## **THESIS CAPITAL PARTNERS**

# **Strategic Investor Overview**

Control Buyouts. Long-Term Orientation. Operator-First.

#### Who we are

Thesis Capital is a control-oriented private equity firm purpose-built to solve the \$10 trillion succession gap in the U.S. lower middle market.

We acquire established businesses—often founder- or familyowned—and install one of our pre-vetted Operating Partners as CEO on Day One. These leaders are:

- Individually screened and interviewed
- Trained in-house with a proprietary onboarding process
- Matched to each investment based on deep sector experience and operational fit

Our HoldCo structure allows us to:

- Deploy patient, long-duration capital
- · Compound free cash flow over time
- Transition select assets into continuation vehicles when appropriate

TECHNOLOGY

Our companies gain access to a proprietary suite of tools providing

scale to IT systems, day one

TRAINING

Executive team members receive 6 weeks of comprehensive training post-acquisition

NICHE OPERATORS

Deep bench of operators with

decades of experience in healthcare,

software, manufacturing, etc

### **Our Criteria**

- \$4 to 25 million in EBITDA
- 5+ years of revenue performance
- 7+ years of operating history
- History of distributions
- Middle management structure in place

#### **Track Record**

- Capella Solutions: 13.2x MOIC in 2 years
- Zibtek: 6.0x MOIC / 57% IRR
- Active Platforms: 3.0x+ projected MOICs across portfolio
- · Zero impairments to date



### Leadership Team





Partner



**Connor M. Chakeen** Ian J.H. Reynolds Managing Partner

Tim Belton Independent Board Director





Matias Wainstein Investment Director

Daira Zunino Investment Associate



SUPPORT STAFF

**OUR PLATFORM** 

Executive team members are paired with advisors in Thesis network with global F500 experience that can guide growth post-acquisition

GOVERNANCE





**Deal Flow Engine** 

# **Deals Reviewed**

**Every 6 Months** 

**Contact Us** 

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