

# CAPABILITY STATEMENT

## Caribe Sales Agencies



### Company Data



**36-093-5048**



**6S8J0**

**UEI**

**VMHNVBHKNH47**



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Carr Alejandrino KM 1.3 Sector  
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### Differentiators

- Strategic location with local inventory for reduced lead times.
- Partnerships with top-tier global brands.
- Bilingual team with extensive technical and regulatory knowledge.
- Ability to integrate products across disciplines for turnkey solutions.
- Financially capable of supporting large and long-term federal projects
- Client-Centric Approach that delivers customized solutions to support success throughout procurement process.

### Relevant Experience

- **Tren Urbano Authority - ACI-Herzog**  
Control System and SCADA Upgrade  
Rail Infrastructure Electrification
- **Bacardi Corporation**  
DCS Software Improvements  
Co-Gen (CHP) Control Automation  
Energy Management Software Integration
- **Thermo King - Trane Technology**  
Electrical Infrastructure Disaster Recovery

### About Us

Caribe Sales Agencies is a leading distributor and manufacturer's representative with over 25 years of experience serving Puerto Rico and the Caribbean. We specialize in providing integrated solutions in electrical systems, lighting, industrial automation and telecommunications.

### Core Competencies

#### Integrated Electrical & Power Distribution Solutions

Design, supply, and support for low and medium-voltage systems, load centers, and electrical panels.

#### Industrial Automation & Control Systems

Siemens-authorized solutions including PLCs, HMIs, drives, and sensors for smart infrastructure and process control.

#### Telecommunications & IT Infrastructure

End-to-end solutions for fiber/copper networks, wireless systems, and structured cabling.

#### Audiovisual & Command Center Solutions

Sales and integration of videowalls, KVM-over-IP, and control room visualization systems.

#### Digital Signage & Public Communication Systems

Deployment of indoor/outdoor signage networks with content management capabilities.

#### Technical Sales, Integration & Turnkey Project Support

Bilingual team offering consultative sales, systems integration, field installation, and post-sale support.

### NAICS Codes

221114, 221118, 236210, 237130, 238210, 238220, 238290, 238390, 238990, 334290, 334310, 334419, 334512, 334513, 335131, 335132, 335139, 335311, 335312, 335314, 335921, 335929, 335999, 423390, 423420, 423430, 423440, 423490, 423610, 423690, 423710, 423740, 423810, 423830, 423840, 423850, 423990, 424120, 425120, 517121, 517810, 517919, 518210, 519290, 541330, 541420, 541490, 541511, 541512, 541513, 541519, 541611, 541618, 541690, 541990, 561621