

# Global FinTech M&A and Investment Activity

Q1 2026



# About Venero Capital Advisors

# Investment banking dedicated to your success

We are specialist M&A and corporate finance advisors delivering standout results for founders.

## FOUNDER-FOCUSED M&A ADVISORY

We champion founder-led businesses at every step so you can approach M&A with confidence, clarity, and control. From deciding if it's the right time to sell and hiring the right advisor, to positioning your company for sale, creating maximum leverage, and navigating due diligence.

## EQUITY CAPITAL RAISING

Well-executed private placements underpinned by access to a global network of institutional investors.

## DEBT FINANCING

Tailored capital structure solutions to support your financial objectives across market cycles.



## Our Competitive Advantage

### HANDS-ON SENIOR PARTNERS

All transactions are led by hands-on senior Partners with decades of experience across multiple sectors and complex deal structures.

### INTERNATIONAL BUYER NETWORK

With an extensive network spanning 20+ countries, we deliver superior outcomes by connecting clients with both local and international acquirers.

### DEEP MARKET INSIGHTS

We specialize in preparing businesses for successful exits. Our team has advised \$60 billion+ worth of M&A and financing transactions.

# Our global team of seasoned M&A advisors

Our advisors bring decades of experience from top-tier financial institutions, combining deep sector knowledge with proven transaction expertise to deliver exceptional client outcomes.



**Georgios Markakis**

25 years' experience in M&A, debt and equity financing at Deutsche Bank and Morgan Stanley.



**Michael Goodwin**

30 years' experience in strategy, M&A, capital raising and operations for high-growth tech businesses.



**George Galanopoulos**

22 years of corporate finance experience across public and private markets; previously at Rothschild & Co.



**Charles Bedard**

Extensive track record in buy-side and sell-side M&A advisory, with focus on US mid-market business.



**Marc Garrido**

Over 35 years' experience with focus on fundraising, M&A and business transformation.



**Argyris Chatziliadis**

20+ years in structured finance, covering PEs and corporates with 80+ deals worth \$20bn+; previously at HSBC.



**Elie-Charles Youssef**

Experienced entrepreneur and M&A advisor with over 21 years in tech, specialising in sell-side execution and maximising founder exit value.



**Thierry Vanbever**

M&A and corporate development leader with 30+ years' experience and deep industry-specific focus.

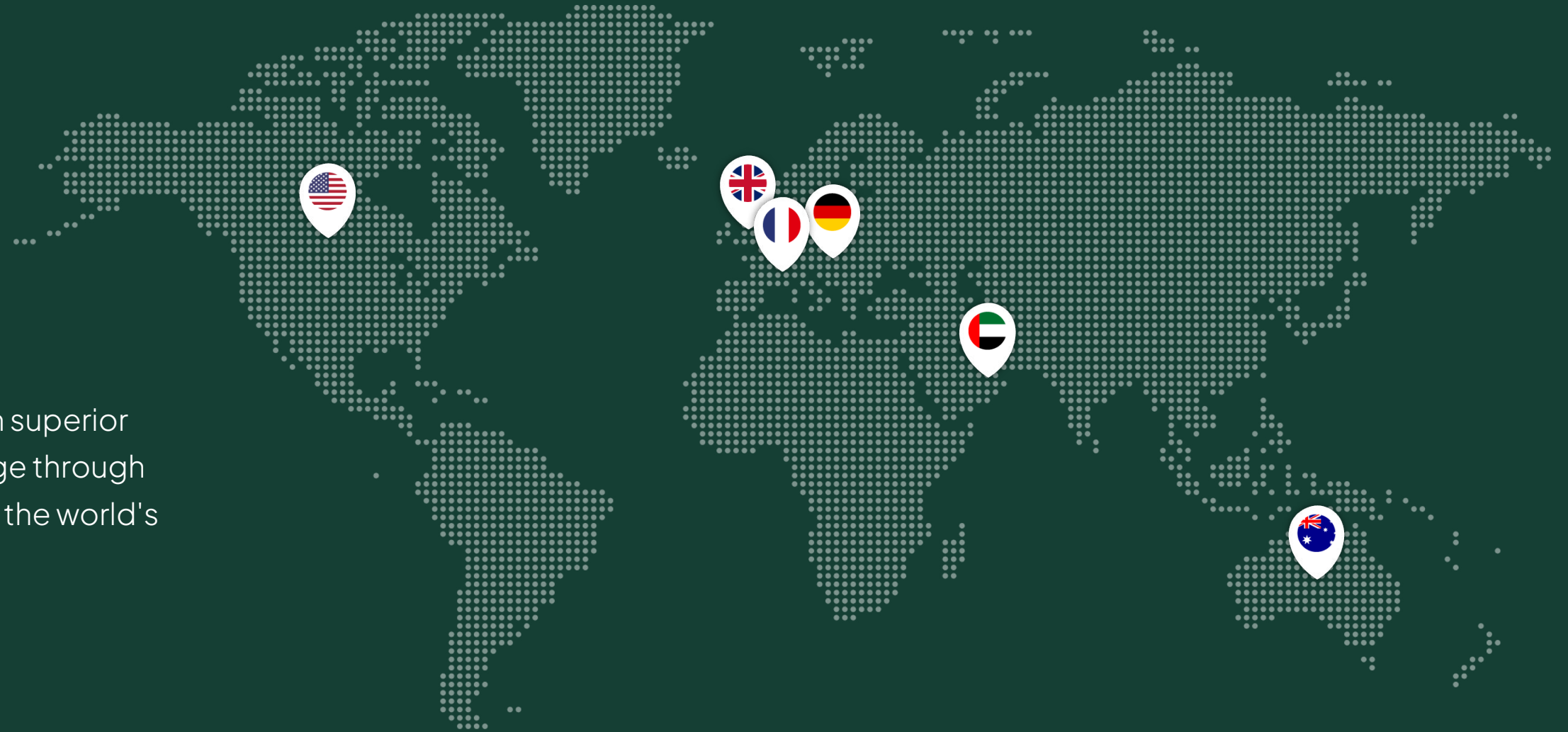


**Matthias Bartholdi**

Accomplished track record of DACH-centric client coverage and M&A transaction support.

# International presence

We provide our clients with superior service and global coverage through colleagues and partners in the world's major financial hubs.



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# FinTech M&A Market Insights

# The global FinTech M&A market is back



**Georgios Markakis**  
 Managing Partner  
 Venero Capital Advisors

2025 was the strongest FinTech M&A year on record by number of transactions, with 1,090 announced deals and over \$203bn of volume, while total FinTech deal activity across financings, M&A and IPOs reached \$334bn across 5,000+ transactions.

That rebound was not random. Lower rate pressure, the return of large-cap strategic buyers, renewed sponsor activity, and AI-driven capability gaps all pulled buyers back into the market.

For sellers, the practical takeaway is simple: quality assets are getting attention again, but the market is rewarding strategic fit, recurring revenue, and defensible infrastructure more than broad narrative growth.

The AI narrative deserves particular attention. For much of 2023 and 2024, investors and founders wrestled with whether large language models would hollow out entire categories of financial software overnight. The reality has been more measured. FinTech sits among the harder sectors to displace with AI alone.

Competitive advantage in financial services is built on proprietary regulatory expertise: command of specific tax codes, compliance frameworks, licensing regimes, and audit requirements that took years to develop and that no AI model can simply replicate without first clearing the same regulatory hurdles. The EU AI Act's classification of credit scoring, AML, and risk-profiling systems as high-risk AI further ensures that any new entrant faces an equivalent compliance burden, not a shortcut around it.

For well-capitalised, compliant FinTechs, this dynamic is continuing to reshape the market in 2026. AI is less a threat to their moat than an accelerant of it. Those with modern infrastructure are deploying AI at a pace that legacy institutions cannot match, and acquirers are pricing that capability premium accordingly. AI-native platforms are commanding 20 to 25 percent valuation uplifts versus comparable non-AI peers.

**1,090**  
 FinTech M&A  
 transactions in 2025

**\$203bn**  
 Global FinTech M&A  
 in 2025

**59**  
 \$1bn+ M&A deals in  
 2025

**40%**  
 Cross-border share of  
 strategic M&A deals

**20–25%**  
 Valuation uplift for AI-  
 native FinTech  
 platforms

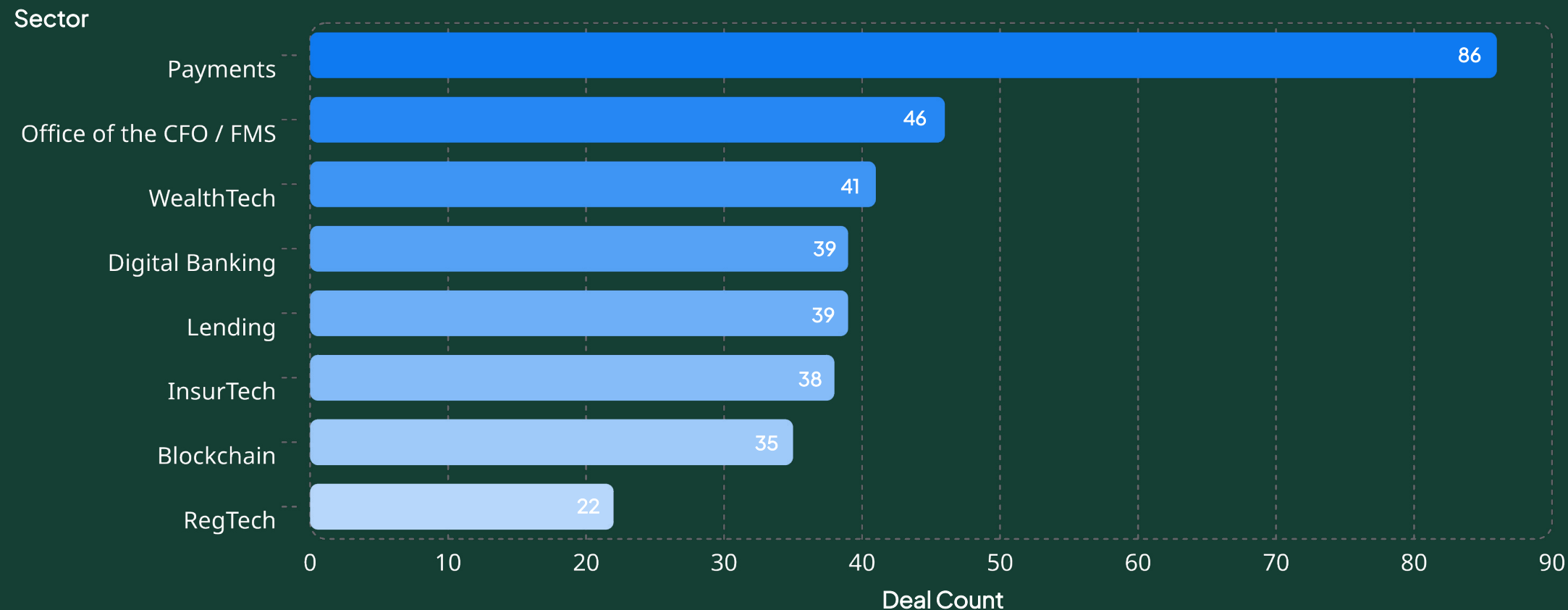
**4.2–4.4x**  
 Global median EV/Rev  
 multiple in Q4 2025

# Q1 2026 FinTech M&A Recap

Q1 2026 suggests the market remained open, while concentrated in scaled and strategically relevant areas. Activity is holding, yet conviction remains selective. Payments remained the volume leader with 86 transactions, reinforcing that money movement and merchant infrastructure continue to anchor sector activity.

The read-through is straightforward: buyers are still paying for scale, infrastructure, and workflow ownership, even as the headline number of megadeals has cooled.

## Q1 2026 Global FinTech M&A Deal Count by Sector



**346**

Total deals in Q1 2026

**86**

Transactions in Payments – the clear leader

**\$35bn**

Aggregate disclosed deal value

# 2026 Acquisition Trends



# Executive Summary

The valuation gap between premium-quality assets and everything else is widening. Blockchain continued to command the highest valuation benchmark despite a smaller deal count base, while Payments remained the center of gravity by volume. The market backdrop for 2026 remains constructive for prepared, well-positioned companies.

## Selective Recovery

The market is back. However, valuation has become more selective and evidence-based. Activity is concentrated around sectors with strategic urgency and resilient business models.

## Strategic Hotspots

Payments, infrastructure, compliance, embedded finance, and AI-enabled workflows are attracting the strongest strategic interest from buyers.

## IPO Window Matters

A credible IPO channel restores exit credibility and supports valuation confidence in M&A meaning sellers now have a real alternative.

## Private Equity Re-entry

Private equity is re-entering fintech with much sharper underwriting discipline and a clearer focus on exit pathways.

# What to expect in 2026

Expect a market that is active and increasingly selective. Buyers will still walk away from weak quality of earnings, high churn and vague strategic positioning. The bar for a competitive, premium process has risen.



## 1. Deal volume in Hotspots

Deal volume to hold in hotspots such as payments, infrastructure, compliance, embedded finance, and AI-enabled workflows through Q2 2026 as buyers focus on quality assets



## 2. Large Deals & Capability Buys

Continued momentum in large-cap transactions, capability-led acquisitions, and portfolio streamlining.



## 3. Cross-Border Stays Elevated

Companies will continue buying geography, licensing, and regulatory access, not just product features.



## 4. Priority Targets: AI, Embedded & Compliance

AI, embedded finance, fraud, and compliance infrastructure remain top-priority acquisition targets for scaled buyers.

# Regulation is shifting from blocker to catalyst

Regulation is no longer a blocker. In several fintech categories, clearer rules are helping buyers move with more confidence and helping stronger companies use compliance maturity as a differentiator. Tougher expectations around data, AML, and controls are pushing weaker operators toward consolidation, making regulation a sorting mechanism rather than a constraint.

**Effect for Sellers:** Regulatory clarity does not dilute diligence, it raises the bar. Data governance, AML controls, localization readiness, and security documentation must be in order before a process begins.

## Where clarity is emerging

### Stablecoins

Clearer regulatory frameworks improving buyer confidence in digital asset infrastructure

### AML & Controls

Tougher standards pushing weaker operators toward consolidation

### Open Banking

Supervisory treatment improvements enabling more confident deal structuring

### EU AI Act

High-risk AI classification creating compliance moats for established players

### United States

Faster approval timelines, deregulatory momentum for non-systemic deals, and the GENIUS Act are tailwinds for compliant digital asset infrastructure.

Regulatory clarity is reducing transaction risk for buyers in the crypto and payments space.

### Europe

PSD3 and open banking standardization are increasing interoperability requirements, which in turn support API consolidation and platform combinations.

Europe's regulatory push is actively creating M&A logic for cross-border aggregators.

# AI is widening the valuation gap

20–25%

Valuation Premium

Estimated premium for AI-enabled FinTechs over comparable non-AI assets.

27%

AI-Directed Funding

Share of FinTech funding directed to AI-native

20–30%

Execution Efficiency Gain

Faster and cheaper deal execution using AI tools



The market is already separating AI-enabled assets from everyone else. That does not mean every company gets a premium, it means the burden of proof is now higher. Buyers want measurable ROI: lower headcount intensity, faster onboarding, better fraud control, or better underwriting. **Generic AI labelling will not clear diligence.**

# AI is shaping specialty credit and collections, a subset of Lending

In 2026, acquirers in Lending are placing greater value on platforms that improve recoveries, automate collections, and reduce servicing cost across the credit lifecycle. As underwriting discipline tightens, assets that combine AI-driven engagement, workflow automation, and compliance-ready collections infrastructure are becoming more strategically relevant than pure origination growth.

## Acquirer Logic

Buyers want servicing depth, lower cost-to-collect, and better loss outcomes across the credit cycle.

## Proof Point

Buyers are expanding their focus from front-end lending growth to back-end collections, recoveries, and servicing infrastructure.

## Implication for Founders

Credit platforms with embedded servicing intelligence and workflow automation should be valued more highly than lenders relying only on acquisition-led growth.

**Representative Deal:** REPAY's acquisition of KUBRA for approximately \$372m, announced March 30, 2026.

Acquisition of a billing and digital collections platform embedded in utility, government and insurance AR workflows. Highlights strategic value of verticalised bill-to-cash infrastructure and AI-enabled payment orchestration in speciality credit and collections.

# Embedded finance has become a must-have capability

Embedded finance is no longer a feature extension. It is becoming a core infrastructure layer for platforms that want to own more of the customer journey, capture more payment volume, and reduce dependency on fragmented third-party providers. In M&A, buyers are increasingly targeting assets that combine payments, banking connectivity, open banking, fraud, and compliance into a unified workflow that can be embedded directly into software and commerce experiences.

## Acquirer Logic

FinTech and payments M&A in 2026 expected to center on embedded finance, fraud prevention, identity, and targeted technology capability buys. Acquirers are filling gaps, not making platform bets.

## Proof Point

Buyers see strong strategic value in consolidating card payments, bank payments, direct debit, and open banking under one unified platform.

## Implication for Founders

Founders who can demonstrate embedded distribution, strong APIs, and partner-grade compliance are more likely to attract premium strategic buyers than companies positioned as pure feature plays.

**Representative Deal:** Mollie's acquisition of GoCardless for \$1.1bn, announced in December 2025.

The transaction combined card payments, local payment methods, bank payments, direct debit, and open banking into a single platform, explicitly aimed at solving fragmented payment infrastructure for businesses scaling internationally and building recurring-revenue models.

# Private equity is looking to re-enter with conviction

\$1tn

## PE Dry Powder

Estimate of available capital creating deployment pressure in FinTech-related buyout activity.

\$81bn

## Sponsor Buyout Volume

Sponsor-driven FinTech M&A volume in 2025, the second highest year on record

8 of 15

## Take-Privates

The majority of the largest 15 sponsor deals in 2025 were take-private transactions.

### PE Strategy Has Shifted

Sponsors favor platform assets, operational improvement stories, and tuck-in pipelines. Growth alone is no longer sufficient underwriting.

### Exit Urgency Is Real

Longer hold periods and growing LP pressure mean sponsors need to execute exits, which creates a dual dynamic of both supply and demand in the market.

### Warning for Founder Expectations

Many sponsors now underwrite efficiency first, growth second. Founders assuming every PE buyer will pay for an upside case risk mispricing their process from the start.



The overlap between sponsor appetite and strategic buyer logic should support more fintech M&A activity in 2026.



# The IPO window is open and it remains unforgiving

## 26

### Global FinTech IPOs

Global FinTech IPOs completed in 2025, up sharply from just 11 in 2024.

## 16

### US listings

Of the 26 global FinTech IPOs, 16 were listed on U.S. exchanges, reinforcing New York's continued primacy.

## \$1.4bn

### Klarna Gross Proceeds

The largest single FinTech IPO of the year, setting the benchmark for 2025 public market appetite.

## 156%

### Circle Return

Highlighting how a few top-tier FinTech issuers were strongly rewarded in a selective IPO market

⚠ The IPO window is unforgiving. The market rewarded a handful of names and punished others. For most lower mid-market founders, IPO recovery is more useful as a valuation benchmark than as a real exit route. **A well-run M&A process remains the higher-probability path to a premium outcome.**

# Cross-border M&A reached record highs

Over 40% of strategic FinTech M&A deals were cross-border in 2025 and this trend is continuing through 2026.



## Global Buyer Search is Non-Negotiable

Mid-market sell-side mandates require international buyer coverage to maximise process tension.



## Geography Is Now a Product

Category leaders are willing to buy geographic footprint, licensing, and regulatory access not just product features.



## Cross-Border Readiness Must Be Built In

Diligence preparation for international buyers needs to start early. Localisation, AML controls, and data governance cannot be retrofitted.





# 2025 FinTech M&A in Review

# Selected global deals that defined the landscape

6 landmark transactions set the tone for scale, capability acquisition, and sector consolidation

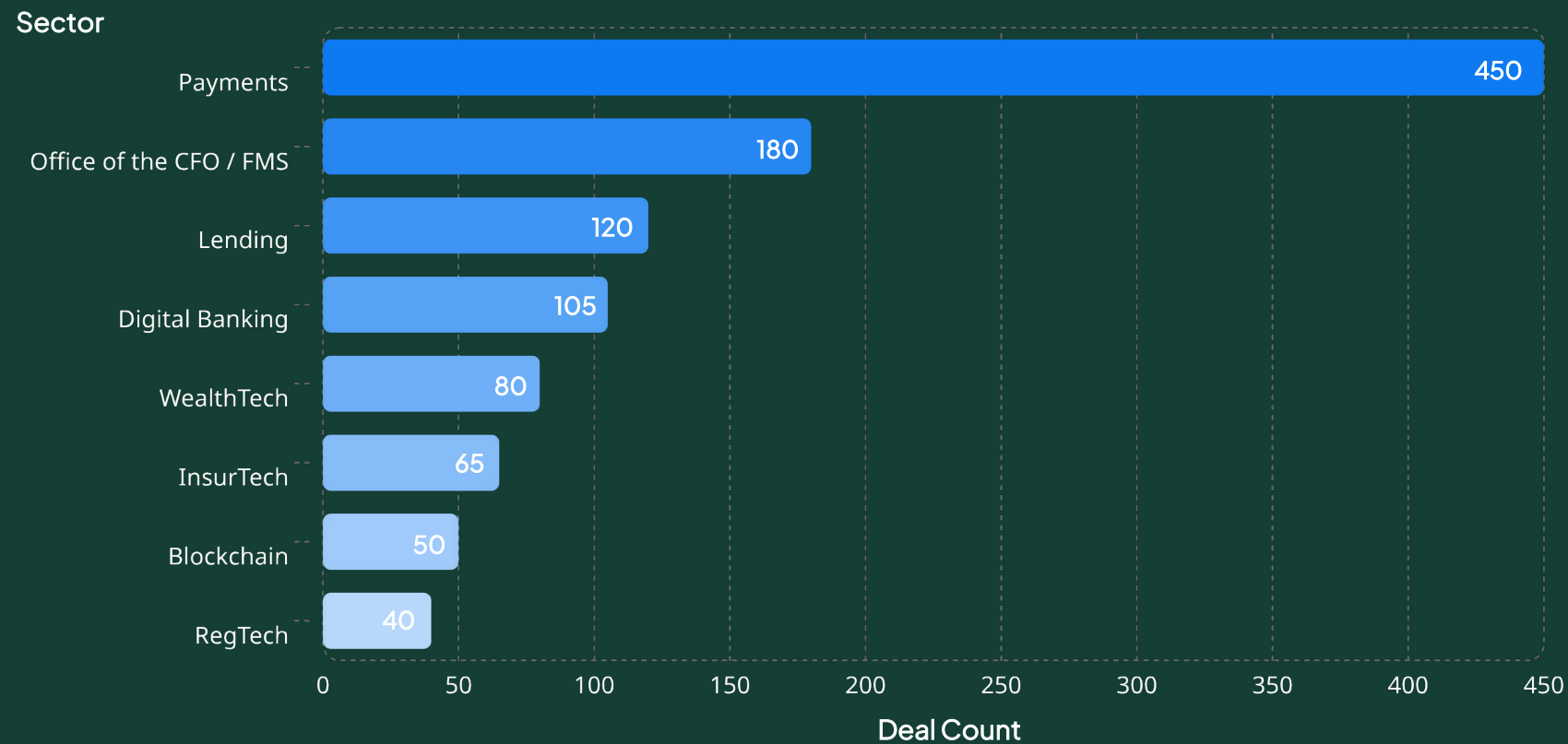
Seller	Buyer	EV	Theme
Worldpay	Global Payments	\$24.25bn	Scale and asset realignment in payments
Issuer Solutions Unit	FIS	\$13.5bn	Core strength repositioning in payments processing
Dayforce	Thoma Bravo	\$12.3bn	Large-cap sponsor take-private
Clearwater Analytics	Permira	\$8.4bn	Scaled financial infrastructure software
Deribit	Coinbase	\$4.3bn	Crypto derivatives and exchange scale
Melio	Xero	\$3.0bn	Office of the CFO and SMB financial ops expansion

# 2025 FinTech Market Recap

Under the eight FinTech sectors Venero tracks, 2025 global fintech M&A totaled 1,090 deals. Payments was the clear anchor category by count, while Office of the CFO / Financial Management Solutions (FMS), Lending, and Digital Banking were the next most active sectors.

This pattern supports a simple conclusion: the recovery was driven by scaled infrastructure, workflow-adjacent software, and mission-critical money movement categories rather than speculative growth themes.

## 2025 Global FinTech M&A Deal Count by Sector



**1,090**

FinTech M&A transactions across 8 sectors

**450**

Payment deals, the clear industry anchor

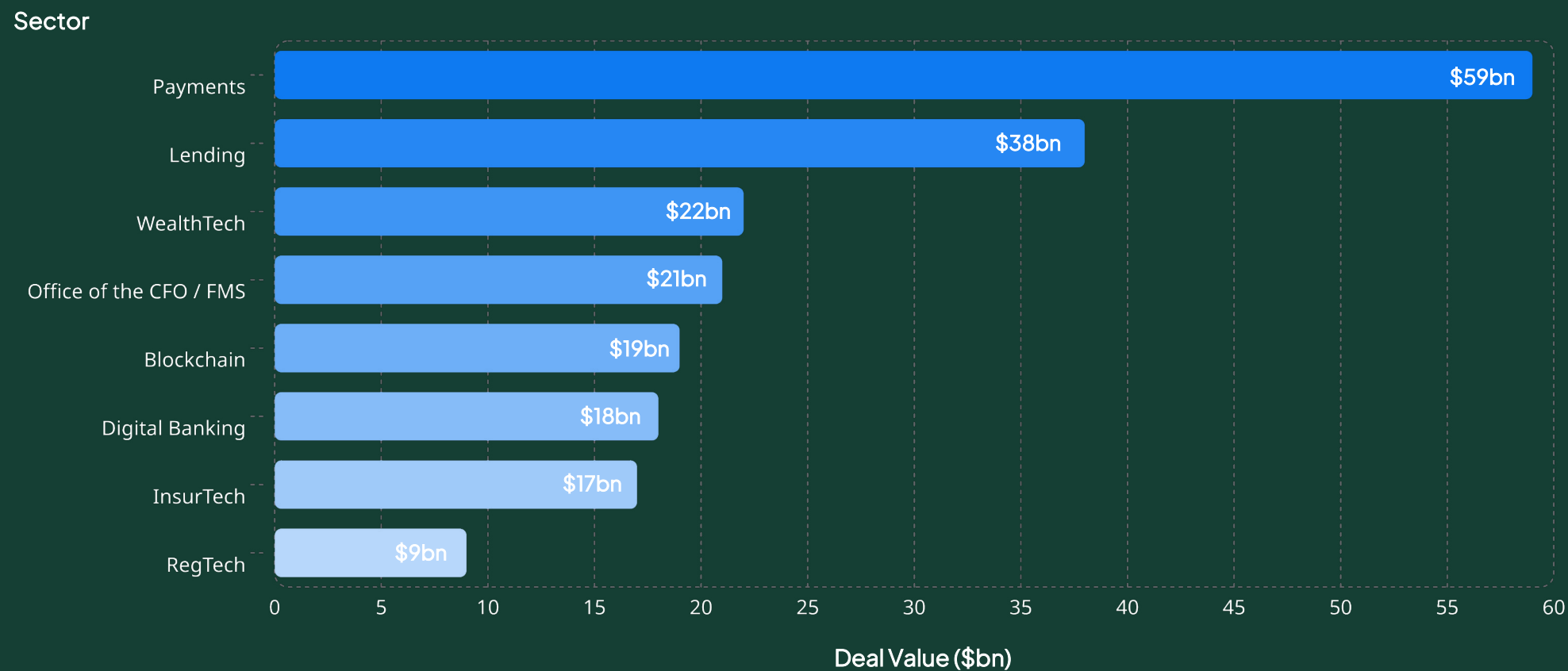
**\$203bn**

Aggregate disclosed deal value

# 2025 Deal Value by Sector

Deal count and deal value did not line up perfectly in 2025. Payments generated the largest disclosed value pool at \$59 billion across 450 transactions, while several other sectors also captured meaningful strategic value.

2025 Global FinTech M&A Deal Value by Sector (\$bn)



**\$203bn**

Aggregate disclosed deal value

Value creation was broad, not just concentrated in count leaders.

Payments and Lending drove the largest value pools.

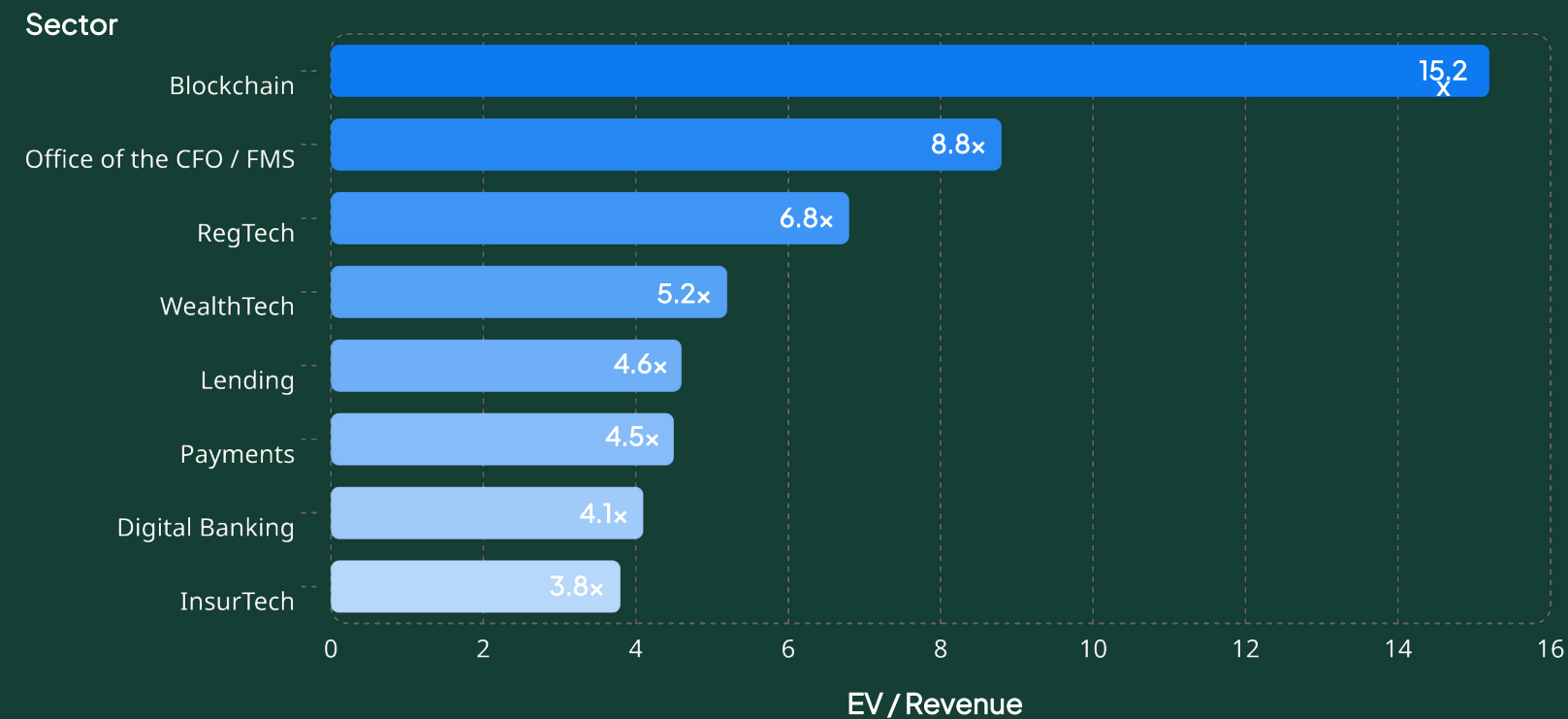
Office of the CFO / FMS and WealthTech also contributed meaningfully to disclosed value.

# 2025 Valuation Snapshot

Median sector multiples reinforce how selective the market has become. Blockchain leads the ranking at 15.2x EV / Revenue, followed by Office of the CFO / FMS at 8.8x and RegTech at 6.8x. The premium tiers are supported by infrastructure scarcity, compliance depth, enterprise stickiness, and stronger perceived strategic optionality.

AI-native FinTechs command a 20–25% valuation premium across all subsectors, with RegTech showing the highest AI uplift. North American targets attract a 45% premium over the 4.4x global average (6.4x), driven by strategic buyer competition and a deregulatory environment reducing deal approval timelines by 35%.

## 2025 Median EV / Revenue by Sector

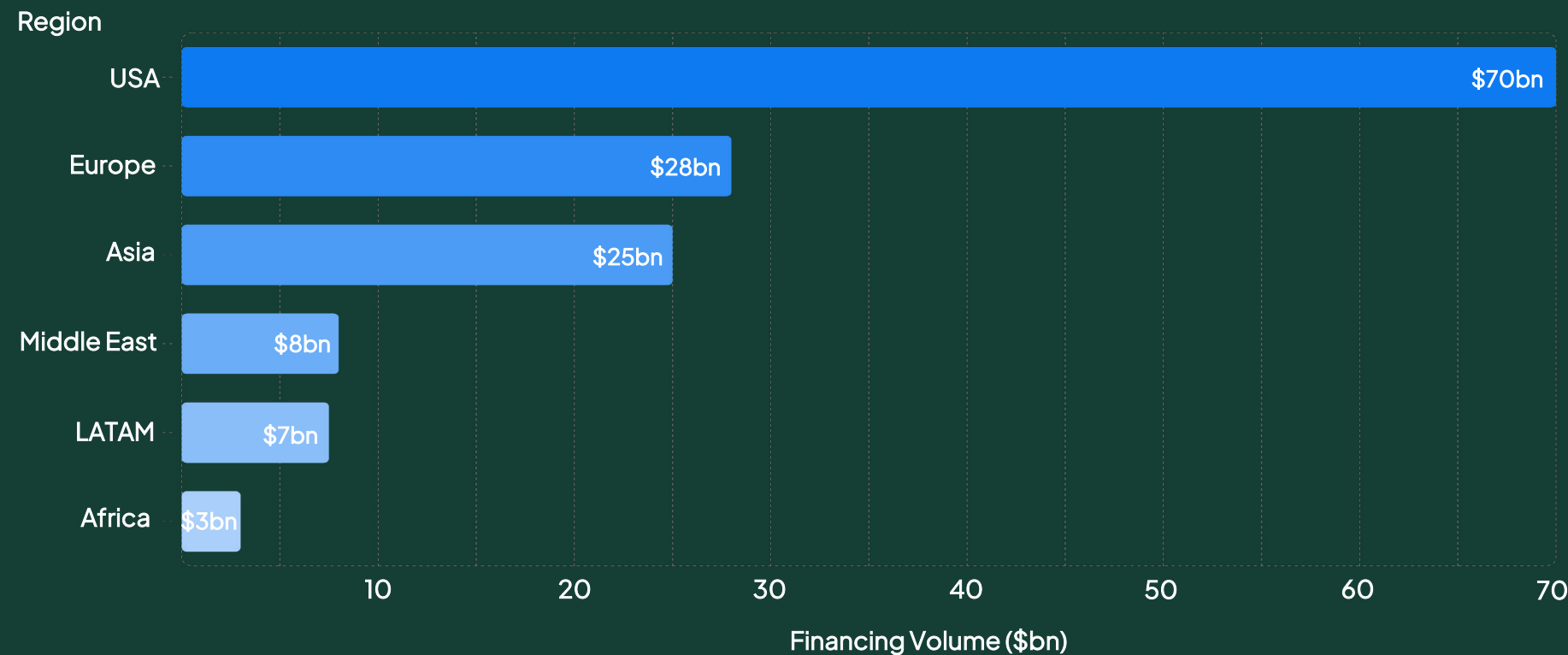


- Wide valuation dispersion across sectors
- Blockchain & CFO/FMS lead the ranking
- InsurTech & Digital Banking trail on multiples

# 2025 Private FinTech Financing by Region

The USA remained the largest FinTech financing market in 2025 by a significant margin. The Middle East saw strong growth while Europe, Asia, and Latin America were more muted relative to their historical share. The USA's dominance reflects the depth of its institutional investor base, the density of late-stage growth capital, and the concentration of AI-native FinTech platforms. The Middle East's growing share reflects sovereign wealth participation and accelerating digital finance ambition across the Gulf region.

FinTech Financing by Region (\$bn)





# Blockchain

15.2x MEDIAN EV / REVENUE

50 TRANSACTIONS | \$19BN VALUE

Blockchain M&A is becoming less about broad crypto enthusiasm and more about real-world financial rails: settlement, tokenization, custody, treasury movement, and institutional market structure. Buyers are looking for regulated access points, trustworthy infrastructure, and assets that integrate directly into money movement and capital markets workflows.

## Defining Deals

### Coinbase acquires Deribit

\$4.3bn — institutional derivatives infrastructure

### Ripple acquires Hidden Road

\$1.25bn — prime brokerage and credit network

## Key Focus Areas

- Compliance readiness and regulatory licensing
- Institutional distribution and balance-sheet credibility
- Settlement, liquidity, and asset mobility at scale
- Stablecoins, tokenization, and custody infrastructure
- Regulatory clarity (GENIUS Act) driving 25% uplift; compliance-ready platforms at premium

# Office of the CFO / FMS

8.8x MEDIAN EV / REVENUE

180 TRANSACTIONS | \$21BN VALUE

Office of the CFO / Financial Management Solutions (FMS) spans AP / AR automation, spend management, treasury, FP&A, close and consolidation, and ERP-adjacent finance workflows. From an M&A perspective, it is one of the most active horizontal software categories because these platforms sit at the cash and controls layer and are deeply embedded in customer workflows.

## Defining Deals

### TPG & Corpay acquire AvidXchange

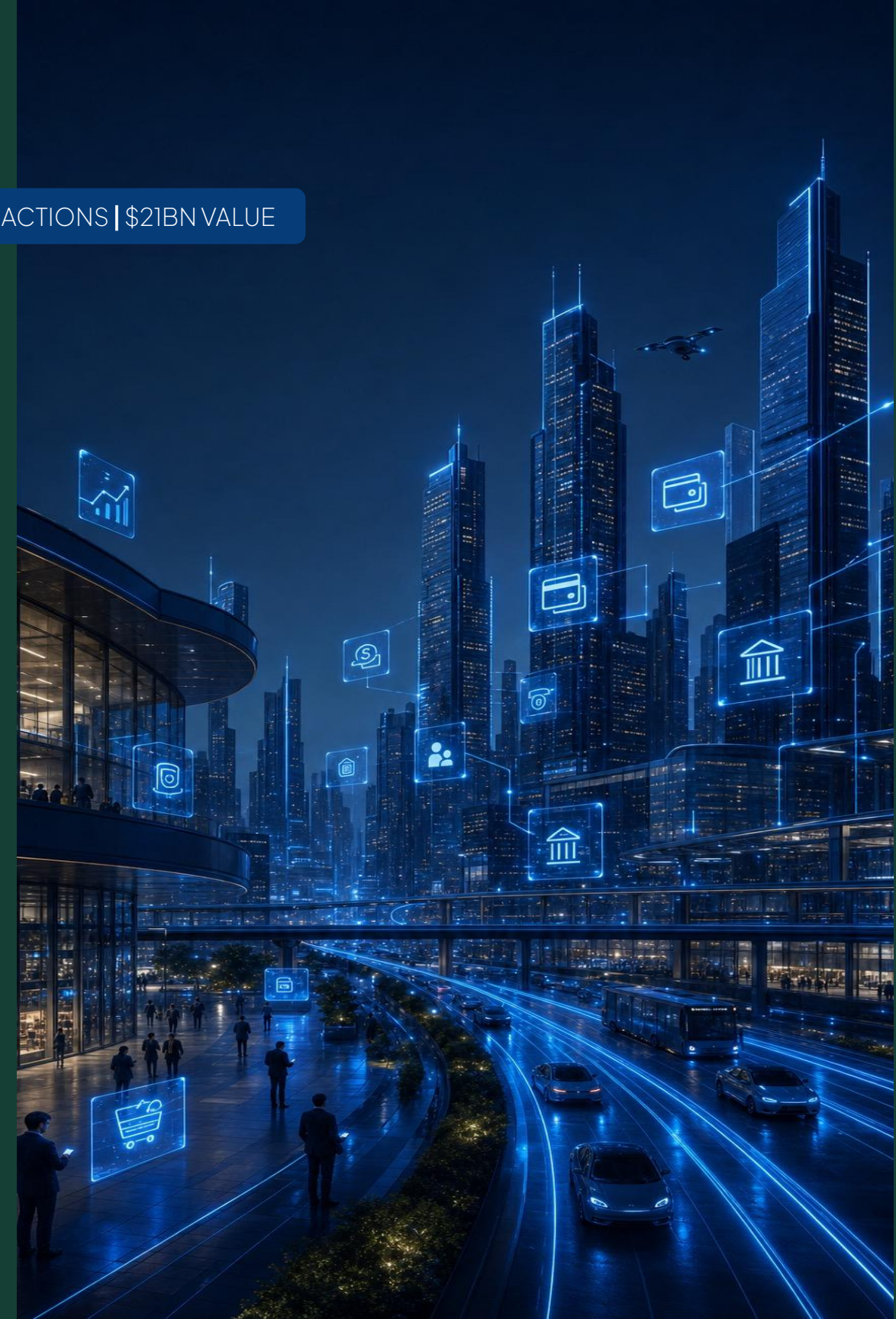
\$2.2bn – strategic bet on AP automation and embedded B2B payments at the core of the Office of the CFO stack

### Hg acquires OneStream

\$6.4bn – enterprise performance management and CFO analytics platform

## Key Focus Areas

- System-of-record proximity and workflow integration driving premium valuations
- Structured finance data and credible AI deployment improving reconciliation and close
- Finance automation with embedded payments adjacency
- Finance data infrastructure and AI-native finance workflows



# RegTech

6.8x MEDIAN EV / REVENUE

40 TRANSACTIONS | \$9BN VALUE

RegTech remains one of the cleanest strategic categories in fintech because the pain point is structural, budgets are real, and ROI is easier to defend than in more discretionary software lanes. The EU AI Act's classification of credit scoring, AML, and risk-profiling systems as high-risk AI ensures new entrants face equivalent compliance burdens — not shortcuts.

✓ RegTech shows the highest AI uplift at 25% — AI-native compliance workflows are attracting the strongest financing interest.

## Defining Deals

### Feedzai acquires Demyst

\$100m – RiskOps platform play combining data orchestration and AI-driven financial crime prevention.

### Regnology acquires Moody's

#### Asset & Liability Management unit

Undisclosed — consolidation of prudential, liquidity and regulatory-reporting software into a scaled RegTech stack.

## Key Focus Areas

- Workflow integration and AI driving buyer interest in anti-money laundering and fraud detection platforms
- Proprietary data, enterprise embedding, and low-friction implementation are the strongest differentiators for identity & KYC
- AI-native compliance: controls automation with measurable reductions in review time, false positives, and compliance staffing pressure

# WealthTech

5.2x MEDIAN EV / REVENUE

80 TRANSACTIONS | \$22BN VALUE

WealthTech buyers want more than a front-end investing app. They are looking for sticky assets, efficient distribution, and monetization that compounds across advice, saving, investing, retirement, and adjacent financial products.

Financing conditions remain selective. Funding remains active in AI-enabled advice, private market access, retirement workflow software, and advisor productivity tools.

## Defining Deals

### Grab acquires Stash (announced 2026)

\$425m - illustrates buyer interest in engaged wealth distribution and customer wallet share.

### \$820m raise for iCapital

\$7.5bn valuation — flagship 2025 WealthTech financing, reinforcing the premium on scaled alternatives infrastructure.

## Key Focus Areas

- Sticky account balances and embedded distribution
- Cross-sell logic and product depth supporting higher LTV
- Software that compounds value across the financial lifecycle



# Lending

4.6x MEDIAN EV / REVENUE

120 TRANSACTIONS | \$38BN VALUE

Lending reopened with underwriting discipline back at the center. Buyers want performance they can trust, economics they can model, and servicing depth that improves loss outcomes across the credit cycle. Large-scale lending and servicing transactions defined the year. Buyers are prioritising performance visibility and servicing depth over pure origination growth.

## Defining Deals

### Centerbridge Partners acquires MeridianLink

\$2.0bn – take-private of core digital lending and credit origination infrastructure.

### Amazon acquires Axio

\$200m – Big Tech move into embedded BNPL and consumer lending in high-growth emerging markets.

## Key Focus Areas

- Sound credit analytics and funding access that hold up across the cycle
- Depth that improves loss outcomes. Buyers are prioritising performance visibility
- Clear position inside a broader credit or payments ecosystem
- Capital available for credit analytics, collections, and disciplined embedded credit models



# Payments

4.5x MEDIAN EV / REVENUE

450 TRANSACTIONS | \$59BN VALUE

Payments remains the strategic center of gravity in fintech because it sits at the intersection of money movement, software monetization, embedded finance, and merchant workflow control. Buyers want distribution, recurring software-linked flows, cross-border reach, and infrastructure that is hard to replicate.

## Defining Deals

### Global Payments acquires Worldpay

\$24.3bn — defining strategic signal for scale consolidation

### Shift4 acquires Global Blue

\$2.5bn — cross-border merchant infrastructure play

## Key Focus Areas

- B2B payments and merchant infrastructure
- Real-time rails and orchestration
- Stablecoin-linked payment infrastructure
- Embedded payments and vertical penetration



ACI's acquisition of Payment Components is proof that transaction scale is not always a defining factor in payments M&A. The deal highlights the strategic demand for infrastructure enablers across A2A orchestration, financial messaging, and open banking within cloud-native payment platforms.



# Digital Banking

4.1x MEDIAN EV / REVENUE

105 TRANSACTIONS | \$18BN VALUE

Digital Banking is shifting away from thin UX differentiation and toward platforms with more balance-sheet relevance, stronger funding economics, and better control over the movement of money.

Digital banking combinations increasingly reward deposit depth, charter optionality, and balance-sheet relevance. Expensive customer acquisition models are looked at far less favorably.

## Defining Deals

### Fifth Third acquires Comerica Bank

\$10.9bn – expanding a tech-enabled branch and mobile footprint across high-growth markets

### BPCE acquires 75% of Novo Banco

\$7.4bn – cross-border deal giving BPCE a modern retail and SME banking franchise and EU beachhead

## Key Focus Areas

- Buyers looking for deposit depth, charter optionality, and balance-sheet relevance rather than thin UX-led differentiation
- Spread economics, low churn, and infrastructure supporting real-time payments and broader account primacy
- Financing favors platforms with deposit economics, recurring engagement, and infrastructure leverage over acquisition-heavy models

# InsurTech

3.8x MEDIAN EV / REVENUE

65 TRANSACTIONS | \$17BN VALUE

InsurTech is back in play. However, the market remains selective because integration complexity, carrier dynamics, and distribution economics are still hard to get right. The defining deals were concentrated in distribution, claims technology, and underwriting workflow assets, where buyers could see measurable operating leverage.

## Defining Deal

### Stone Point / CPP take-private of Truist Insurance Holdings

Landmark 2025 InsurTech and insurance distribution transaction, underscoring sponsor appetite for scaled tech-enabled intermediaries and fee-rich broker platforms.

### Key Focus Areas

- Carrier connectivity and workflow depth that improves distribution economics
- Measurable improvement in claims outcomes and customer retention
- Data that improves pricing accuracy and loss ratios
- Funding concentrated in embedded insurance and claims automation





# Closing Note

# What Buyers Will Actually Pay For

In this market, valuation is not just a function of growth. Buyers are paying for quality, integration logic, and evidence. The businesses that command premium outcomes are the ones that make a buyer's decision easier to justify internally.

1

## Revenue Quality

Scale is not enough. Recurring, defensible, and predictable revenue streams that hold up in diligence command premiums

2

## Embedded Distribution

Hard-to-replicate distribution that creates switching costs and compounds customer lifetime value

3

## Infrastructure Depth

Lower integration risk and mission-critical positioning within a buyer's existing platform

4

## Measured AI Impact

Demonstrated AI deployment with real operating leverage. Narrative AI or feature-level claims will be punished

5

## Regulatory Readiness

Compliance maturity and a credible path to profitability that reduces buyer risk and accelerates close

# Closing Note

The best outcomes in 2026 will come from disciplined positioning, sharp buyer targeting, and a competitive process run properly from day one.

## Reward Serious Companies

The next phase of FinTech dealmaking will reward serious companies and expose weak positioning, separating the prepared from the unprepared

## Disciplined Buyers Win

Prepared founders and disciplined buyers should benefit most from the 2026 market environment

## Specialist Advice Matters

This is exactly the kind of market where specialist advice matters most. The right process run properly from day one



# Investment Banking Dedicated to Your Success

At Venero, we specialise in preparing SaaS and technology businesses for successful exits. Our experienced team has advised on more than \$60 billion worth of M&A and financing transactions.

We draw on deep transaction expertise to guide founders and boards through every phase of the exit journey. We help you maximise value by optimizing your business’s positioning, clarifying your objectives, and ensuring you are fully prepared across all strategic, operational, and financial dimensions long before going to market.

Whether you are exploring a full or partial sale or other liquidity options, we provide tailored advice, real-world valuation insights, and hands-on support throughout the entire process. From readiness assessments and improving exit attractiveness to managing the full sale process through to closing, Venero offers unconflicted, independent guidance to help you secure the right outcome at the right time.

Ready to explore your strategic options?

Reach out for a confidential discussion about how Venero can support your exit or transition

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