



**CITY OF GARY**  
**EDDIE D. MELTON**  
MAYOR

COMMUNITY DEVELOPMENT  
**LATREA T. REED, DIRECTOR**  
**ADRIAN YATES, DEPUTY DIRECTOR**

## MEMORANDUM

**TO:** Board of Works  
**FROM:** Judith L. Samson, Programs Coordinator, Department of Community Development  
**DATE:** January 15, 2026  
**SUBJECT:** Request for Approval to Issue RFQ – New Construction Builds and Banking Services

---

The purpose of this memorandum is to request the Board of Works' approval to issue two Requests for Qualifications (RFQs) to support upcoming City initiatives and operational needs.

### **1. RFQ – New Construction Build Services**

The City intends to release an RFQ to establish a list of qualified contractors/builders capable of completing new construction projects. These services may include full general contracting, site coordination, permitting support, and construction of residential and/or small-scale community development projects as needed. Issuing this RFQ will allow the City to identify experienced firms, ensure code compliance, and improve project delivery timelines.

### **2. RFQ – Banking Services**

The City also intends to issue an RFQ for banking services to identify qualified financial institutions capable of providing reliable, secure, and cost-effective banking support. Services may include depository accounts, cash management, ACH/wire services, merchant services, fraud protection, and other banking-related functions necessary for day-to-day operations and program administration.

Issuing these RFQs will help ensure the City maintains a competitive and transparent procurement process while securing qualified partners for both construction and financial services.

#### **Requested Action:**

Approval from the Board of Works to advertise and release the RFQs for **New Construction Build Services** and **Banking Services**.

Please contact me if additional information is needed.

Respectfully submitted,

**Judith L. Samson**

Programs Coordinator

Department of Community Development

(219) 881-5075, X16753