

SPOTLIGHT ON OUR COMMERCIAL TEAM



JAMES PALING

Group Commercial Director

Work motto: Treat others how you would like to be treated yourself

Best office habit: Making sure everyone feels supported and included

Favourite part of the job: Colleagues and customers

Guilty pleasure: Super Noodles!

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ANDY GOFF

UK Commercial Manager

Work motto: Don't do tomorrow what you can do today

Best office habit: Happy to always help anybody out when I can

Favourite part of the job: Meeting with customers and prospects and seeing customers grow

Guilty pleasure: Neil Diamonds music

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JENA HOPPER

Commercial Co-ordinator

Work motto: Teamwork makes the dream work

Best office habit: Tackling every task with a smile

Favourite part of the job: Working with such a supportive team and learning something new every day

Guilty pleasure: Any reality TV

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YANNICK LEMBRECHTS

Group Business Development Executive

Work motto: Chase the win, not the applause

Best office habit: A written thank-you to a colleague who helped you out, it is remembered longer than you'd think

Favourite part of the job: The relationships that outlast the deal. The best part isn't closing the deal - it's earning a client's trust and watching a cold call grow into a long-term partnership.

Guilty pleasure: Sitting outside during a thunderstorm

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JACK GUNN

Commercial Executive

Work motto: Cogito, ergo sum (I think, therefore I am)

Best office habit: Complying with LinkedIn requests from the marketing team

Favourite part of the job: Meeting new people

Guilty pleasure: Spirited debates

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NICOLA DOUGLAS

Marketing Manager

Work motto: If you never ever go, you'll never ever know. Try new things, keep pushing your boundaries

Best office habit: No faffing, just do it

Favourite part of the job: No two days are ever the same

Guilty pleasure: A bag of Revels every time I tank up the car

SPOTLIGHT ON OUR COMMERCIAL TEAM

Our Commercial team is the engine behind our growth. Sales drive new business and build lasting partnerships, while Marketing brings the creativity and strategy that opens doors and makes us stand out.

Together, they're focused, ambitious and always creating the next opportunity.

CONTACT THE TEAM

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