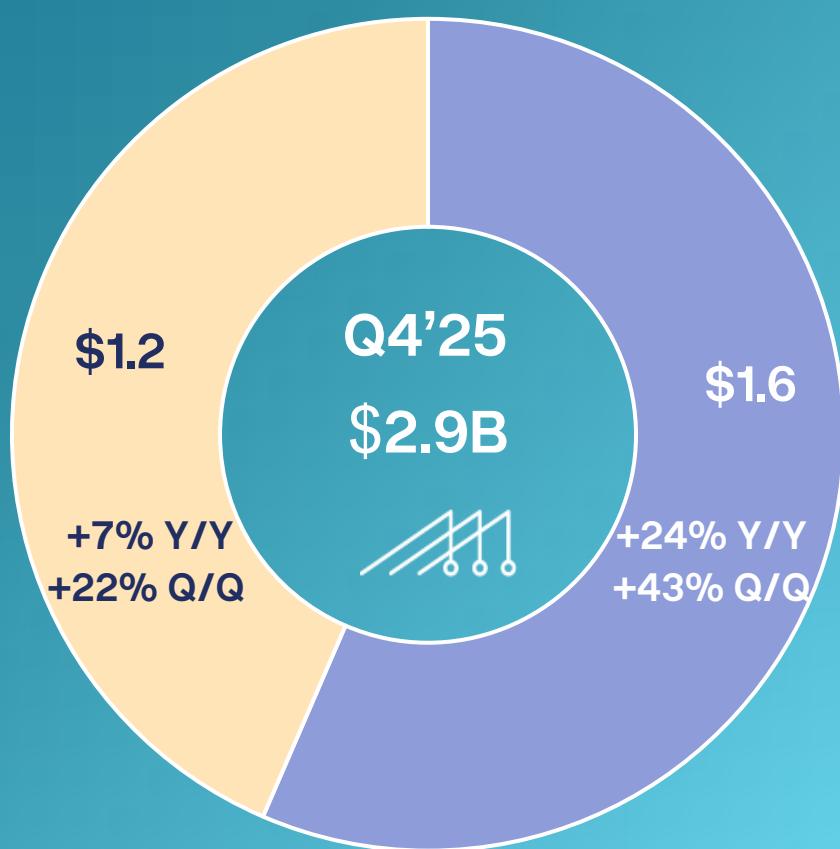
Q4'25 Performance Breakdown

- **Global Components** up +22% YoY, up +6% QoQ
 - The book-to-bill remains above parity in all regions, backlog is up four quarters straight, and lead times extending modestly
 - **Americas** – Healthy growth driven by A&D, industrial, transportation, networking & communications
 - **APAC** – Broad based growth, driven by compute, consumer electronics, and EV
 - **EMEA** – Performed above seasonal, with improving orders & backlog
- **Enterprise Computing Solutions** up +16% YoY, +33% QoQ
 - Total billings were \$7.1B, up 16% YoY
 - Backlog grew ~75% YoY, finishing 2025 at an all-time high

Global Components



Enterprise Computing Solutions



■ Asia Pacific

■ Americas

■ EMEA



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Outlook

- Midpoint guidance for Q1'26:

	QoQ	YoY
Consolidated Sales	-6%	+21%
Global Components	+1%	+25%
Global ECS	-20%	+13%

- Arrow highlighted above-seasonal trends for Components in Q1'26 across all regions

2026 Outlook:

- Arrow expects the gradual cyclical recovery to continue in 2026
- Macro and geopolitical uncertainty continue to be considerations
- Inventory normalization throughout the supply chain is still in progress



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