

Kleio’s Conversational AI Solution for the Wholesale Industry

Why Conversational AI?

In wholesale, the buying journey often breaks down at the very first step: getting reliable answers. Retailers and distributors want to know if products are in stock, what the volume discounts are, and how shipping costs or lead times add up. Each of these questions is reasonable, yet the answers are scattered across siloed systems such as ERP databases, pricing sheets, logistics partners, and rebate programs. What should be a straightforward transaction often turns into days of emails and calls, leaving buyers frustrated and wholesalers struggling to maintain momentum on bulk orders.

Conversational AI transforms this process. It understands natural questions, searches product catalogs in seconds, and connects live data from ERP systems, pricing tables, logistics providers, and rebate programs to deliver clear recommendations instantly. Buyers receive fast, tailored options that build confidence, while wholesalers move from first inquiry to a qualified bulk order in a fraction of the time. Already proven in industries like travel and retail, it now gives wholesale distributors the speed and responsiveness needed to win and retain more high-value customers from day one.



+295%

increase in leads generated



+55%

uplift in qualified conversion rates



60%

Reduction in sales cycles



AI Agent

Sure! Here are three wholesale options for heavy-duty construction, available in bulk.



MegaLift Hydraulic

Warranty: 3 years

MOQ

5 units

Price per unit

€145,000

Delivery

6-8 weeks



SteelPro Tower

Warranty: 4 years

MOQ

2 units

Price per unit

€480,000

Delivery

10-12 weeks



PowerMix Concrete

Warranty: 3 years

MOQ

1 system

Price per unit

€1.2M

Delivery

12-16 weeks

Unlock Your Company’s Maximum Revenue Potential

- Increase order conversion rates by guiding buyers to the right products instantly, even across complex multi-line requests.
- Confirm bulk orders instantly and allow buyers to get detailed and accurate answers on pricing, availability, and shipping.
- Seamlessly hand off to the right account manager, exactly when the customer wants to speak with a human.

Boost Your Sales Team’s Productivity and Closing Rate

- Cut response times from days to minutes with AI-curated product shortlists and order confirmations ready for approval.
- Eliminate costly errors with automated pricing checks, inventory validation, flawless lead capture, and real-time ERP/CRM integration.
- Enable account managers to answer even the most technical buyer questions instantly with real-time product, logistics, and rebate data.

Answer questions with full accuracy, within seconds.

Construction Equipment

Warranties?

Load Capacity?

Engine compliance standards?



Hallucination-free: Trustworthy responses from approved data.



Secure: Protects your data with industry-leading encryption.



Compliant: Meets GDPR, privacy, and enterprise security standards.

Chosen By The World’s Leading Enterprises

















