



Samoa Airport Authority

Clarification No. 7

Request for Bids
(Two-Envelope Bidding Process)

Samoa Aviation and Roads Investment Project

Grant #: IDA-E0080

Procurement of:

**Supply & Installation of NAVAIDs Equipment for Faleolo International
Airport**

RFP No: *SAA/GO-001*

Consulting Services for: *Supply & Installation of NAVAIDs Equipment for
Faleolo International Airport*

Client: Samoa Airport Authority

Country: *Independent State of Samoa*

Issued on: 30 March, 2026

30 March 2026

To all Interested Bidders:

1. Please find below our responses to clarifications sought to date:

Item Ref.	Existing provision in Bid Clause	Questions Raised	Response from SAA
	General	Could you please confirm who will be responsible for opening the LC for payments – SAA or the World Bank?	The Letter of Credit is opened and initiated by SAA and MOF, and furnished to the Government’s local Bank (ANZ). However, it is issued only after the contact has been awarded.
Clause 15.2	The Bidder may express the Bid price in any currency. If the Bidder wishes to be paid in a combination of amounts in different currencies, it may quote its price accordingly but shall use no more than three foreign currencies in addition to the currency of the Purchaser’s Country	We understand that payments will be made by SAA in these currencies — could you please confirm this?	Yes, Correct
		Can a local subcontractor (for civil works) submit claims directly to SAA in SAT for their portion of the works?	No, all claims are paid directly to the lead contractor or JV in the case of a JV. Note, this contract is a lump-sum contract with a payment schedule described in GCC 16.1 of the Bidding Document
		We would also appreciate clarification on the implications regarding withholding tax deductions	The appropriate withholding tax rate will be deducted based on whether the lead firm or JV is a resident or non-resident. Again, the payment from SAA is paid to only the lead supplier/contractor.
General		Is withholding tax included within the USD 5 million budget, or is it to be considered separately?	The USD 5mil is the allocated budget for the Bidder’s information awareness. The Bidder will not be disqualified for responding with a price above USD 5mil. The price proposed by bidders should account for the appropriate withholding tax. The Bidder's price will be evaluated against the lowest of all evaluated against the lowest of all Evaluated Bid Prices among responsive Bids, but not against the said USD5mil budget.
		Are these taxes reclaimable after project completion?	Withholding taxes for residents can be claimed by obtaining P5 forms from MOF for this contract. Please note – this only applies to the lead supplier/contractor. SAA does not make payments to any subcontractors – that is between the lead contractor and their subcontractors, and SAA does not hold any responsibility in the payment of subcontractors.

Item Ref.	Existing provision in Bid Clause	Questions Raised	Response from SAA
	General	Is the After-Sales Support component included within the overall project budget?	The cost of the after sales services within the mandatory Warranty period (Year 1 and 2) shall be covered in the Warranty (within the project budget). The cost of the required after sales service after the Warranty Period (from Year 3 to 15) shall be priced separately, for evaluation purposes only. The After-Sales services from Year 3 is not part of the overall project budget. Please note that The Purchaser reserves the right to enter into a separate contract for provision of after-sales services (Year 3 to Year 15) at its discretion at the time of the contract award or any other time, based on the availability of the funding and Government of Samoa's priority.
		If so, could you clarify SAA's expectations in terms of scope? For example, does this include provision of spare parts and on-site visits, or would remote support be considered sufficient? It would also be helpful to understand the expected requirements from Year 3 through to Year 15.	Please refer to section 14.2 and 14.4 of the Technical Specifications for the scope of the Warranty and After-sales Support Services. It is important to note that the Contractor is required to demonstrate their provided equipment and systems meet all the reliability and availability as well as maintenance performance set out in the maintenance plan to be provided by the Contractor. If the Contractor is found to not meet the requirements, they may be considered as not meeting the contract requirements. Please also refer to Bidding Document ITB 17.2, ITB 34.6 and Clarification No. 2 regarding how the After-Sales will be evaluated and implemented.

All clarifications are now closed, and any further queries will not be accepted.

For further queries, please contact Ms. Ausialemanaia Faapusa S. Tovio:

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Signed,



Rusetaneti Taaloga
SARIP SAA PIU PM
For & On Behalf of:

Tumanuvao Evile Falefatu
GENERAL MANAGER
SAMOA AIRPORT AUTHORITY