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File Ref:

GOVERNMENT OF SAMOA
MINISTRY OF WORKS, TRANSPORT & INFRASTRUCTURE

Meeting Minutes: Pre-Application Meeting for Works-01a – Alaoa Multipurpose Dam Project

Date	Monday, 28 September 2026
Time	2:00 p.m. Samoa Time
Location	Online meeting via Microsoft Teams
Project	Alaoa Multipurpose Dam Project
Contract	Works-01a – Construction of Multipurpose Dam and Small Hydro Power Plant

1. Attendees

Name	Organisation/Companies
Bu Liu	JWHC Co., Ltd.
Leiataua M. Tom Tinai	Tinai and Gordon
Leonardo Ah Liki	Ah Liki Construction
Marie Silva	Silva Group Ltd.
Michelle Kumar	McConnell Dowell
Mike Liu	HNAC Technology Co., Ltd.
Pasha Hong	ZHCG
Pushpa Rasnayake	Browns Engineering and Construction
Sasini Jayawardhana	Vidullanka PLC, Sri Lanka
Indika F.	Browns Investments
Brook Zhang	ZHCG
Shishir Malaviya	Pacific Engineering Projects Ltd.
Dongjin "DJ" Park	Samsung C&T, South Korea
Fonoti Perelini S. Perelini	MWTI PMU
Leseaimalo Clarissa Laulala	MWTI PMU
Jenny Yan Yee Chu	ADB
Kadir Deniz	ADB
Belvina Puamau	ADB
Rosa Faasau	MWTI PMU
Alex Meafou	MWTI PMU
Maira Falevaai	MWTI PMU

2. Introduction

The Pre-Application Meeting was held in accordance with ITA 7.2 of the Prequalification Document for Works-01a – Construction of Multipurpose Dam and Small Hydro Power Plant. The purpose of the meeting was to provide prospective Applicants with an overview of the Project, the prequalification process and the applicable qualification and evaluation requirements, and to provide an opportunity for prospective Applicants to seek clarification on the Prequalification Document. Prospective Applicants were reminded that attendance at the meeting was optional and that non-attendance would not constitute grounds for disqualification. Prospective Applicants were also advised that any formal modification to the Prequalification Document would be issued exclusively through an Addendum.

- The Project scope and current status were presented.
- The prequalification process and submission arrangements were explained.
- The eligibility and qualification requirements were summarised.
- The rated criteria and shortlisting approach were presented.
- The Application submission deadline and official communication arrangements through Govt TenderLink were confirmed.

3. Queries and Responses

Query	Response
Each attendee was given a chance to introduce themselves and ask any question.	
No questions or requests for clarification were raised during the meeting.	

4. Queries and Responses responded during the meeting in Manila on 24 September 2026

1) Why the RCC method is selected for the dam and whether the Client is open to alternative methods.

The selected method is the result of past studies and field investigations, taking into account site conditions. Given that additional studies (seismic, flood PMP PMF and geotechnical) are ongoing, if the studies demonstrate that a different method/type of dam would be feasible, the Client is open to consider and decide on alternative methods/type of dam. However, currently, RCC method is defined as the most feasible option.

2) Is it possible to increase the maximum number of shortlisted applicants from three to six?

The maximum number of shortlisted applicants was determined based on received feedback from participants from the previously organized early market engagement activities. Originally up to six participants were envisaged, however, the consultation with the market revealed a frequent and consistent ask to reduce the number due to considerable cost of bid preparation in the bidding process (i.e. preparation of concept designs, additional technical investigations etc.). Therefore, in order to make the bidding procedure more appealing it is decided that up to three highest ranked participants will be shortlisted and an increase of this number is not envisaged.

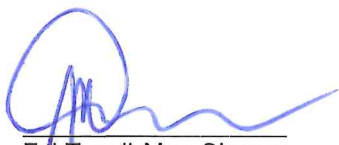
3) Additional remark:

Please note that Effective since 1 January 2026, all ADB-financed works contracts with international advertisement must ensure that at least 50% of the total project labor force (by person-days) is sourced within the country, except where ADB approves otherwise in writing, which shall be assessed at the bidding stage (not at prequalification stage) as part of technical proposal evaluation. As part of this requirement, at least 50% of total staff time (person-days) must be performed by local workers. Local labor includes unskilled, semi-skilled, and skilled workers sourced within the borrower's country and directly deployed for construction works. Labour means male and female.

5. Other

- Prospective Applicants were reminded that all formal communications concerning the prequalification process must be submitted through the official communication channel specified in the Prequalification Document.
- Formal clarifications, these minutes and any Addenda will be communicated to all prospective Applicants through TenderLink.
- Any question that could not be fully addressed during the meeting will be answered through a subsequent formal written communication.

These minutes record the matters discussed during the Pre-Application Meeting and do not amend the Prequalification Document. Any modification to the Prequalification Document will be made exclusively through the issuance of an Addendum. In the event of any inconsistency, the formally issued Prequalification Document and any Addenda shall prevail.



Fui Tupa'i Mau Simanu
Chief Executive Officer