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The 1-Minute Brief

# Arrow Electronics Q3’26 Earnings

Announced on 05, Nov’26

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# Key Takeaways

- Q3’26 sales were a record $10.7B, up 39.0% YoY and 7% QoQ, driven by strong broad-based demand across geographies, end markets and customer segments
- Global Components benefited from sustained unit demand, higher memory prices, improving bookings and growing backlogs extending into mid-2027
- Higher inventory in Q3 reflects strong demand and large upcoming data center infrastructure orders, including investments in Arrow Intelligent Solutions
- Value-added services and customized compute/storage solutions continued to drive profitability

*ECS (Enterprise Computing Solutions)

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# Performance Breakdown

1. **Global Components** up +43% YoY, up +8% QoQ

   Broad-based growth across regions, verticals, and customer segments, supported by healthy bookings and backlog visibility; IP&E* components sales exceeded $1 B for the third consecutive quarter

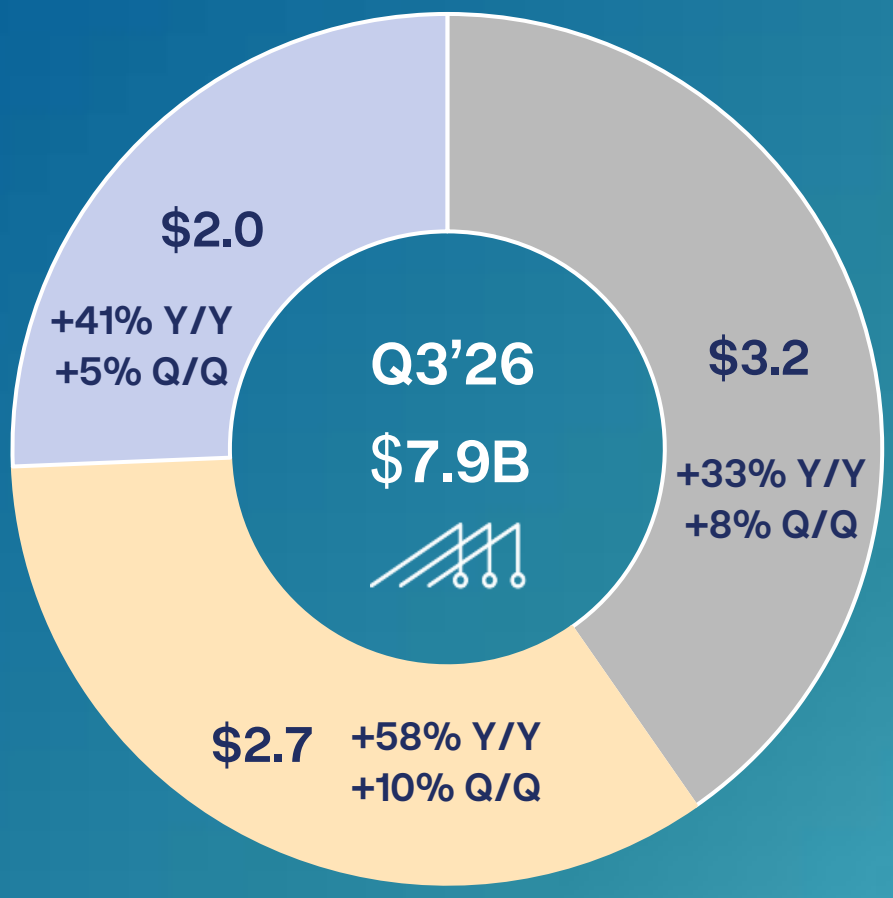
   - **Americas** — broad-based strength led by industrial, A&D, transportation, and computing
   - **APAC** — growth led by industrial, networking, and transportation
   - **EMEA** — strength in aerospace & defense and networking

2. **Enterprise Computing Solutions** up +29% YoY, up +6% QoQ

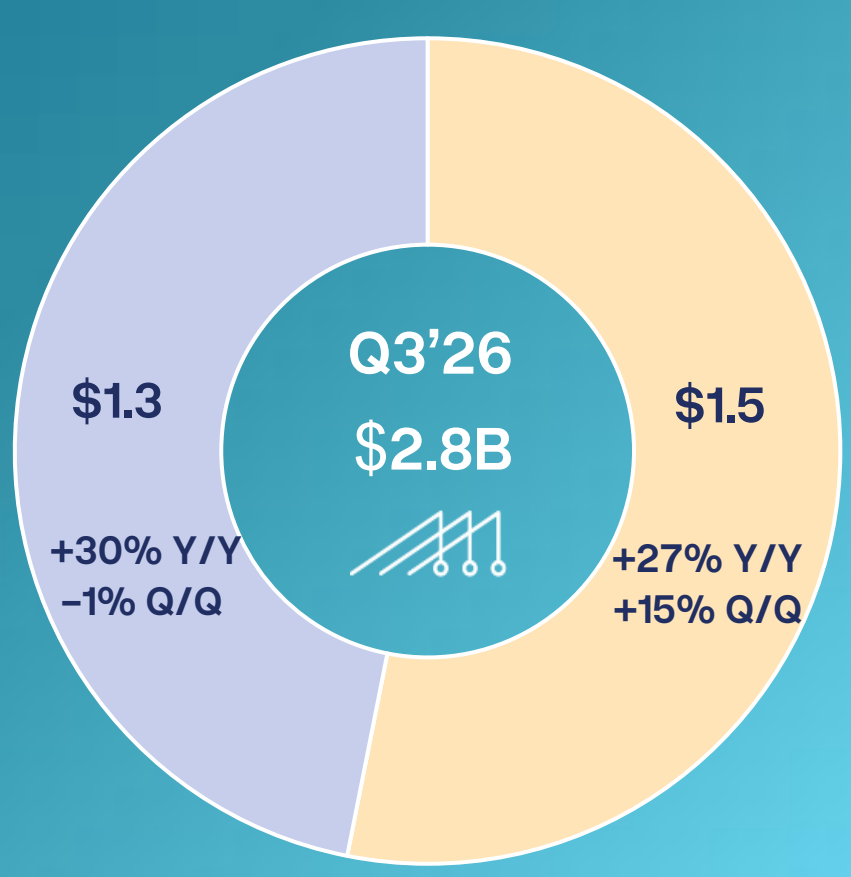
   Delivered a strong quarter, exceeding expectations on robust demand and backlog conversion, driven by AI infrastructure, cloud, cybersecurity and broader IT modernization

*IP&E- Interconnect, Passive, and Electromechanical components

## Global Components




## Enterprise Computing Solutions




Asia Pacific  Americas  EMEA

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# Outlook

- **Midpoint guidance for Q4’26:**

| | QoQ | YoY |
|---|---|---|
| Consolidated Sales | +11% | +35% |
| Global Components | +5% | +42% |
| Global ECS* | +26% | +22% |

- **Global Components**: Revenue growth is expected to be driven primarily by higher unit volumes, supported by broad-based demand recovery
- **ECS**: Growth is expected to benefit from strong AI, cloud, storage and infrastructure investments, along with seasonal demand
- **AI Infrastructure**: Continued investments in compute, storage, networking and power infrastructure are expected to support demand
- Improving demand across industrial automation, robotics, aerospace and defense, and mass-market electronics is expected to create further growth opportunities

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