

DARE TO BE BOLD: *Possibility Circle*

ADVANZ Pharma

February 26, 2026

LOCATION:

Sheraton Centre Toronto Hotel

OBJECTIVES

1. KAMs are getting out of their comfort zone to DARE to be BOLD, using the DARE framework.
2. Finding your next gear: if you're on a good path but want to be better (IMPROVE), or if you want to make a change with a new behaviour (CHANGE).
3. Overcoming what's holding us back, embracing discomfort and supporting each other as we DARE to be BOLD.

PRE-WORK

DARE framework & DIScomfortable compass: <https://youtu.be/LoKgUgqTksQ>

TIMELINE	DESCRIPTION
8-9am	Breakfast
9-915am	Charter: co-creation of norms for the meeting
915-930am	Concept: DARE to be BOLD & DIScomfortable compass
930-1000am	Activity: "What's One Thing You've Outgrown?"
10-1015am	Perception vs Perspective
1015-1030am	BREAK
1030-1045am	Micro Bravery: DARE-DIS
1045-1145am	DARE Development Planning
1130-12pm	Wrap Up & Next Steps
12-1pm	LUNCH