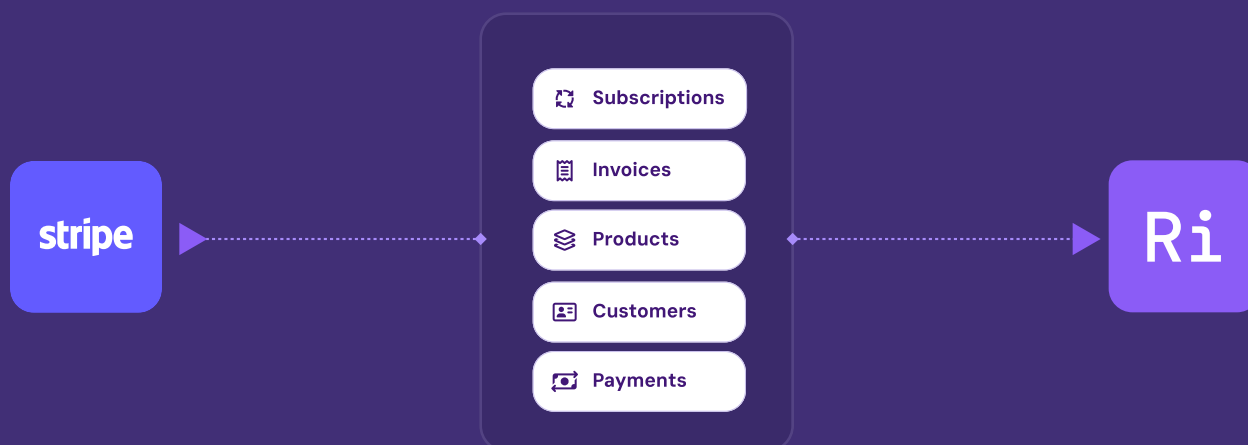


Integration guide

The End of Broken ERP–Stripe Integrations:

Meet Rillet's AI-Native Approach





Don't fight with your own revenue data

Modern finance runs on data — but when that data lives in disconnected systems, accuracy and speed fall to the wayside. For companies that bill through Stripe, the ERP integration is the foundation of reliable reporting and a smooth month-end close.

You're not alone if you've faced these issues:

01

Limited, batched transaction syncing that lacks detail

Legacy ERPs receive summary-level data from Stripe — daily journal entries or batch deposits instead of one-to-one records. Important details like customer names, refunds, disputes, and fees get lost in aggregation, making reconciliation painful and error-prone.

03

Manual, error-prone reconciliation

Teams often export Stripe data to CSV, clean it, and re-upload for reconciliation — a slow process that breaks as data changes or volumes grow. In addition, when journal entries are booked from these exports, critical metadata (like detailed customer, subscription, or transaction-level information) is lost, making it difficult to perform granular reporting or audits.

02

Heavy reliance on third-party connectors or scripts

Each additional party or intermediary service introduces a new point of failure. External connectors add cost, require upkeep, and often fail when Stripe updates its API or transaction volume spikes.

04

Incomplete handling of refunds, chargebacks, and fees

These are rarely mapped correctly, leading to out-of-balance accounts and manual cleanup.



Stripe knowledge, in-house

Let's start somewhere less obvious – with the people.

Our focus on Stripe isn't just technical; it's personal. This year, Michael Lapadula, a senior engineer from Stripe, joined Rillet. After four years building Stripe's APIs, he now leads our integrations team — the people who know Stripe inside and out.

At Rillet, we take pride in obsessing over the details others overlook — ensuring every Stripe payment, refund, and invoice moves flawlessly through the system so finance teams don't have to worry.

Rillet's automatch rate
with Stripe is
99.999%

Rillet accurately
processes **10,000+**
Stripe transactions in
real-time per day

**3-minute setup
(seriously)**



The Stripe integration that just works (beautifully)

Rillet integrates with Stripe through the Rillet Stripe App. Put simply, our integration is best-in-class because (1) we integrate with Stripe to sync metadata and transaction-level data. And (2) Stripe's data is built by accountants, thoughtfully mapped against Rillet's data syntax in an intuitive way. There's also flexibility. Finance and accounting teams can adjust how that data is mapped and decide how it's reconciled.

Built for precision and real-time visibility

- Syncs transaction-level data — the core financial facts of each transaction, including the who, what, when, and how much — for every individual payment, refund, fee, and adjustment with full detail
- Metadata enables deeper reporting like SaaS investor reports (LTV to CAC, burn multiple, etc)

Edge cases aren't rare – we're built for them

- Handles complex scenarios — refunds, disputes, multi-entity setups — that frequently break standard Stripe integrations

Handles high-volume product-led growth revenue at scale

- Combine Stripe + CRM like Salesforce or Hubspot revenue data in one place
- Currently handling hundreds of thousands of Stripe transactions monthly
- Syncs both usage-based and subscription products

Reliable, automated reconciliation

- Rillet captures invoicing details, subscription data, and custom metadata directly from Stripe — then automatically links each payment to the right invoice and contract with a 99.999% match rate.

Complete, audit-ready revenue recognition

- Revenue recognition posted at the transaction level (Bonus: Do all your revenue recognition within Rillet without needing to purchase additional tooling)
- All Stripe objects are clickable in Rillet which allows customers to easily drill into the underlying data in Stripe, easily toggling back and forth between systems.
- Optimized workflows for credits/voids that respect closed periods

Turnkey integration and quick setup

- 3-minute setup
- Extensive customization, as needed

Meet Windsurf

The company that scaled 10x with just two finance members

Windsurf's accounting and finance team was overwhelmed by growing transaction volumes and complex enterprise contracts. Their old setup—QuickBooks plus sprawling Excel sheets—couldn't keep up, making revenue tracking and reporting error-prone and slow.

They turned to Rillet for its advanced revenue recognition, **native Stripe integration**, and smooth **two-month implementation**.

With Rillet's **real-time sync with Stripe**, Windsurf gained instant visibility into all transactions — eliminating manual reconciliation and spreadsheet work. **Thousands of invoices are now automatically reconciled daily, and key metrics like ARR and customer retention update live.**

The impact:

- 10x growth managed by just two team members
- Monthly cash flow tracked with full accuracy and transparency
- Cut two weeks off of close
- Investor-ready reporting from built-in dashboards (Executive P&L, ARR waterfall, deferred revenue schedules)

Rillet replaced manual work with automation and real-time insights — freeing Windsurf's finance team to focus on strategy, not spreadsheets.

