

Contact

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(LinkedIn)

Top Skills

SaaS
Salesforce.com
Sales Process

Robert Mullany

Regional Director at MongoDB
New York, New York, United States

Experience

MongoDB

Regional Director - Enterprise & Strategic Sales
September 2022 - Present (2 years 10 months)
New York, New York, United States

- Lead a team of 5 Enterprise and Strategic Account Executives
- 2024 Breakthrough RD Award for resiliency

Lacework

Regional Sales Manager - Majors
May 2021 - September 2022 (1 year 5 months)
New York City Metropolitan Area

Vivun

Founding Enterprise Account Executive
January 2020 - May 2021 (1 year 5 months)
Greater New York City Area

MongoDB, Inc.

Enterprise Account Executive
November 2015 - April 2019 (3 years 6 months)
Greater New York City Area

ClearSlide

Solutions Consultant & Account Executive
August 2013 - November 2015 (2 years 4 months)

Bunchball

Lead Sales Engineer
November 2011 - August 2013 (1 year 10 months)

BigMachines

5 years
Sales Engineer Manager - West & Alliances
January 2011 - November 2011 (11 months)

- BigMachines Club Award winner every year: 2008, 2009, 2010, on target for 2011
- Key contributor to 10x growth in company Bookings over 5 years
- Developed best practices and processes to grow SE team from 2 to 16 members over 3 years
- Exceeded multi-million dollar quota every year while supporting a variety of Account Executives, including new hires

Sr. Sales Engineer

October 2007 - January 2011 (3 years 4 months)

Web / Marketing Analyst

December 2006 - October 2007 (11 months)

Education

University of Wisconsin-Madison

· (2006)

Activity

01/12/2017, Julia Rudlin added candidate to Master Sales Rep List

02/15/2017, Julia Rudlin updated candidate from Master Sales Rep List

12/06/2018, Viewed by Leigh Levine

12/06/2018, Leigh Levine added candidate to VP Sales, Hyperscience

05/01/2025, Casey Marx added candidate to Fragment GTM Lead

05/01/2025, updated candidate from Fragment GTM Lead

05/01/2025, updated candidate from Fragment GTM Lead

06/16/2025, Viewed by Casey Marx