



About Lateam Partners

Lateam Partners is a premier recruitment agency specializing in hiring top **English-speaking** talent in **Latin America** for U.S.-based companies. We connect skilled professionals with dynamic opportunities, offering competitive salaries, career growth, and the chance to work with leading international businesses.

By joining Lateam Partners, you gain access to **exciting remote roles, a supportive work culture, and ongoing professional development**. We pride ourselves on matching top-tier talent with high-quality employers, ensuring a rewarding experience for both candidates and clients.

If you're looking to advance your career with **a stable, well-paid, and growth-oriented opportunity**, apply today and become part of our thriving network!

www.lateampartners.com

Job Title

Real Estate Cold Caller

Location

Remote

Client

Undisclosed

Job Summary

We are looking for a motivated and results-driven Cold Caller to join our team. The main responsibility of this role is to contact property owners by phone to identify potential sellers and generate qualified leads.

This position is ideal for someone who is confident on the phone, enjoys talking to people, and has a persuasive and friendly communication style.

Responsibilities

- Make outbound calls to property owners using a provided list and CRM system.
- Build rapport with owners and determine if they are interested in selling their property.
- Collect and record accurate information about the property and the owner's motivation.
- Follow up with potential leads and update the database regularly.
- Collaborate with the team to ensure smooth lead handoff and communication.

Qualifications

- Proven experience in cold calling, telemarketing, or sales (real estate experience is a plus).
- Excellent communication and interpersonal skills.
- Comfortable handling objections and rejection professionally.
- Strong work ethic and self-motivation to achieve goals.

Apply to this position

<https://forms.monday.com/forms/6f43e441a98a43154090ba9322b9091d?r=use1>