



CITY OF GARY
EDDIE D. MELTON
MAYOR

COMMUNITY DEVELOPMENT
LATREA T. REED, DIRECTOR
ADRIAN YATES, DEPUTY DIRECTOR

MEMORANDUM

TO: Board of Works

FROM: Judith L. Samson, Programs Coordinator, Department of Community Development

DATE: January 15, 2026

SUBJECT: Request for Approval to Issue RFQ – New Construction Builds and Banking Services

The purpose of this memorandum is to request the Board of Works' approval to issue two Requests for Qualifications (RFQs) to support upcoming City initiatives and operational needs.

1. RFQ – New Construction Build Services

The City intends to release an RFQ to establish a list of qualified contractors/builders capable of completing new construction projects. These services may include full general contracting, site coordination, permitting support, and construction of residential and/or small-scale community development projects as needed. Issuing this RFQ will allow the City to identify experienced firms, ensure code compliance, and improve project delivery timelines.

2. RFQ – Banking Services

The City also intends to issue an RFQ for banking services to identify qualified financial institutions capable of providing reliable, secure, and cost-effective banking support. Services may include depository accounts, cash management, ACH/wire services, merchant services, fraud protection, and other banking-related functions necessary for day-to-day operations and program administration.

Issuing these RFQs will help ensure the City maintains a competitive and transparent procurement process while securing qualified partners for both construction and financial services.

Requested Action:

Approval from the Board of Works to advertise and release the RFQs for **New Construction Build Services** and **Banking Services**.

Please contact me if additional information is needed.

Respectfully submitted,

Judith L. Samson

Programs Coordinator

Department of Community Development

(219) 881-5075, X16753