



About Lateam Partners

Lateam Partners is a premier recruitment agency specializing in hiring top **English-speaking** talent in **Latin America** for U.S.-based companies. We connect skilled professionals with dynamic opportunities, offering competitive salaries, career growth, and the chance to work with leading international businesses.

By joining Lateam Partners, you gain access to **exciting remote roles, a supportive work culture, and ongoing professional development**. We pride ourselves on matching top-tier talent with high-quality employers, ensuring a rewarding experience for both candidates and clients.

If you're looking to advance your career with **a stable, well-paid, and growth-oriented opportunity**, apply today and become part of our thriving network!

www.lateampartners.com

Job Title

Gerente de Desarrollo de Negocios

Location

Remote

Client

Undisclosed

Qualifications

- Bachelor's degree in Business Administration or related field
- Fluency in English (mandatory)
- Excellent spelling and grammar
- Outstanding personal presentation
- Self-directed, organized, disciplined, and committed
- Problem-solving skills
- Proactive, dynamic, and results-oriented
- Strong service orientation
- Negotiation, persuasion, and organizational skills
- Ability to work in a team
- Leadership and strategic vision
- High initiative and public relations skills
- Minimum 1 year of experience in the travel industry
- At least 3 years of experience in commercial roles
- Customer service focus

Apply to this position

<https://forms.monday.com/forms/6f43e441a98a43154090ba9322b9091d?r=use1>