



SkyDoc  TM

SUCCESS STORY: ALBERTA NEWS

Breaking Free from Storage Limits



ALBERTA NEWSPRINT

Alberta Newsprint Company (ANC), Alberta's first and only paper mill, is renowned for producing high-quality, cost-effective, and socially responsible newsprint. Operating since 1990, ANC has grown to employ over 200 individuals, maintaining a strong reputation in the industry.

RESULTS ACHIEVED



SkyDoc saves 77% on storage costs compared to a NetSuite tier upgrade.

THE CHALLENGE

For over six years, ANC relied on NetSuite as their primary business management platform. Initially, they utilized NetSuite's built-in File Cabinet for document storage. However, as their business scaled, they transitioned to Box, seeking a more cost-effective storage solution. Even with Box's Enterprise edition, ANC quickly faced storage constraints, necessitating an upgrade.

Unsatisfied with the recurring storage limitations and lack of prompt customer support, ANC reverted to NetSuite File Cabinet while exploring alternative solutions. Their ideal storage platform needed to:

- Be cost-effective.
- Eliminate storage restrictions.
- Integrate seamlessly with NetSuite.
- Offer robust customer support for issue resolution.

ANC's search became even more pressing as their team, consisting of over 20 users, approached the 100GB storage limit on NetSuite's File Cabinet Standard tier. Upgrading to the next tier meant significant additional costs.

THE SOLUTION

ANC discovered Tvarana's SkyDoc SuiteApp—a comprehensive document management tool designed for NetSuite users—and it became an immediate success with the team. SkyDoc addressed ANC's challenges with the following features:

- **Unlimited storage:** ANC could remain on their existing NetSuite tier while accessing limitless storage through SkyDoc.
- **Version control and collaboration:** SkyDoc enabled seamless version tracking and team collaboration, streamlining document workflows.
- **E-signature capabilities:** This feature added a layer of efficiency, reducing dependency on third-party tools.

THE OUTCOME

With SkyDoc, ANC achieved a scalable, cost-effective, and user-friendly document management solution. The transition eliminated the frustration of storage limits and brought enhanced functionality like collaboration tools and e-signatures.

SkyDoc offered significant cost per user advantage by keeping the same flat rate for unlimited users, delivering more value as ANC's team and usage grew.

ANC unlocked massive savings with SkyDoc, and saved over 77% annually on storage costs. Skydoc essentially paid back its total cost in less than a month!

ANC now operates with peace of mind, knowing they have full control over their documentation while benefiting from seamless NetSuite integration and impactful cost savings delivered by Skydoc.





THANK YOU FOR YOUR INTEREST IN **79CONSULTING!**

Learn more about SkyDoc

