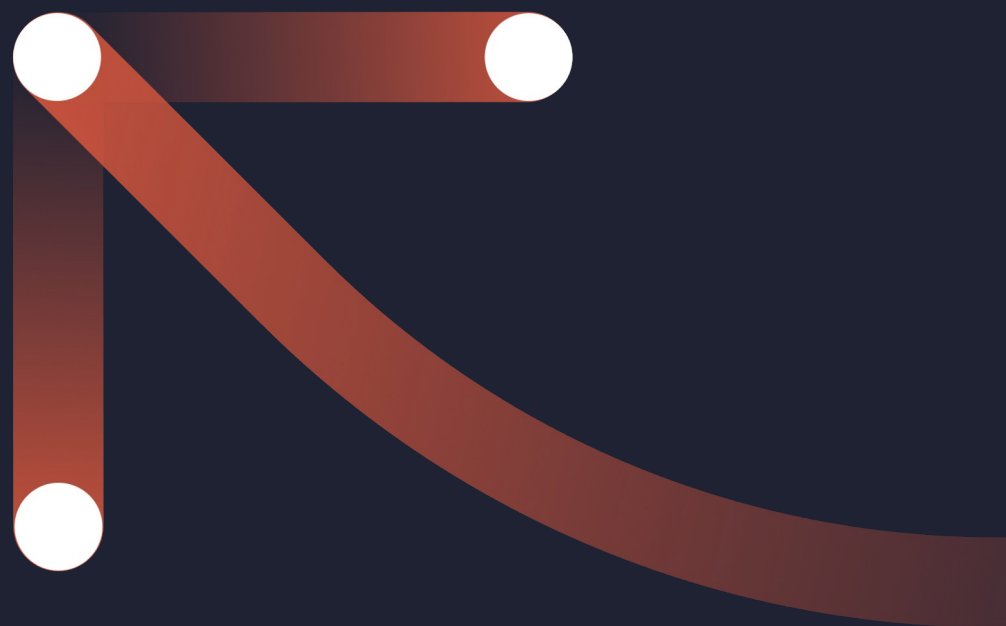


ONE POINT ONE SOLUTIONS INVESTOR PRESENTATION



May 2025

01 CORPORATE OVERVIEW



About Us

16

Years of
Experience

55+

Marque
Logos

\$170M

Market
Capitalization

Certified



9

Global Delivery
Offices

5600+

Experienced
Professionals

Tools

eVSM, CRM, KMS, PMS &
More...

Client Split

40%

India

30%

America

20%

APAC

10%

Europe

Our Global Presence



India



USA



Singapore



UK

29%

E-commerce

19%

BFSI

12%

FinTech

10%

Consumer Durables

10%

Healthcare

9%

Manufacturing

5%

Legal

3%

Construction

2%

Energy & Utility

Clients Across Industry Verticals



Our Service Offerings

Business Process Outsourcing

Inbound & Outbound Calling, Chat & Email Support, Sales, Originations, Customer Service, Collections, Technical Helpdesk, Call Quality & Analytics, Finance & Accounting

Knowledge Process Outsourcing

Medical Record Summary & Review, Record Chronology / Reorganization, Billing Summaries, Record Retrieval Support, Recruitment & Sourcing Support

IT Services

L1 Support, Server & Network Management, Security & Desktop Management, Software Development & Products, Data Analytics, Support & Maintenance

Technology & Transformation

RPA, Intelligent Automation, Gen AI, Dialer, ChatGPT, CRM, Desktop Analytics, Knowledge & Gamified Performance Management System

Analytics

Completely domain-independent platform, which extracts valuable insights from different data sources to analyze data and create reports

02

FINANCIAL PERFORMANCE REVIEW FY'25

Our Financials

QUARTERLY FINANCIALS

QUARTER ENDED – 31st MARCH 2024

REVENUE ₹ 53.30 CRORES

EBITDA ₹ 15.53 CRORES

PROFIT ₹ 6.66 CRORES

QUARTER ENDED – 31st MARCH 2025

REVENUE ₹ 73.62 CRORES

EBITDA ₹ 18.84 CRORES

PROFIT ₹ 8.74 CRORES

OUR ACHIEVEMENT

NEW LOGO'S ADDED



NEW OFFERINGS



ANNUAL FINANCIALS

YEAR ENDED – 31st MARCH 2024

REVENUE ₹ 175.16 CRORES

EBITDA ₹ 56.76 CRORES

PROFIT ₹ 21.38 CRORES

YEAR ENDED – 31st MARCH 2025

REVENUE ₹ 270.17 CRORES

EBITDA ₹ 75.75 CRORES

PROFIT ₹ 33.16 CRORES

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Annual Performance FY25 vs FY24



TOTAL INCOME

- FY25: ₹ 270.17 Cr
- FY24: ₹ 175.16 Cr
- YoY Growth: 54.24%

EBIDTA

- FY25: ₹ 75.75 Cr
- FY24: ₹ 56.76 Cr
- YoY Growth: 33.46%

PAT

- FY25: ₹ 33.16 Cr
- FY24: ₹ 21.38 Cr
- YoY Growth: 55.07%

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Key Financial Takeaways

Consistent Growth

All quarters showed positive growth across all metrics. Q4 PAT grew 3.59% sequentially.

Strong Annual Performance

54.24% YoY growth in Total Income.
55.07% YoY growth in PAT.

Operational Excellence

EBITDA grew 33.46% YoY, demonstrating improved operational efficiency.



03

FROM SERVICE ARBITRAGE TO AI-POWERED AUTONOMY:
OUR DEEP TECH TRANSFORMATION

CAPITALIZING ON THE NEXT WAVE OF ENTERPRISE EVOLUTION

The Shifting Sands Of The Industry

KEY TRENDS IN THE MARKET

LEGACY MODEL: BPO/KPO

- *Commoditized services, labor-intensive, cost-focused*
- *Limited scalability, vulnerable to automation*

EMERGING TREND: INTELLIGENT AUTOMATION

- *AI-driven efficiency, focus on value creation.*
- *Demand for specialized, high-impact solutions*

DISRUPTIVE FORCE: DEEP TECH AI

- *Autonomous Systems, Self-Generating Code, Predictive Insights*
- *Exponential scalability, Transformative Impact*

COMPREHENSIVE SOLUTIONS, ALL
UNDER ONE ROOF

OUR STRATEGIC EVOLUTION

Phase 1 : OUR JOURNEY

- *Established expertise in BFS, Insurance, Healthcare, Fintech, Consumer Durables, Retail, Travel / Transport, Energy and Utilities, Gaming etc.*

PHASE 2 : AGENTIC AI PLATFORM

- *Autonomous AI agents that execute tasks*
- *Drives significant margin improvements.*
- *Market penetration in existing & new accounts*

PHASE 3: DEEP TECH AI PLATFORM

- **No Code AI** : Empowers businesses to build custom AI solutions without coding
- **Code Generation**: Rapid Scaling & Customization

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04 ACTIVATING OUR FUTURE



Our Expansion Strategy Aligned With Market Trends

IN HOUSE



AGENTIC AI PLATFORM FOR AUTOMATION

SIMPLE TO USE

No Code/Low Code

ROBUST

Security Layer

MULTI CHANNEL

Support

AGENTIC

AI Capabilities

READY TO USE

Pre-Built API's

HUMAN

Like Interaction

ACQUISITION



DEEP TECH COMPANY WITH GLOBAL PRESENCE

~70%

Cost Savings

60:40 Split

Large : S&M Biz

30+

IP's & Products Built

SIMPLE TO USE

No Code, No Lock In

94% BUSINESS

UK & Europe

20+

Inbuilt Features

ACQUISITION



COSTA RICA HEADQUARTERED COMPANY

800+

Multi Skilled Agents

MOST MODERN

Contact Center

03

Delivery Centers

20+

Customers

10,00,000+

Calls Per Month

AVAYA

Platinum Partner

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Agentic AI Platform – Features & Unique Proposition

KEY FEATURES



**NO CODE / LOW CODE
PLATFORM**



**MULTI CHANNEL
SUPPORT**



**READY TO USE
API's**



**ROBUST SECURITY
LAYER**



**INDUSTRY – SPECIFIC
SPECIALIZATION**



**AGENTIC AI
CAPABILITIES**

UNIQUE PROPOSITION

FEATURES

AUTONOMY

CONTEXTUAL UNDERSTANDING

DECISION MAKING

TASK EXECUTION

LEARNING & ADAPTATION

PERSONALIZATION

STANDARD AI BOTS

*Reactive; respond to specific user inputs
based on pre-defined rules or scripts*

*Limited Awareness; May struggle with
complex or nuanced conversations*

*Rule-based or limited to
preprogrammed logic*

Perform simple, pre-defined tasks

*Limited or no learning capabilities;
performance is static*

*Generic or limited personalization based
on basic user data*

AGENTIC AI

*Proactive and Autonomous; can take
initiative & make decisions*

*Deep understanding; can maintain
context over long conversations*

*Advanced decision-making capabilities;
can evaluate options, weigh trade-offs*

*Execute complex, multi-step tasks; can
plan, coordinate, and execute actions*

*Continuous learning and adaptation;
improve performance over time*

*Highly personalized interactions; can
tailor responses and actions*

Deep Tech Company - Unique Proposition

WHAT WE DO

Generates the entire app source code [Java backend and React JS frontend]

Accelerate development & deployment to cloud or on-prem

Speed up innovation. Build & release at the speed of light

Source code conforms to Cornell's Computer Science standards

Multi-tenant, Multi-cloud, Multi-language

INNOVATE BUILD REPEAT



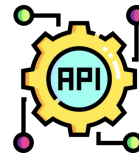
RESPONSIVE USER
INTERFACE



NATIVE MOBILE APP
DEVELOPMENT



RICH SCREEN
BUILDER



ANY API CONNECT



MULTI DATABASE SUPPORT



MULTI AUTHENTICATION SSO
AD



INBUILT LOCATION &
DIGITAL INTELLIGENCE



ONLINE-OFFLINE APP
CAPABILITY



SMART JOB SCHEDULER &
MANY MORE

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Deep Tech Company - Platform Features



WHAT'S COOKING?

Conversation / Bot based input, where in user can type / say what they want to build.

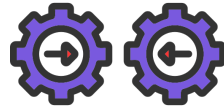
Suggest modules based on app category and subcategory

Assist user in building screens and business logic

Smart prompts to reduce time taken by 90%

Smart AI Assistance to build apps

FEATURES FOR ENGINEERS



ALWAYS BACKWARD
COMPATIBLE



BLUE GREEN DEPLOYMENT
HANDLED



AUTO VERSIONING OF CODE



AUTO CREATION OF BUILDS



INTELLIGENT
CACHING



SCALABLE AND FLEXIBLE
CODE



GENERATED CODE PASSES
CHECKS



DOWNLOAD SOURCE CODE

Costa Rica Headquartered Company – Key Highlights



KEY HIGHLIGHTS

Operation commencement in 2003; Leading Company in CC Service Market

AVAYA Platinum Partners & Partner Services Expert for the region

An AAA client portfolio with duly formalized long term business relations

Policy to invest annually in updating its technological platforms and equipment

Company has guaranteed recurrent Income and Profits for the next 4-5 years

SERVICES OFFERED



MULTI CHANNEL

Manage contacts - Email, SMS, Chat, IM & Social Media



SMS SERVICES

Short Message Service, Custom Messaging, Messaging with Sender, Code Activation



SOCIAL NETWORK

Forward Contact Center those conversations that are relevant



OUTBOUND CALLING

Telemarketing, Collections, Surveys, Appointment Booking, Follow ups, Database Updating



ONLINE CHAT

Qualified Team to Provide the Best Services to the Customers



CONSULTING

Advice for implementing unified communication platforms and contact centers



INBOUND CALLING

Appointment Booking, Presales, Front Desk, Helpdesk, Telemarketing, Cust. Service



IVR

Automated Promotions, Appointments, Reviews & Surveys



TECHNOLOGY RENTING

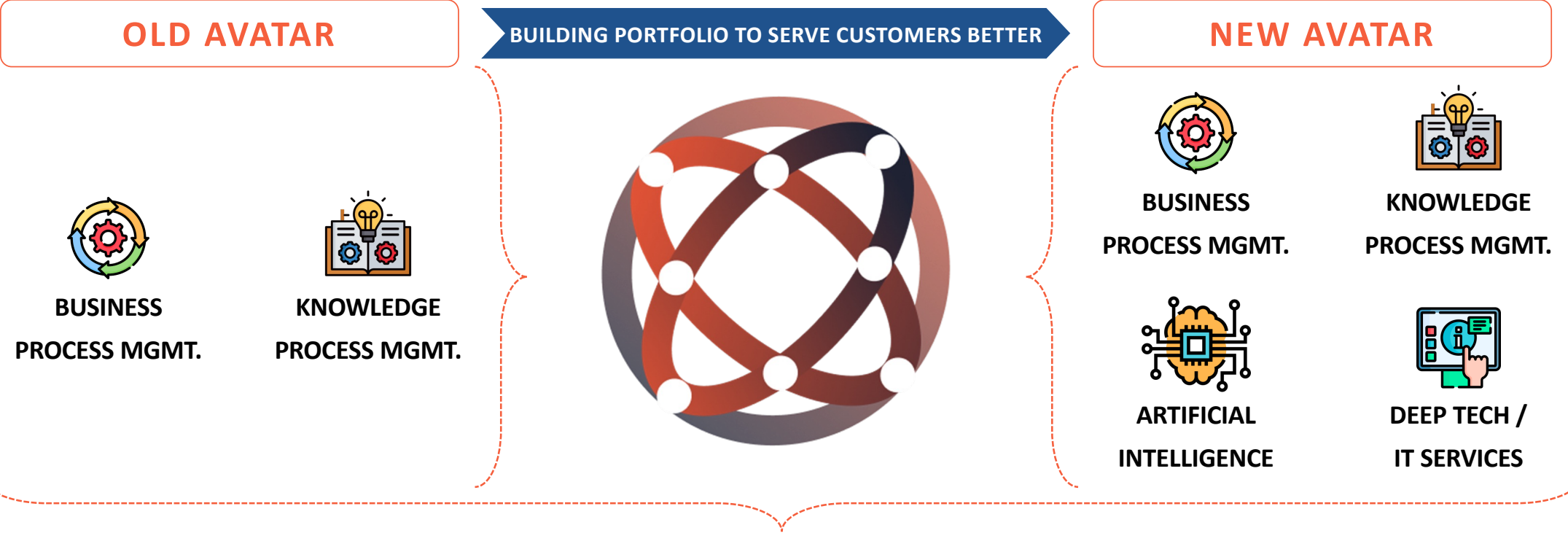
Technology Renting to clients & generating revenue

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05 Future Avatar



Our Future Avatar



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A close-up photograph of two hands shaking in a firm grip. The hands are wearing light blue dress shirts with white cuffs. The background is dark and out of focus. A thick, wavy red line curves across the lower half of the image. A small white dot is positioned on the red line, just above the text.

Thank
you.