



## About Lateam Partners

Lateam Partners is a premier recruitment agency specializing in hiring top **English-speaking** talent in **Latin America** for U.S.-based companies. We connect skilled professionals with dynamic opportunities, offering competitive salaries, career growth, and the chance to work with leading international businesses.

By joining Lateam Partners, you gain access to **exciting remote roles, a supportive work culture, and ongoing professional development**. We pride ourselves on matching top-tier talent with high-quality employers, ensuring a rewarding experience for both candidates and clients.

If you're looking to advance your career with **a stable, well-paid, and growth-oriented opportunity**, apply today and become part of our thriving network!

[www.lateampartners.com](http://www.lateampartners.com)

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### Job Title

FP&A Analyst

### Location

Remote

### Client

Undisclosed

### Job Summary

We are seeking a highly analytical and experienced FP&A professional to lead critical financial planning and analysis processes that directly support executive leadership and commercial decision-making.

This role will own sales forecasting, pricing analytics, budgeting cycles, lender reporting, royalty analysis, and executive financial storytelling. The ideal candidate combines strong financial modeling capabilities with business acumen and the confidence to challenge assumptions and influence key decisions.

This is a high-visibility individual contributor role with meaningful ownership and cross-functional exposure.

## **Responsibilities**

### Financial Planning & Forecasting

- Own and maintain the weekly sales forecast process, including variance analysis and scenario modeling.
- Lead annual budgeting and quarterly reforecast cycles across revenue and operating expenses.
- Develop rolling forecasts and dashboards to improve visibility into business drivers.
- Partner with commercial and operations teams to align financial forecasts with strategy.

### Pricing & Revenue Analytics

- Build and maintain pricing models to optimize margins.
- Analyze discounting trends and profitability by product, customer, and channel.
- Support strategic decision-making with advanced financial modeling.

### Reporting & Executive Support

- Prepare month-end financial packages for lenders and external stakeholders.
- Deliver executive-ready performance commentary and variance analysis.
- Manage royalty calculations, accruals, and contractual reporting.
- Build executive-level financial presentations and financial narratives.

### Process Improvement

- Identify automation and reporting improvement opportunities.
- Strengthen data integrity and financial discipline across departments.

### **Qualifications**

- Bachelor's degree in Finance, Accounting, Economics, or related field.
- 6–10 years of experience in FP&A, Corporate Finance, or Commercial Finance.
- Demonstrated ownership of forecasting, budgeting, and financial modeling.
- Advanced Excel skills (mandatory).
- SQL or BI tools experience is strongly preferred.
- Experience preparing lender or investor reports.
- Strong analytical thinking and executive communication skills.

### Preferred

- Experience with pricing strategy or revenue management.
- ERP experience (NetSuite, QuickBooks, or similar).

### Key Competencies

- Strong commercial mindset.
- Independent ownership mentality.
- Strategic and analytical thinker.
- Ability to manage multiple deadlines in a fast-paced environment.
- Excellent communication skills in English.

### **Apply to this position**

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